Board of Trade Journal

Volume 183, No. 3425 9 November 1962

PUBLISHED BY HER MAJESTY'S STATIONERY OFFICE

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What you should know about the remarkable reliability of KLM in speeding freight to and from the markets of the world

Many world-famous manufacturers, and their cargo agents, believe that KLM is pre-eminent as an air freight carrier. They know that on KLM's all-cargo and passenger cargo services their goods will always be in expert hands — with KLM, air cargo is a specialised business. They know too that with the world-wide and comprehensive KLM cargo service goes a know-how of the loading, handling and freighting of every type of merchandise, from thoroughbred race-horses to million-pound art treasures. Read 20 of the facts behind this remarkable KLM record for cargo reliability.

1. KLM serves 68 countries throughout the world; with a famous record for flights which depart on time and arrive on time. A well-known American firm of underwriters offers a Time Arrival Guarantee scheme in which they offer KLM shippers *only* an insurance against freight delay, at astonishingly low premiums.

2. At all the major airports throughout the world, KLM maintains its own staff of trained cargo personnel who handle export and import documentation, and customs formalities.

3. KLM operates road services for the collection and delivery of air freight in most countries.

4. The cabin of a KLM DC-7F Freighter has enlarged access doors, 124 inches wide and 78 inches high, to facilitate the loading of bulky items. These aircraft have specially reinforced floors. Their capacity is 5,504 cubic feet, with a payload of 15 tons.

5. KLM operates more than 350 flights a week to and around the Continent alone. Thanks to these KLM cargo services which link the capitals of Europe *every* night, you can obtain your favourite newspaper by breakfast-time at any of the leading hotels on the Continent.

6. KLM Transatlantic freighters serve the North American continent every day. On Tuesdays, Wednesdays and Saturdays through-flights operate from London.

7. Manufacturers get the benefit of KLM's specialised handling and know-how; *through lower insurance rates for all types of cargo.*

8. KLM offers attractive quantity discounts for large consignments to the U.S.A.: up to 66⅔% saving on normal rates.

9. Electronic equipment, motor-car spares, textiles, radio parts, machinery and many other types of goods are carried by KLM freighters at special, low 'commodity rates'. Many manufacturers consign their products regularly by air; why not call KLM to find out if your goods lend themselves to air freight as well?

10. For awkward and bulky machinery, ships' spares, oil drilling equipment, etc., KLM operates special charter flights at surprisingly economical rates. KLM has recently flown complete electronic computors, valued at £150,000 each, across the Atlantic.

11. KLM employs packaging and loading experts—practical men whose sole job is to investigate and advise shippers throughout the world on the simplest and best means of air-freighting their products. Many major industrial organisations make a regular practice of calling in KLM when tricky problems arise.

12. KLM was one of the pioneers in transporting bloodstock by air. KLM cargo experts developed special stalls in which valuable thoroughbreds could travel comfortably and relaxed across the Atlantic. KLM even has its own grooms to travel with the racehorses.

13. KLM has its own £2,000,000 jet maintenance base in Amsterdam. A remarkable vote of confidence in KLM reliability is that more than 30% of KLM's maintenance work is done for *other* airlines.

14. KLM has a famous reputation for the skilful handling of art treasures. More than £750,000 worth of paintings were flown across the Atlantic for the Beaverbrook Foundation.

15. KLM assisted in saving the entire Egyptian cotton-crop for 1961 by flying to Cairo 1,000 tons of insecticide from U.S.A. and Europe to counteract the attack of a pest disease. *This was the biggest freight charter in civil aviation history.*

16. From London Airport, alone, KLM Freighter aircraft operate every weekday; with an outgoing capacity of over 90 *tons each week.*

17. From Manchester, in co-operation with BEA and Aer Lingus, KLM operates all-cargo flights every Wednesday, Thursday, Friday and Saturday.

18. From Glasgow (Prestwick) KLM operates regular cargo flights: eastbound to Europe and beyond; westbound to North America. These are in addition to KLM's DC-7C and DC-8 passenger/cargo services.

19. KLM freight experts are available to advise exporters on any aspect of the KLM World Air Cargo Service. Their services may be had for the asking.

20. KLM serves the world. A KLM aircraft takes off or lands somewhere in the world every 4 minutes.

For further information about KLM's freight services, contact your Cargo Agent or post this coupon to: KLM Air Freight Centre, 67 Clerkenwell Road, London, E.C.1.

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ROYAL DUTCH AIRLINES

Board of Trade Journal

Volume 183, No. 3425 | 9 NOVEMBER 1962 | Price 1s. 3d. net

Pages 933-980 | Annual Subscription including Inland Postage, £3 18s. 0d.

National Productivity Year Opens on November 14

MESSAGE FROM THE PRESIDENT

Mr. Frederick Erroll, President of the Board of Trade, has given the following message for National Productivity Year:

'I am very glad to have this opportunity to wish every success to the organizers of the National Productivity Year which will be launched on November 14. We must all welcome the initiative of the responsible bodies in British industry who have planned to make this venture possible. Throughout the country during National Productivity Year, attention will be focused on the many ways in which everyone concerned can contribute to the urgently needed improvement in our industrial efficiency. The Year will provide the biggest co-operative effort ever known by both sides of industry, in the widest sense, including agriculture and distribution, as well as so many other organizations in the fields of education and the professions.

'I would like to express my gratitude to the very large number of people, representative of management and employees alike, who have already undertaken to participate in this project, which is of the greatest national importance: those who have not yet done so have still time to contribute their plans to this united campaign. Its success will benefit the whole community.'

MANAGEMENT and shopfloor representatives of all sections of British industry, and from all parts of Britain, will be among more than 700 guests in the Guildhall, London, on Wednesday, for the official opening of National Productivity Year.

They will be present at a luncheon, given by the Lord Mayor, Sir Ralph Perring, and the Corporation of London, at which one of the highlights will be the screening of a colour film specially made by H.R.H. Prince Philip, Patron of NPY. Prince Philip will be unable to be present to inaugurate the Year because he will have already left London on his way to the Commonwealth Games, in Australia. His message is expected to be made known to the whole nation on the same evening in BBC sound and television and ITV programmes.

Each of the 115 NPY local committees will be represented at the luncheon providing, with the representatives of the Trades Union Congress, employers and trade associations, research organizations and professional bodies, a cross-section of industrial Britain seldom, if ever, assembled together before in one place in such numbers.

Parliamentary leaders will also be present, among them Mr. Frederick Erroll, President of the Board of Trade, Viscount Hailsham, Minister of Science, Mr. Hugh Gaitskell, Leader of the Opposition, Mr. George Brown, deputy leader of the Labour Party, Mr. Douglas Jay, Labour's economics expert, and Mr. Jo Grimond, leader of the Liberal Party.

The Prime Minister, Mr. Gaitskell and Mr. Grimond have all published messages of support for NPY though it is emphasized that while the Year is regarded as of vital importance by all three

TECHNICAL EDUCATION IN INDUSTRY

Technical education in industry is one of the important points which will be stressed during National Productivity Year.

With the co-operation of the Education Departments, the *Board of Trade Journal* will publish the following series of articles on this subject. Dr. Pope's article will appear in next week's issue.

Dr. J. A. Pope, Research Director of Mirrlees National Research Division and chairman of the Education Committee of the Federation of British Industries	Technical Education in the Sixties
Sir Lionel Russell, C.B.E., Chief Education Officer for Birmingham	The Education of Technologists
Sir Willis Jackson, F.R.S., Professor and head of the Department of Electrical Engineering in the Imperial College of Science and Technology	The Education of Technicians and Craftsmen
Mr. J. G. McMeeking, C.B.E., J.P., chairman of the Ministry of Education's Advisory Committee on Further Education for Commerce	The New Look in Business Studies
Mr. J. W. Platt, Chairman of the United Kingdom Advisory Council on Education for Management	Management Education – the need for a doctrine
Sir Harry Pilkington, Chairman of the National Advisory Council on Education for Industry and Commerce	Technical Education in the Sixties – a summing up

These postage stamps, designed by David Gentleman, are to be put on sale by the General Post Office on November 14, to mark the launching of National Productivity Year.

Parties, it is a national, non-political drive by industry itself.

Scotland will have its own inaugural ceremony on November 16 when a civic luncheon will be given in Edinburgh's City Chambers by Sir John Gregg Dunbar, the Lord Provost. The speakers will be Mr. Michael Noble, the Secretary of State for Scotland, Sir James Hutchison, and Mr. William Lauder, chairman of the Scottish TUC. Other guests will be Mr. George Middleton, secretary-general of the Scottish TUC and representatives of all 12 of the Scottish NPY local committees. The luncheon will be followed by a meeting in the council chamber at which the Secretary of State for Scotland will speak on NPY; Sir James Hutchison will speak for management and Mr. Lauder for the trade unions. Mr. Harry Douglass, chairman of the British Productivity Council, will also speak at the meeting.

Wales will hold its opening on November 22, at the Reardon-Smith Memorial Theatre, Cardiff. Speakers will be Mr. Erroll, President of the Board of Trade, and Lord Netherthorpe, chairman-elect of the British Productivity Council. Also on the platform will be the deputy Lord Mayor of Cardiff, Col. Cennydd Traherne, Lord Lieutenant of Glamorgan, Lord Brecon, the Minister of State for Welsh Affairs, Mr. G. A. S. Turnbull, member of the British Productivity Council and Sir Charles Norris, Director of the British Productivity Council.

More than 1,500 NPY activities have been arranged already, and more are being organized throughout the Year. These range from conferences and seminars to inter-firm visits. Big firms are offering facilities to smaller concerns – and some of the smaller firms believe they have something to show the larger organziations.

Many firms have their own NPY works committees, co-operating with NPY local committees.

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Front Cover Photograph

The start of a Raleigh cycle race in Nigeria. Raleigh bicycles have been shipped to Nigeria for the past 35 years and during that time have won a special popularity and also a substantial share of the market. In recent years the United Africa Company of Nigeria Ltd., have established a Raleigh dealer network throughout the country served by special lorries carrying assembled bicycles from assembly plants at Lagos, Port Harcourt, Zaria and Warri. Distribution methods in Nigeria are being continually modernized in order to keep in line with its rapid progress. Raleigh Industries will be showing at the International Cycle and Motor Cycle Show at Earls Court, London, which opens tomorrow.

NOTICE TO JOURNAL READERS AND ADVERTISERS

The *Board of Trade Journal* is published weekly by H.M. Stationery Office, price 1s. 3d. (Annual Subscription £3 18s. 0d. including inland or surface but not air postage) and is obtainable directly from the following addresses: York House, Kingsway; London, W.C.2: 423 Oxford Street, London, W.1; 13A Castle Street, Edinburgh, 2; 39 King Street, Manchester, 35 Smallbrook, Ringsway, Birmingham, 5; 109 St. Mary Street, Cardiff; 50 Fairfax Street, Bristol, 1; 80 Chichester Street, Belfast; or through any bookseller.

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Editorial Communications should be addressed to the Editor, *Board of Trade Journal*, Room 2410, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2192). Address for telegrams and cables 'Boneblack, London.'

The views expressed in contributions to the Journal emanating from other than official sources are not necessarily those of H.M. Government.

Advertisements. Inquiries from the London Postal Area concerning the insertion of advertisements should be addressed to H.M. Stationery Office, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1. (City 9876, Ext. 147). Inquiries from other parts of the United Kingdom should be addressed to Cowlishaw and Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon St., London, E.C.4. (Tel. City 3718).

The Government accepts no responsibility for any of the statements in the advertisements and the inclusion of any particular advertisement is no guarantee that the goods or the service advertised herein have official approval.

Reprints of Articles. Reprints from the *Board of Trade Journal*, which should be ordered within one week of publication, cost £3 0s. 0d. per page (or part) for 250 copies. (Larger quantities 5s. 0d. per page for each additional 125 copies.)

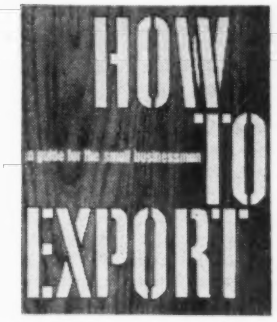
Orders and remittances for reprints should be addressed to the Director of Publications (P.2), H.M. Stationery Office, Atlantic House, Holborn Viaduct, London, E.C.1. Cheques should be made payable to H.M. Paymaster-General.

'Exports' — the Theme of Lord Mayor's Show

'EXPORTS'. This is the theme of the Lord Mayor of London's show, a mile-and-a-half long procession of 22 tableaux which takes place tomorrow. This was revealed at a press conference in London on November 2 when Mr. Frederick Erroll, President of the Board of Trade, referred to the new booklet entitled 'How to Export' published on that day, and written by Michael Shanks, Industrial Editor of the *Financial Times*. (A review of the booklet appeared in the *Board of Trade Journal* of November 2, pages 889-892.)

Welcoming the choice of 'Exports' as a theme for the Lord Mayor's show, the President said that the City of London had for centuries made an outstanding contribution to Britain's overseas earnings. It was on this kind of persistent export effort that our prosperity rested. The Lord Mayor's show would remind all who saw it of the continuing dependence of Britain upon exports, and the Board of Trade were glad to have been able to give some assistance in the preparations.

The President said that drawing attention to the importance of exporting and giving help to exporters was the Board of Trade's daily business. 'I want to take the opportunity of telling you about a new booklet which we are issuing on this day to help exporters. A great many words have been written and spoken about selling goods overseas, and how to do it. There seemed nonetheless to be a need for a short and comprehensive work which would prompt a would-be exporter to ask himself the right questions, and direct him to the best places in which to find the answers. It is hoped that even those who know the ropes might gain something from a crisp and fresh review of this kind.'

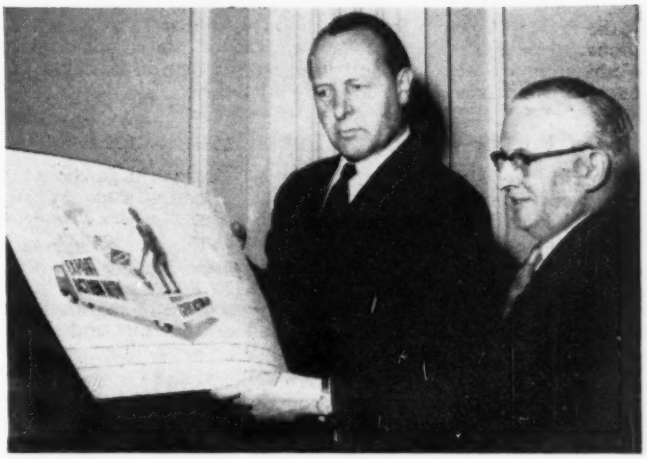


He said that a brief glance at the table of contents indicated the range of subjects which were covered – 'How do I ship my goods?', 'How do I get paid?', 'Should I design especially for exports?', 'Should I use market research?'. These and many other similar practical questions were posed in the booklet, which gave clear directions about how to find the answers. He added that he did not pretend that every practical detail involved in a trade so vast and so various was covered in a slim volume of only 40 pages. But he did think that anyone who read the book would learn something of practical help in the conduct of his business.

City's Part in World Trade

Announcing that the booklet was free of charge on request from the Board of Trade the President said 'I think you will find it interesting as an example of the continuing assistance to exporters which it is the daily task of the Board of Trade to provide. We at the Board of Trade are glad to know of the personal interest which the new Lord Mayor is showing in the subject of exports. I am sure that a lead given from the leading representative of the City of London will do much not only to draw attention to the vital importance of exports for our national wellbeing, but also to emphasize the great part played by the City's many institutions in world trade.'

Sir Ralph Perring, the Lord Mayor-elect of London said that the country owed a public tribute to those who year by year played their part in developing our export trade, for on its maintenance and expansion depended the standard of the British way of life. It was of interest to recall that trade was first depicted in a City pageant in the year 1289.



Sir Ralph Perring (right), Lord Mayor-elect of London, shows Mr. Frederick Erroll, President of the Board of Trade, a plan of one of the floats to be used in tomorrow's Lord Mayor's show.

National Productivity Year Inauguration

Referring to the National Productivity Year which begins on Wednesday, Sir Ralph said that on that day he would receive 500 guests on behalf of the Corporation of London at the inauguration luncheon to mark the beginning of NPY. This would set the stage for his public tribute and encouragement to others to produce more efficiently and sell more overseas. During his year of office he hoped to attend an exhibition at the Design Centre in Haymarket of goods currently exported to Europe, and also to visit the British Industrial Fair in Zurich.

The Lord Mayor's procession has been designed by James Gardner and organized by British Overseas Fairs Ltd.

'How to Export' and 'How to Export Goods'

The new booklet, 'How to Export' by Michael Shanks, Industrial Editor of the *Financial Times*, publication of which was announced in last week's *Board of Trade Journal*, can be obtained free on application to the Librarian, Board of Trade, Horse Guards Avenue, London, S.W.1, or Export Services Branch, Hillgate House, 35 Old Bailey, London, E.C.4, or to any Regional Office of the Board of Trade. Addresses on page 979 of this issue.

This booklet should not be confused with the book, 'How to Export Goods' by U. H. E. Croner, published by Sir Isaac Pitman & Sons Ltd., 39 Parker Street, London, W.C.2. Price 12s. 6d.

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Mr. Alan Green Visiting United States

MR. ALAN GREEN, Minister of State, Board of Trade, left London on Sunday to visit the United States until November 17. The main purpose of the Minister's visit will be to attend the openig of the London Week in San Francisco (November 12 to 17) and to discuss general trade questions with United States ministers in Washington. He will also meet local businessmen in Chicago, Los Angeles, San Francisco, Seattle and Portland.

Purchase Tax on Motor Cars Reduced

H.M. TREASURY announce the following changes in purchase tax on motors cars, which implements the statement made by Mr. Reginald Maudling, Chancellor of the Exchequer in the debate on the economic situation, in the House of Commons, on Monday.

Reduction of tax rate. Under Section 21 of the Finance Act, 1948, the Treasury have made an Order entitled The Purchase Tax (No. 6), Order, 1962. This Order reduces to 25 per cent. of the wholesale value the rate of tax on motor cars, including estate cars and similar vehicles, hitherto taxed at 45 per cent.

Amendment of the tax Schedule. Group 27(a) and Group 27(b) of the tax Schedule are accordingly amended to read as follows:

(a) Road vehicles not comprised below in this Group, being vehicles constructed or adapted solely or mainly for the carriage of passengers or having to the rear of the driver's seat roofed accommodation which is fitted with side windows or which is constructed or adapted for the fitting of side windows; 25%

(b) Bicycles, bicycle and sidecar combinations and tricycles constructed or adapted solely or mainly for the carriage of passengers, bicycle sidecars (including sidecar bodies without chassis) so constructed or adapted, and bicycle sidecar chassis. 25%

The remainder of Group 27 is unchanged.

Operative date. The Order applies to vehicles which are despatched on sale by registered traders to unregistered traders or are appropriated to use, to retail trading or to similar purposes by a registered trader on or after November 6, 1962, and to imported vehicles entered with Customs or delivered from bonded warehouse for home use on or after that date.

Copies of the Order are obtainable from H.M. Stationery Office.

The other measure also announced by the Chancellor during the debate was an increased capital allowance on plant, machinery, industrial buildings, new heavy plant and machinery and buildings and plant for scientific research.

Note: The tax on a new car will be reduced by an amount equal to about 12 per cent. of its present tax-inclusive retail price. For example, the price of a car now costing £700 includes about £190 of tax, which will be reduced by about £85.

The cost to the Exchequer will be in the neighbourhood of £55-60 million in a complete financial year. The cost in the present financial year 1962-63 is about £9 million: this is because, under normal Purchase Tax procedure tax charged by registered traders between January 1 and March 31, 1962, is not due to be transferred to the Exchequer until April 30, 1963.

The rates of tax on goods other than motor cars are unchanged.

National Incomes Commission White Paper

NAMES of the members of the National Incomes Commission and its terms of reference are given in a White Paper which has been issued by the Chancellor of the Exchequer. The name of the Chairman, Mr. Geoffrey Lawrence, Q.C., was announced on October 1.

Copies of the White Paper (Cmnd. No. 1844) are available from H.M. Stationery Office. Price 5d, by post 7½d.

Gold Reserves in October

H.M. TREASURY announce that the gold and convertible currency reserves rose by £11 million to stand at £1,008 million on October 31.

National Income and Balance of Payments

H.M. TREASURY announce that the national income figures for the second quarter of 1962 and earlier quarters were published in the October issue of Economic Trends on November 2 (H.M.S.O. price 5s.). In order to make available as long a series as possible of consistent quarterly figures, the tables on this occasion extend back to 1955.

National Income in the Second Quarter

The figures show that gross domestic product rose appreciably in the second quarter of this year to a higher level than a year earlier. The main sources of this upturn were rises in consumers' expenditure and in exports and a recovery in stockbuilding.

Income from employment rose by 2 per cent. between the first and second quarters of this year and was then 5 per cent. higher than a year earlier. Company profits also rose in the second quarter of this year, but since they had been declining during 1961 the level in the second quarter was still 2½ per cent. lower than a year earlier. The gross trading surpluses of public corporations have risen much more rapidly and in the second quarter of this year were nearly 20 per cent. higher than a year earlier.

Balance of Payments Statistics

This issue of Economic Trends also includes a note introducing additional figures relating to the United Kingdom balance of payments. First, annual figures back to 1952 are given on a basis consistent with the one currently used; previously there was a major break in the series at 1958. Secondly: quarterly figures from the beginning of 1958 are shown in greater detail, the main additions being separate figures for individual items in the invisible account, e.g. shipping, travel, interest, profits and dividends. Lastly, the summary quarterly figures for the current account are given on a seasonally adjusted basis.

The text describes briefly how the figures for earlier years were revised and the method of seasonally adjusting the quarterly figures. The latter figures should be of value in assessing the changing trends in the balance of payments, although in general and especially in view of the short run of years on which their calculation is based, they must be interpreted with caution and treated as subsidiary to the unadjusted figures.

Weights and Measures Bill

THE SECOND reading of the Weights and Measures Bill, which will replace all the existing weights and measures legislation (see *Board of Trade Journal* of November 2, page 891) is expected on Monday.

The Explanatory and Financial Memorandum attached to the Bill summarizes the provisions of each of the clauses. Of the 10 Schedules, the fourth to eighth are of particular interest to consumers: they set out the detailed weights and measures requirements in respect of a wide range of commodities. The Bill defines the units and standards of measurement and establishes an expert Commission to make recommendations on these technical matters to the Board of Trade. It controls weighing and measuring equipment used for trade; it provides (for the first time) a general protection to the buyer against short weight; it lays down detailed requirements concerning the indication to the buyer of the weight or measure of a wide range of commodities entering into every-day trade (including many which are not covered by existing legislation); it gives the Board of Trade power by Order to vary these requirements and to extend them to other goods, and it prescribes arrangements for administration and enforcement by local authorities.

Copies of the Bill are obtainable from H.M. Stationery Office. Price 6s. 6d.

Rubber Stockpile Disposals

THE AVERAGE MARKET PRICE in October having been between 23½ and 27 pence a pound 1,000 tons of rubber from the Board of Trade's stockpile has been sold this month for delivery as follows:

December	175 tons
January	420 tons
February	405 tons

Approximately 14,700 tons of rubber remains in the stockpile.

Applications for Temporary Exemption from Import Duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers, who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials or who are interested in their future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Letters, giving the respective reference shown below, should be addressed to Tariff and Import Policy Division, Board of Trade, Horse Guards Avenue, London, S.W.1, preferably through a Trade Association, and should be received by November 23, 1962.

Tariff heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
28.15	*tetra*Phosphorus heptasulphide	Phosphorous heptasulphide P4S7	December 31, 1963	6009
29.06	2-Methylquinol	As in previous column	December 31, 1963	6020
29.08	*so*Eugenyl methyl ether	Isoeugenol methyl ether	December 31, 1963	6012
29.23	Iopanoic acid	Iopanoic acid, alpha (3 amino-2 : 4 : 6 Tri-iodo benzyl) butyric acid	December 31, 1963	6014
29.31	2 : 2'-Dibenzamido - diphenyl disulphide	o, o'-Dibenzamido diphenyl disulphide	December 31, 1963	6002
29.35	1-(Carboxymethyl)pyridinium chloride, pyridinium salt.	Pyridinium-(pyridinium-N-acetate) chloride	December 31, 1963	4207
29.35	Penthienate methabromide	As in previous column	December 31, 1963	5745
29.35	Ethyl 7-methyl-4-oxo-1 : 8-naphthyridine-3-carboxylate	3 carboxyethyl-4-oxo-7-methyl 1 : 8 naphthyridine	December 31, 1963	6017
30.03	Preparations containing not less than 40 per cent. by weight of phenylbutazone.	Butazolidin tablets	December 31, 1963	6004

Changes in Overseas Sample Post Service

A TREASURY NOTICE concerning the Postal Packets (Customs and Excise) Regulations 1962, which has been published as Statutory Instruments 1962, No. 2279, and which came into operation on November 1, 1962, appeared in the *Board of Trade Journal* of November 2, page 907. The following General Post Office notice gives further details:

The general prohibition on the importation by sample post of articles liable to customs duty has been removed. In future, trade samples or patterns of merchandise may be sent to the United Kingdom in the sample post, whether they are dutiable or not, provided that they do not have a saleable value. Goods which are not trade samples or patterns of merchandise (apart from the internationally recognized exemptions listed below) should not be sent to the United Kingdom in the sample post. Any which are so sent may be seized by Customs and, if delivery is allowed, will be subject to a postal surcharge.

The exeptions are printers' plates, cut-out patterns sent unaccompanied, keys sent unaccompanied, cut fresh flowers, articles of natural history (such as dried or preserved animals or plants, and geological specimens), tubes of serum and vaccine, and medicines urgently required and difficult to obtain.

The service for samples sent to this country by post is thus brought into line with that for samples sent from this country and is in accordance with the provisions of the Universal Postal Convention.

Access to Foreign Patents in the Patent Office Library

THE GROWTH in all sections of the stock of the Patent Office Library, and the limited space it has for expansion in the present building, have made it necessary to open an annexe nearby. The whole of the Library's foreign patents section is accordingly to be transferred to premises in Chancery House, which is nearly opposite the main entrance of the Patent Office, in Southampton Buildings, Chancery Lane, London, W.C.2.

The foreign patents at present housed on the first and second galleries of the Library will be moved to Chancery House during the week-end November 17-18. Regular service to readers will commence in Chancery House on Monday, November 19, 1962.

The hours of opening will be from 10 a.m. to 5.30 p.m. Mondays to Fridays, and 10 a.m. to 1 p.m. on Saturdays. The securing of foreign patents in readiness for their transfer will be carried out between November 12 and 16.

Readers are therefore asked to note that on Tuesday and Wednesday November 13 and 14 access to foreign patents and trade marks material on the galleries of the Library will be limited to those which have not been secured for removal. The least-used sections of the foreign patents will be strapped first, and notices of what is inaccessible will be posted daily in the Library. On Thursday, Friday and Saturday morning, November 15-17, it is regretted that no access to any foreign patents on the galleries will be possible.

Any delay which occurs in dealing with photocopy orders for foreign patents during this period will be kept to a minimum. Access to all other sections of the Library, and the photocopy order service for material other than foreign patents, will continue normally during November 12-17.

Any inquiries concerning this move should be addressed to the Librarian; telephone inquiries may be referred to Holborn 8721, Ext. 155.

This is a repetition of a notice which appeared in last week's issue of the Board of Trade Journal.

Census of Production for 1962

AS ALREADY announced; the Census of Production to be taken in 1963 for the year 1962 (see *Board of Trade Journal*, August 31, 1962, page 451), will be a sample inquiry of a very simple character and the questions asked will relate only to sales and work done, capital expenditure, and stocks and work in progress. (For the construction industry information about employment will again be required in place of sales and work done).

An order prescribing the matters about which returns may be required has now been made by the Board of Trade. Undertakings producing coal, gas, electricity, oil-shale, crude or refined petroleum or shale oil products are exempted from making Census of Production returns. (Information corresponding to that collected in the Census will be obtained from these undertakings by the Ministry of Power).

The Order, which operates from December, 1962, is the Census of Production (1963) (Returns and Exempted Persons) Order 1962, (S.I. 1962 No. 2361). Copies may be obtained from H.M. Stationery Office. Price 3d. By post 5½d.

Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from H.M. Stationery Office, P.O. Box 569, London, S.E.1:

Monthly at £1 a year, post free:
Rotating Electrical Machinery for June 1962.
Rubber for August 1962.
Refrigerating Machinery for August 1962.
Powered Industrial Trucks for August 1962.
Timber – Softwood, Hardwood and Plywood for September 1962.

Quarterly at 7s. 6d. a year, post free:
Brushes and Brooms for April-June 1962.
Narrow Fabrics for June-August 1962.

Industrial Assurance

The 'Report of the Industrial Assurance Commissioner' for the year 1961 has been published by H.M. Stationery Office. Price 3s.

Retail Sales Continue at High Level in September

ESTIMATES OF RETAIL sales during September indicate that, after allowing for seasonal factors, the high level of August was fully maintained. The seasonally adjusted index of the value of sales was 122 in September (the same as in August) compared with 120 during July and August taken together and 118½ during May and June taken together. This run of figures indicates that the underlying upward trend of sales may have continued in September but too much weight must not be attached to the figure for a single month because of irregularities in the month-to-month movements and the uncertainties of seasonal adjustment. A further increase in sales by clothing and footwear shops to an exceptionally high level played a part in maintaining the seasonally adjusted index of total sales at the August figure. On a quarterly basis, the index in the third quarter was 121 compared with 118 in both the first and second quarters.

The volume of sales has followed a similar course to that of the value in recent months and in the third quarter the seasonally adjusted index of volume was 112, compared with 110 in the second quarter and 111 in the first quarter.

The value of sales before seasonal adjustment was 5 per cent. higher than a year earlier in September compared with an increase of 4 per cent. in August. The smaller increase in August was due to the particularly high level of sales in August last year.

Clothing and footwear

After increasing sharply from 116 to 124 in August the seasonally adjusted index of the value of clothing and footwear sales showed a further increase to 128 in September, a record level. For the third quarter as a whole the index was 123 compared with 116 in the second quarter and 117 in the first quarter. For the group as a whole sales before seasonable adjustment were 9 per cent. higher than a year earlier compared with an increase of only 4 per cent. in August, but sales were at a high level in August last year. Men's wear shops and women's wear shops showed increases on a year earlier of 9 per cent. and 10 per cent. respectively but the increase by footwear shops was lower, at 6 per cent. Prices of clothing and footwear were 3½ per cent. higher than a year earlier, the same increase as in recent months.

Durable goods shops

After maintaining in recent months the level reached after the sharp rise in May, the seasonally adjusted index of sales by durable goods shops fell to 115 in September compared with 119 in August but a fall of this magnitude in this very volatile series may not be significant. During the third quarter the index was 117, a level not significantly higher than the 115 for the second quarter. Although sales by durable goods shops in total were 6 per cent. higher in September than a year earlier, compared with an increase of 5 per cent. in August, sales were at a relatively low level in September last year. Sales by furniture shops showed a smaller increase on a

(*Text continued on page* 940)

Retail Sales Seasonally Adjusted

Index numbers of value of sales per week.

(i) at current prices. 1957 = 100

	All kinds of business	Food shops	Non-food shops: Total	Non-food shops: Clothing and footwear shops	Non-food shops: Durable goods shops	Non-food shops: Other non-food shops (a)
1961 1st Quarter	114	111	116	116	110	117
2nd Quarter	115	112	117	116	114	118
3rd Quarter	116	114	118	117	116	120
4th Quarter	116	115	117	117	108	122
1962 1st Quarter	118	117	119	117	110	122
2nd Quarter	118	117	119	116	115	121
3rd Quarter	121	119	123	123	117	125
1961 September	116	115	117	117	109	121
October	115	114	116	118	108	121
November	116	115	117	117	108	122
December	117	116	118	117	108	122
1962 January	117	115	119	118	110	122
February	119	117	119	118	111	123
March	118	117	118	114	110	121
April	118	118	118	116	109	120
May	119	117	120	116	116	123
June	118	116	120	116	117	121
July	118	118	119	116	118	122
August	122	120	124	124	119	125
September	122	119	125	128	115	126

(ii) at average 1957 prices.

	All kinds of business	Food shops	Non-food shops
1961 1st Quarter	110	106	114
2nd Quarter	111	107	114
3rd Quarter	111	108	114
4th Quarter	111	110	112
1962 1st Quarter	111	109	113
2nd Quarter	110	108	112
3rd Quarter	112	110	114
1961 September	110	108	112
October	110	109	111
November	111	110	112
December	111	110	112
1962 January	111	108	113
February	112	110	113
March	111	109	113
April	110	108	111
May	111	108	113
June	110	107	112
July	110	108	111
August	113	111	115
September	113	110	116

(a) Including general department stores.

Analysis by Form of Organization

September – Index Numbers of Values of Sales per week and Percentage Changes Compared with a Year Earlier (*a*)

1957 = 100

	Total all retailers		Independent retailers		Multiple retailers		Co-operative societies	
		%		%		%		%
ALL KINDS OF BUSINESS	117	+ 5	111	+ 4	138	+ 10	105	+ 1
FOOD SHOPS	115	+ 4	110	+ 3	144	+ 11	102	Nil
Grocers	117	+ 4 (g)	109	+ 2	152	+ 12	101	— 1 (g)
Butchers	109	+ 4	..	..	..	..	..	..
Greengrocers, fruiterers	100	— 2	100	— 1	107	— 4	89	— 9
Fishmongers, poulterers	112	+ 1	..	..	..	..	..	..
Bread and flour confectioners	133	+ 6 (h)	121	+ 4	173	+ 10	..	..
Off-licences	109	+ 8	99	+ 6	125	+ 10	..	..
Dairymen	122	+ 6	..	..	..	..	112	+ 4
Other food shops	117	+ 7	..	..	..	..	..	..
NON-FOOD SHOPS	119	+ 6	..	..	..	..	..	..
Clothing and footwear shops	120	+ 9	112	+ 8	132	+ 10	110	+ 6
Footwear shops	130	+ 6	132	+ 7	131	+ 5	117	+ 6
Men's wear shops	113	+ 9	106	+ 6	125	+ 12	97	+ 8
Women's wear shops	119	+ 10	111	+ 8	136	+ 13	112	+ 6
of which:								
Women's, girls' and infants' wear specialist shops	..		113	+ 12	..		—	
Drapers' and general outfitting shops	—		110	+ 7	..		—	
Large (c)	—		119	+ 10	—		—	
Medium (c)	—		105	+ 6	—		—	
Small (c)	—		107	+ 5	—		—	
Durable goods shops	113	+ 6	100	+ 3	137	+ 13	131	+ 6 (f)
Furniture shops	111	+ 3	110	+ 2	117	+ 7	—	
Large (c)	—		118	+ 3	—		—	
Medium and small (c)	—		107	+ 2	—		—	
Other durable goods shops	111	+ 9	91	+ 3 (e)	149	+ 16*	—	
Radio and electrical goods shops	93	+ 4	91	+ 3	105	+ 6	—	
Radio and cycle shops, cycle shops, perambulator shops								
Electricity showrooms	189	+ 20	—		189	+ 20	—	
Gas showrooms	N.A.		—		N.A.		—	
Miscellaneous non-food shops (*b*)	121	+ 4	..		..		..	
Confectioners, tobacconists, newsagents	114	+ 3	115	+ 3	111	+ 7	—	
Booksellers, stationers	..		126	+ 4	..		—	
Chemists, photographic goods dealers (d)	123	+ 2	119	+ 1	132	+ 5	113	Nil
Jewellers	121	Nil	120	Nil	131	+ 2	—	
Leather goods, sports goods, toys and fancy goods shops	126	+ 4	..		..		—	
Ironmongers and hardware shops	107	+ 4	106	+ 4	120	+ 7	—	(f)
General Department Stores	119	+ 7	–		—		—	

* Provisional.

Retail Sales (*Continued*)

Index Numbers of Values of Sales per week, and Percentage Changes Compared with Year Earlier (*a*)

(i) Analysis by broad groups: value and volume. 1957 = 100

(Sales in 1957 £ million)	All kinds of business (£7,637 m.)				Food shops (£3,619 m.)				Non-food shops									
									Total (£4,018 m.)				Clothing and footwear shops (£1,188 m.)		Durable goods shops (f) (£739 m.)		General department stores (£381 m.)		Miscellaneous non-food shops (b) (£1,710 m.)	
	Value		Volume*		Value		Volume*		Value		Volume*									
		%		%		%		%		%		%		%		%		%		%
1958 Year	103	+3	101	+1	103	+3	100	Nil	103	+3	102	+2	100	Nil	105	+5	103	+3	104	+4
1959 Year	107	+4	105	+4	106	+3	101	+1	108	+5	109	+6	104	+4	118	+12	109	+5	107	+3
1960 Year	111	+4	108	+3	109	+3	105	+3	113	+4	112	+3	113	+8	112	—5	116	+7	113	+5
1961 Year	115	+4	111	+2	113	+4	107	+3	117	+4	113	+1	117	+3	112	Nil	122	+5	119	+5
1962 Year to date ¶	114	+3	106	+1	115	+5	107	+2	112	+2	106	—1	109	+2	109	+1	113	+3	115	+4
1961 4th Quarter	132	+4	125	+2	122	+5	115	+4	140	+4	134	+1	143	+2	125	+2	156	+4	141	+6
1962 1st Quarter	109	+3	102	Nil	114	+5	106	+2	104	+1	99	—2	95	—3	106	+1	105	—1	109	+3
2nd Quarter	116	+4	108	+1	116	+5	107	+2	115	+3	108	—1	118	+3	107	Nil	115	+4	116	+4
3rd Quarter	117	+4	109	+1	116	+4	107	+2	118	+4	110	+1	116	+5	112	+2	120	+4	121	+4
1962 July	119	+2	111	—1	117	+4	108	+1	121	Nil	114	—4	118	+1	116	—6	138	+1	122	+3
August	114	+4	106	+2	115	+5	107	+3	113	+4	105	+2	108	+4	109	+5	105	+5	120	+4
September	117	+5	109	+3	115	+4	107	+2	119	+6	111	+4	120	+9	113	+6	119	+7	121	+4

(ii) Analysis by kind of business: value only.

(Sales in 1957 £ million)	Food shops										Clothing and footwear shops			
	Grocers (g) (£2,093 m.)		Butchers (£519 m.)		Greengrocers, fruiterers (£272 m.)		Fishmongers, poulterers (£73 m.)		Bread and flour confectioners (h) (£173 m.)		Off-licences (£112 m.)		Dairymen (£324 m.)		Other food shops (£53 m.)		Footwear shops (£187 m.)		Men's wear shops (£255 m.)		Women's wear shops (£746 m.)	
		%		%		%		%		%		%		%		%		%		%		%
1958 Year	103	+3	102	+2	104	+4	105	+5	105	+5	104	+3	102	+2	104	+4	102	+2	98	—2	101	+1
1959 Year	107	+4	102	Nil	104	Nil	107	+2	109	+4	107	+3	105	+3	109	+4	107	+6	103	+5	104	+3
1960 Year	109	+3	107	+5	103	—1	112	+4	115	+6	112	+5	109	+4	111	+2	118	+10	112	+9	112	+8
1961 Year	113	+3	108	+1	111	+7	115	+2	122	+6	121	+8	116	+7	110	Nil	122	+3	116	+3	116	+3
1962 Year to date ¶	116	+5	107	+2	116	+4	117	+2	128	+7	106	+8	121	+5	113	+5	115	Nil	111	+2	107	+2
1961 4th Quarter	122	+5	116	Nil	107	+12	117	—1	130	+7	188	+7	119	+5	119	+2	143	+3	136	+3	146	+2
1962 1st Quarter	115	+5	110	+1	107	+3	114	—1	119	+6	103	+9	119	+5	112	+4	92	—6	101	—1	93	—3
2nd Quarter	116	+5	105	+1	128	+6	119	+5	129	+8	106	+7	122	+4	113	+4	129	+3	118	+2	115	+2
3rd Quarter	117	+4	106	+3	113	+2	117	+3	134	+6	110	+8	122	+5	114	+7	125	+3	114	+5	114	+5
1961 July	117	+3	102	+2	131	+6	123	+5	135	+7	111	+5	124	+5	111	+6	127	—1	119	Nil	116	+2
August	116	+5	105	+2	113	+3	119	+3	134	+7	109	+11	119	+5	114	+8	116	+3	111	+6	104	+3
September	117	+4	109	+4	100	—2	112	+1	133	+6	109	+8	122	+6	117	+7	130	+6	113	+9	119	+10

(Sales in 1957 £ million)	Durable goods shops (f)								Miscellaneous non-food shops							
			Other durable goods shops													
	Furniture shops (£324 m.)		Total (£352 m.)		Radio and electrical goods shops, Radio and cycle shops, perambulator shops (£290 m.)		Electricity showrooms (£33 m.)		Gas showrooms (£30 m.)		Confectioners, tobacconists, newsagents (£699 m.)		Booksellers, stationers§ (£69 m.)		Chemists, photographic goods dealers (d) (£205 m.)		Jewellers (£71 m.)		Leather goods, sports goods, toys and fancy goods shops (£63 m.)		Ironmongers and hardware shops (£184 m.)	
		%		%		%		%		%		%		%		%		%		%		%
1958 Year	105	+5	104	+4	100	Nil	123	+23	122	+22	102	+2	106	+6	103	+3	102	+2	102	+2	104	+4
1959 Year	116	+10	118	+14	108	+8	177	+44	157	+29	102	Nil	109	+3	109	+6	109	+8	106	+4	106	+2
1960 Year	112	—3	109	—8	99	—8	158	—11	148	—6	106	+4	117	+8	115	+5	118	+8	114	+7	108	+2
1961 Year	115	+2	107	—1	97	—2	159	+1	150	+2	111	+5	123	+5	124	+7	124	+5	119	+5	111	+4
1962 Year to date ¶	112	+2	104	+1	91	—1	163	+4	N.A.		111	+4	122	+5	120	+4	107	Nil	104	+1	111	+2
1961 4th Quarter	127	+5	121	—1	113	—3	167	+2	154	+7	124	+6	145	+4	149	+7	175	+4	167	+3	121	+5
1962 1st Quarter	108	+1	105	+1	94	Nil	142	—2	164	+11	110	+4	122	+4	110	+5	97	+1	83	—1	108	+3
2nd Quarter	111	+2	101	—1	88	—3	165	+4	156	+6	110	+4	119	+5	121	+4	100	—1	104	+2	111	+1
3rd Quarter	117	+2	106	+2	90	—2	182	+9	N.A.		115	+4	123	+5	128	+2	126	Nil	125	+2	113	+3
1962 July	129	—2	102	—9	86	—11	187	—7	164	+2	114	+4	130	+6	133	+1	130	—1	121	—1	113	Nil
August	112	+5	104	+6	90	+2	168	+17	165	+17	116	+6	114	+5	128	+4	127	+1	127	+2	120	+3
September	111	+3	111	+9	93	+4	189	+20	N.A.		114	+3	126	+4	123	+2	121	Nil	126	+4	107	+4

§ Independent retailers only. * At average 1957 prices.
¶ January to September.

ADVERTISEMENT INQUIRIES FOR THE JOURNAL

Inquiries from the London Postal Area concerning the insertion of advertisements in the *Board of Trade Journal* should be addressed to **H.M. Stationery Office, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1 (City 9876, Ext. 147).**

Inquiries from other parts of the United Kingdom should be addressed to **Cowlishaw & Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon Street, London, E.C.3 (City 3718).**

Retail Sales (*Continued*)

year earlier than in August (3 per cent. compared with 5 per cent.) and the larger increase in the total than in August was due to other durable goods shops which were up by 9 per cent. compared with 6 per cent. Prices of durable goods were 2 per cent. higher than a year earlier, the same increase as in August.

Food shops

The seasonally adjusted index of the value of sales by food shops fell slightly from the record level of 120 in August to 119. The index for the third quarter was also 119, compared with 117 in the first and second quarters of the year. The index of the volume of sales, at 110 was two points higher than in the second quarter but only 1 point higher than in the first quarter. Most kinds of food shops showed smaller increases over a year earlier than in August. The most noticeable change was by greengrocery shops with a decrease of 2 per cent. following an increase of 3 per cent. in August.

Notes

Kind of Business Statistics

(i) These statistics are based on returns from independent retailers (organizations, other than co-operative societies and general department stores, with one to nine branches), multiple retailers (organizations, other than co-operative societies and general department stores, with 10 or more branches), retail co-operative societies and general department stores.

(ii) For independent retailers, multiple retailers and general department stores the figures are based on the total sales, of all types of goods, by each shop and therefore represent the trend of sales in specified kinds of business. Co-operative societies report their sales on a departmental basis and a department's sales are assigned to the most closely corresponding kind of business heading. A single figure is returned for the departments selling durable goods and ironmongery and hardware and this figure is included in the total for durable goods shops.

(iii) Multiple retailers and co-operative societies report sales for all branches open in the sales period, so that, in respect of these two forms of organizations, the statistics take account of changes in the number of shops, e.g. the opening of new shops or the closing or disposal of existing shops. In the case of independent retailers and general department stores, however, sales are generally reported for individual establishments and no reliable measure of changes in the number of shops is available on the basis of which an adjustment might be made.

(iv) A description of the series, based on 1957=100, was given in the *Board of Trade Journal* of February 10, 1961.

Footnotes to Tables

(a) The periods covered by the index numbers consist of either four or five weeks, each quarter being divided into three 'monthly' periods of four, four and five weeks respectively. The period covered by September 1962 sales was the five weeks from August 26 to September 29 the corresponding period in 1961 was from August 27 to September 30. As the figures are based on the value of sales, they are affected by price movements including changes in purchase tax.

(b) Includes figures for variety and other general stores which are not published separately.

(c) These descriptions are based on 1957 turnover groupings. Large denotes shops with sales of £100,000 and over in 1957. Medium denotes shops with sales of £15,000 and under £100,000 in 1957. Small denotes shops with sales of under £15,000 in 1957.

(d) These index numbers do not allow for chemists' receipts under the National Health Service, which are as far as possible excluded by contributors in their returns.

(e) Includes radio and electrical goods shops and radio and cycle shops, cycle shops, perambulator shops.

(f) See Note (ii) above.

(g) Including the bakery departments of co-operative societies.

(h) Excluding the bakery departments of co-operative societies, which are included in the estimate for grocers.

'Which'

The November issue of 'Which' includes reports on children's tricycles, purchase and rental of television sets, carry cots, and pep pills. Consumers Association Ltd., 14, Buckingham Street, London, W.C.2. Annual subscription £1.

Government-Owned Factories for Rental

Details of vacant Government-owned factories available for rental in Northern Ireland and Scotland were published in last week's issue of the *Board of Trade Journal* (page 899).

Future lists will include vacant Government-owned factories in Northern Ireland and in Development Districts in all parts of Great Britain.

The next list will be published in December 7 issue of the Journal.

Advance Factories in Scotland

The following press notice was issued by the Board of Trade Office for Scotland on October 31:

It was announced in July by the President of the Board of Trade that it had been decided to build advance factories in a number of places likely to be affected by colliery closures.

Sites for two of the factories in Scotland have now been decided upon. The advance factory to be located in the Sanquhar-Kirkconnel area will be at Sanquhar and the advance factory to be sited in the North East Lanarkshire-Whitburn area, to assist in meeting the problems there, will be built at Shotts near to the advance factory sanctioned in 1960.

Negotiations for sites in the other areas featuring in this programme continue.

New Companies Registered in September

DETAILS of new companies registered in Great Britain during September, 1962, showing nominal capital are given below. The figures are exclusive of *unlimited* companies and companies *limited by guarantee*.

Nominal Capital	Public Companies	Private Companies	Total
Under £1,000		1,593	1,593
£1,000 and under £10,000		805	805
£10,000 and under £50,000		120	120
£50,000 and under £100,000		10	10
£100,000 and under £1,000,000	2	7	9
£1,000,000 and above		1	1
Total number	2	2,536	2,538
Total amount of nominal capital	'000s £499	'000s £15,307	'000s £15,806

Companies Registered in Great Britain in 1961-1962

	1961		1962	
	Number	Nominal Capital £'000s	Number	Nominal Capital £'000s
January	2,933	8,057	2,354	15,038
February	2,731	9,304	2,530	7,667
March	3,820	17,075	3,552	10,032
April	2,620	8,470	2,697	6,924
May	3,020	9,402	3,165	8,572
June	3,084	10,669	2,731	36,710
July	2,682	7,144	2,954	6,989
August	2,466	7,142	2,806	8,625
September	2,411	8,385	2,538	15,806
October	2,456	8,005		
November	2,584	8,979		
December	2,405	7,700		
Total	33,212	110,402		

Hire Purchase Business in September

AFTER ALLOWING for seasonal influences, there appears to have been some falling away in September in new hire-purchase and other instalment credit business from the levels achieved following the reductions in minimum statutory deposits for many household goods on June 5. The level of business in September, however, after seasonal adjustment, was not far short of the higher figures recorded in the summer and still well above the earlier months of the year. Total instalment debt outstanding was unchanged at £890 million at the end of the month.

Finance Houses

New credit extended on hire-purchase and other instalment terms by hire-purchase finance companies in September was about 10 per cent. lower than in August, a decrease perhaps a little greater than would be expected from seasonal influences. Nevertheless, the total was slightly above the corresponding month of 1961 for the first time this year, the increases for both new and used cars being particularly marked. Instalments outstanding direct from hirers, etc., fell slightly during the month to £590 million, but the amount owed by retailers under block discounting arrangements was unchanged at £57 million.

Household Goods Shops

Sales on hire-purchase and other instalment credit terms by household goods shops were about 5 per cent. higher in September than in August but this rise was rather less than might be expected for the time of year and seems to indicate that the stimulus given by the reduction in minimum deposits on such articles as washing machines, refrigerators, vacuum cleaners and television and radio sets on June 5 had lost some of its force. Compared with both a year and two years ago, however, sales were higher – by some 10 per cent. and 15 per cent. respectively.

Instalments outstanding to household goods shops showed a seasonal rise during the month to £300 million.

Debt

Table 1 — Estimates of Hire-Purchase and Other Credit Instalments Outstanding

END OF PERIOD

£ million

	Year	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Owed directly to household goods shops	1960	330	333	336	338	338	335	331	327	324	322	322	325
	1961	321	315	312	308	306	306	306	305	303	303	303	309
	1962	304	301	296	293	292	294	295	297	300			
Owed directly to finance houses	1960	534	547	573	599	614	621	630	633	628	623	620	610
	1961	607	607	622	631	643	651	662	660	650	639	628	618
	1962	606	598	592	590	593	593	597	593	590			
Total of above	1960	864	880	909	937	952	956	961	960	952	945	942	935
	1961	928	922	934	939	949	957	968	965	953	942	931	927
	1962	910	899	888	883	885	887	892	890	890			

Table 1a — Commodity Analysis of Hire-Purchase and Other Credit Instalments Outstanding

END OF PERIOD

£ million

	1957	1960			1961				1962		
	Dec.	June	Sept.	Dec.	March	June	Sept.	Dec.	March	June	Sept.
Private and commercial motor vehicles and caravans	197	477	478	454	470	492	490	461	441	442	436
Farm and industrial equipment	21	44	48	52	53	60	62	68	71	70	68
Household goods (a)	221	409	396	394	377	371	365	366	343	343	352
Other goods	9	26	30	35	34	34	36	32	33	32	34
Total	448	956	952	935	934	957	953	927	888	887	890

(a) Includes pedal cycles.

Table 2 — Hire-Purchase and Other Instalment Credit Extended and Repaid

£ million

Period	New Credit Extended			Repayments	Change in Debt
	For household goods	For other durable goods	Total		
1958	292	363	655	547	+ 108
1959	394	523	917	624	+ 293
1960	301	519	820	734	+ 86
1961	283	515	798	806	— 8
1959 1st Quarter	85	118	203	147	+ 56
2nd Quarter	94	152	246	155	+ 91
3rd Quarter	99	132	231	154	+ 77
4th Quarter	116	121	237	168	+ 69
1960 1st Quarter	87	152	239	179	+ 60
2nd Quarter	73	156	229	182	+ 47
3rd Quarter	64	117	181	185	— 4
4th Quarter	77	94	171	188	— 17
1961 1st Quarter	64	136	200	201	— 1
2nd Quarter	69	164	233	210	+ 23
3rd Quarter	72	126	198	202	— 4
4th Quarter	78	89	167	193	— 26
1962 1st Quarter	63	104	167	206	— 39
2nd Quarter	69	128	197	198	— 1
3rd Quarter	79	114	193	190	+ 3

Notes on Statistics

The statistics in this article are derived from monthly returns made to the Board of Trade by two types of contributor – household goods shops and finance houses. The household goods shops give the value of the goods sold on credit, which includes the initial deposits or down payments as well as the credit extended (i.e., the balance of the cash price together with the credit charges), during the period. From these figures the index numbers of credit sales per week given in Table 3 are derived. These figures include all household goods sold on credit by the retailers concerned, whether they themselves finance the credit extended or whether this is financed by another organization, for example a finance house. The contributors comprise electricity and gas showrooms, co-operative societies, department stores and multiple and independent retailers. Clothing shops, mail-order houses and credit traders calling on customers for orders are not included.

The contributing finance houses, on the other hand, send in figures of the value of new credit extended during the month. Down payments on the articles are not included. These figures form the basis of Table 4. In so far as goods sold by the household goods shops, whose credit sales comprise Table 3, are financed by direct agreements made between a finance house and the buyer, the new credit extended would also figure in Table 4, as well as being part of the value of sales

(*Notes continued on page 943*)

H.P. Business (*Continued*)

New Business of Household Goods Shops

Table 3 — Index Numbers of Value of Goods Sold on Hire-Purchase and Other Instalment Credit per Week

Average of 1957 = 100

		Year	Jan.	Feb.	March (a)	April	May	June (a)	July	Aug.	Sept. (a)	Oct.	Nov.	Dec. (a)
Furniture and Furnishing Shops	Total (multiple and independent retailers, co-operative societies)	1960	122	113	111	121	102	90	101	92	102	112	120	124
		1961	97	90	98	102	104	104	121	102	106	117	126	132
		1962	98	96	94	100	105	104	115	108	113			
	of which:													
	Multiple retailers (b)	1960	138	125	116	134	107	94	101	91	99	111	119	125
		1961	98	95	99	106	108	114	125	106	110	121	131	138
		1962	103	100	94	102	106	114	126	115	118			
	Independent retailers	1960	107	102	103	110	93	83	100	89	99	110	114	120
		1961	94	83	92	95	95	92	109	94	99	109	115	122
		1962	89	90	89	93	97	89	97	92	99			
Hardware, Radio, Electrical Goods, Cycle and Perambulator Shops	Total (multiple and independent retailers, co-operative societies, gas and electricity showrooms)	1960	126	130	126	124	105	96	92	90	98	109	108	114
		1961	92	96	97	99	104	104	125	96	99	105	105	113
		1962	89	89	93	88	98	116	118	112*	116			
	of which (multiple and independent):													
	Radio and electrical goods shops	1960	105	97	83	87	62	57	58	59	66	78	76	82
		1961	66	61	56	62	64	63	77	56	60	69	69	75
		1962	60	53	50	50	53	61	63	62	62			
	Cycle shops, cycle and radio shops, perambulator shops	1960	116	121	117	134	110	133	110	103	109	107	105	158
		1961	100	96	101	118	119	115	139	118	110	116	112	175
		1962	106	102	106	117	122	156	153	150	135			
Department Stores: Household goods department		1960	140	116	120	140	121	101	128	100	117	137	143	138
		1961	133	119	117	123	124	111	156	109	119	141	143	146
		1962	142	114	111	117	120	121	148	122	134			
Total, Household Goods Shops		1960	125	122	119	124	105	94	99	92	101	112	116	120
		1961	97	95	99	102	106	105	125	100	104	113	117	124
		1962	97	94	94	95	103	111	119	111*	116			

(*a*) Average of five weeks.
(*b*) Multiple retailers are defined as those having ten or more branches.
* Revised figures.

New Business of Finance Houses

Table 4 — Index Numbers of New Hire-Purchase and Other Instalment Credit Extended Direct to Hirers per Calendar Month

Monthly average of 1957 = 100

	Year	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Private cars – new	1960	188	182	255	249	199	154	146	113	110	106	94	70
	1961	116	173	234	206	241	224	242	139	111	114	115	83
	1962	124	145	168	169	238	201	199	145	137			
Private cars – used	1960	160	191	250	240	178	155	150	149	129	121	113	92
	1961	131	179	204	183	218	201	195	143	110	118	108	79
	1962	96	121	134	138	179	162	169	152	126			
Commercial motor vehicles – new and used	1960	201	211	261	242	233	214	199	165	173	186	184	154
	1961	195	212	246	221	238	235	240	163	142	154	144	110
	1962	155	157	171	157	185	161	160	130	127			
Motor cycles, side-cars, power assisted cycles – new and used	1960	100	133	225	244	208	164	148	144	118	97	82	59
	1961	71	108	171	160	184	161	160	135	85	73	59	37
	1962	43	64	78	82	106	95	96	82	68			
Caravans – new and used	1960	113	162	233	254	264	168	156	148	126	108	83	54
	1961	74	137	220	219	242	248	226	188	146	159	123	80
	1962	95	127	172	175	222	205	217	198	160			
Farm equipment and tractors	1960	108	131	159	157	176	173	162	151	122	153	163	94
	1961	128	123	195	195	195	217	201	169	132	150	128	79
	1962	93	105	143	110	112	116	141	151	139			
Industrial and building plant and equipment	1960	207	205	273	261	270	267	231	205	231	253	245	194
	1961	251	239	312	311	360	315	346	233	239	272	263	211
	1962	254	300	337	266	302	254	286	212	216			
Household goods (a)	1960	242	204	213	177	172	142	139	137	131	141	142	136
	1961	138	114	126	120	136	123	133	115	107	118	119	104
	1962	118	98	90	88	110	105	120	115	107			
All goods (including goods not shown above)	1960	180	188	244	232	201	170	169	151	139	138	132	110
	1961	144	168	207	190	220	204	207	150	123	131	125	96
	1962	121	133	147	142	179	160	168	143	127			

(*a*) Includes pedal cycles and some mopeds; mopeds are generally classified with motor cycles but some returns do not distinguish mopeds from pedal cycles.

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H.P. Business (*Continued*)

covered by Table 3.

Both types of contributor also return monthly totals of instalments outstanding to them at the end of each period. These figures are brought together in Table 1. The estimates of debt owed direct to household goods shops relate to agreements entered into between customers and retailers. These estimates include the amounts outstanding on agreements which are subsequently discounted by finance houses. The debt outstanding on agreements made direct between finance houses and retail customers is, however, excluded from the debt owed to shops and included in the total of instalments owed to finance houses. This total does not include the amounts which have been discounted with finance houses. Included with finance houses are some manufacturers who finance credit sales of their own products.

Table 2 gives total credit transactions of finance houses and household goods shops combined. For further details see Economic Trends No. 95, September 1961. The figures were revised in the *Board of Trade Journal* of August 17, 1962, in the light of more comprehensive information about deposits on household goods derived from the Family Expenditure Surveys.

The repayments figures are derived from the new business and change in debt outstanding reported by contributors and thus necessarily include sums written off as irrecoverable and lump sum settlements of outstanding balances in addition to normal weekly, monthly or other periodical instalments.

Tables 1, 3 and 4 are based upon estimates derived from the Census of Distribution for 1957.

The estimates in £'s million of goods sold on hire-purchase and other instalment credit during 1957, on which Table 3 is based, are: furniture and furnishings shops, 138·32; of which multiple retailers, 58·76 and independent retailers, 59·80; hardware, radio and electrical goods shops, electricity and gas showrooms, cycle and perambulator shops, 153·92; of which radio and electrical goods shops 81·12 and cycle shops, etc., 17·68; department stores (household goods departments), 22·36. Total, household goods shops, 314·60.

The estimates in £'s million of the amount of new hire-purchase and other instalment credit extended in 1957 by finance houses, on which Table 4 is based, are: private cars (new), 55·96 and (used), 122·36; commercial motor vehicles, 46·25; motor cycles, etc., 32·33; caravans, 7·03; farm equipment and tractors, 7·53; industrial and building plant and equipment, 17·02; household goods (including pedal cycles), 49·01; and all goods, 350·57.

Milletts Holdings (St. Pauls) Limited

THE BOARD OF TRADE in pursuance of the powers conferred on them by Section 165(b) of the Companies Act, 1948, have appointed Mr. Richard Miles Honeybone, chartered accountant, as Inspector to investigate the affairs of Milletts Holdings (St. Pauls) Limited.

THANKS

The following letter was sent to the Board of Trade, North Western Region, 76 Newton Street, Manchester 1, by Pilkington Bros. Ltd., Ravenhead Works, St. Helens, Lancs., glass manufacturers:

'Thank you very much for your letter. The information you have given to us is most interesting and we may say is more extensive than that received at the moment from our agent.

'In the circumstances, we shall immediately arrange to follow up through our representative.'

Sales by Wholesale Textile Houses in September

SALES by wholesale textile houses rose seasonally in September but, in relation to a year earlier, the value showed a decrease of 1 per cent. compared with decreases of 3 per cent. in August, 3 per cent. in July and 6 per cent. in June.

The value of stocks held at end-September showed a decrease of 4 per cent. compared with a year earlier.

Note:

These statistics are prepared by the Wholesale Textile Association. Inquiries should be addressed to: The Secretary, The Wholesale Textile Association, 75 Cannon Street, London, E.C.4. (Tel.: City 4444).

Total Sales and Stocks

Index Numbers (average 1950 = 100) and Percentage Changes Compared with a Year Earlier

	Value of Sales (Total Home Trade)		Value of Stocks (at end period) (b)	
		%		%
1960 Year	106	+ 6	...	...
1961 Year	107	+ 1	...	...
1961 1st Quarter	101	+ 9	136	+ 7
2nd Quarter	100	— 4	129	+ 4
3rd Quarter	102	+ 3	146	+ 10
4th Quarter	125	— 2	115	+ 5
1962 1st Quarter	94	— 7	139	+ 3
2nd Quarter	98	— 2	127	— 2
1961 October	141	— 1	133	+ 11
November	128	— 1	129	+ 8
December	103	— 4	115	+ 5
1962 January	70	— 1	121	+ 1
February	91	— 4	137	— 1
March	122	—11	139	+ 3
April	98	— 4	132	+ 1
May	107	+ 4	129	— 1
June	87	— 6	127	— 2
July	73	— 3	133	— 3
August	91	— 3	144	— 3
September	137	— 1	140	— 4

Analysis by Department

Percentage of Corresponding Values for 1961

	Sales (b)		Stocks (b)
	September	Jan.-Sept.	At end of Sept.
Women's knitted outerwear, blouses and skirts	89·6	90·0	93·8
Women's coats, costumes, furs and raincoats	104·8	90·6	88·9
Women's underwear	99·3	96·3	96·7
Women's hose and children's socks	91·9	97·4	117·9
Women's millinery	104·5	96·5	80·3
Haberdashery, ribbons and wool	104·6	100·4	96·0
Children's wear	101·9	95·9	89·8
Men's and boys' shirts, pyjamas and outfitting	89·9	93·8	95·0
Gloves	106·5	99·8	73·1
Piece-goods and nets	99·0	90·8	88·6
Household textiles	100·7	97·9	93·3
Floor-coverings, furniture and hardware	103·3	96·5	103·6
Grand total (a)	99·1	96·5	95·6

Notes:
(a) Including some items not included among the sub-headings.
(b) Valued at cost.

Assistant Official Receiver Appointed

MR. WALTER SCAIFE has been appointed an Assistant Official Receiver for the Bankruptcy District of the County Courts of Birmingham, Coventry, Dudley, Hereford, Kidderminster, Leominster, Stourbridge, Walsall, Warwick, West Bromwich, Wolverhampton and Worcester.

The appointment took effect on Monday.

LETTERS TO THE EDITOR

Editorial communications should be addressed to the Editor, *Board of Trade Journal*, Room 2410, Board of Trade, Horse Guards Avenue, London, S.W.1 (Telephone: Trafalgar 8855, Ext. 2192). Telegrams and cables should be addressed **'Boneblack, London.'**

Dealers in Securities

THE FOLLOWING amendments were made during October to the lists of Licensed Dealers in Securities and Exempted Dealers in Securities, under Sections 3 and 16 of the Prevention of Fraud (Investments) Act, 1958:

Licensed Dealers

Insert: Blue Circle Share Shop Ltd., Portland House, Tothill Street, London, S.W.1.

Exempted Dealers

Delete: *Rodocanachi (P. P. Rodocanachi & Co.)* William Leslie Bundey, Albert Loria, 65, London Wall, London, E.C.2.

Change of Name

Delete: H. E. Proprietary Ltd., The

Insert: Gold Fields Industrial Holdings Ltd.

Change of Address National Provincial Insurance Co. Ltd.

Delete: St. Swithin's House, 30/37, Walbrook, London, E.C.4.

Insert: Cornhill Entrance, Royal Exchange, London, E.C.3.

The Patent Office Library

'These books form the nucleus of what may one day be the most valuable industrial library in the kingdom.' (Charles Dickens. A room near Chancery Lane. *Household words*, February 21, 1857.)

Yes, Dickens was writing about the Patent Office Library at 25 Southampton Buildings, London, W.C.2, and he would have been delighted to know that just over a hundred years later 92,000 visitors came in one year to consult the 380,000 volumes of technical and scientific literature, including 8,000 current periodicals and the world-wide collection of 10,000,000 patent specifications. The Library is open without formality to the public from 10 a.m.-9 p.m. Monday-Friday, and from 10 a.m.-1 p.m. Saturday.

Patents Endorsed 'Licences of Right'

UNDER SECTION 35 of the Patents Act, 1949, the undermentioned patents were endorsed 'Licences of Right' on the dates specified:

NUMBER	NAME	SUBJECT
	October 19, 1962	
793,820	Sperry Rand Corporation	Accelerometers.
852,645	Elektroisola, Narodni Podnik	Method of treating mica.
855,307	Elektroisola, Narodni Podnik	A flat plate mica capacitor.
	October 23, 1962	
866,615	Regie Nationale Des Usines Renault	Shear devices for cutting axially fed wires and rods.
	October 24, 1962	
696,688	Regie Nationale Des Usines Renault	Surface hardening by carbonitriding at low temperatures.
697,472	Regie Nationale Des Usines Renault	Preparation of hydrogen-containing gas for the cementation of steel.
711,845	Regie Nationale Des Usines Renault	Methods of case hardening.
721,549	The Glacier Metal Co. Ltd.	Plain bearings.
799,608	Regie Nationale Des Usines Renault	Manufacture of moulds for castings.
815,971	Regie Nationale Des Usines Renault	A seal between a sliding rod or piston and cylinder.
815,972	Regie Nationale Des Usines Renault	Double-acting pneumatic jacks.
815,973	Regie Nationale Des Usines Renault	A sealing device between a sliding rod or piston and a cylinder.
	October 25, 1962	
762,651	Lamburn, A. S.	Vehicle transmission systems.
817,447	Holley Carburetor Co.	Hydraulic resistor.
831,457	Holley Carburetor Co.	Fuel injection system.
839,136	General Aniline and Film Corp.	Radiation dosimetry.

Any person who claims that the patentee at the time of endorsement of any of the above patents was precluded by a contract in which the claimant is interested from granting licences under the patents may apply for cancellation of endorsement on Patents Form No. 45 within two months after the date of endorsement.

GORDON GRANT,
Comptroller-General.

The Patent Office.

New and Revised British Standards

RECENT British Standards published are obtainable from the British Standards Institution, 2 Park Street, London, W.1.

B.S.	Particulars	Price
1700 Section 4 Suppt. 1 to BS 2972 (PD 4642)	Methods of test for thermal insulating materials	4s. 0d.
3179	Comparison of British and overseas standards for steels. Part 2: Chemical composition of wrought alloy steels	30s. 0d.
3221 : Part 2	Medicine measures. Part 2: Medicine measures of 30 ml capacity	3s. 0d.
3456	The testing and approval of domestic electrical appliances. Part B. Motor-operated appliances. Section B10: Electric clothes-washing machines	5s. 0d.
3538	Hobbing machines for general purpose	7s. 6d.
3539	Sound level meters for the measurement of noise emitted by motor vehicles	4s. 6d.
3540	The identification of the emulsion side of edge-marked roll films for still picture cameras	3s. 0d.
3541	Lighting fittings for general examination purposes in hospitals	5s. 0d.
3544	Methods of test for polyvinyl acetate adhesives for wood	5s. 0d.
3545	Thickness of photographic papers	4s. 6d.
3547	Electrically-heated food conveyors and carriers	6s. 0d.

B.S.	Particulars	Price
	REVISED BRITISH STANDARDS	
98	Dimensions of screw lamp caps and lampholders	7s. 6d.
391	Tung oil	5s. 0d.
1112	Sizes of photographic paper for general use	4s. 6d.
1324	Asphalt tiles for paving and flooring (natural rock asphalt)	3s. 0d.
1427	Routine control methods of testing water used in industry	12s. 6d.
1580	Unified screw threads. Parts 1 and 2: Diameters ¼ in. and larger	30s. 0d.
1664-8	Woven cotton webbings of five qualities	7s. 6d.
1926	Ready-mixed concrete	4s. 0d.
2570	Natural fibre twines	5s. 0d.
2818	Auxiliaries for operation of fluorescent lamps on a.c. 50 c/s supplies. Part 1: Ballasts	7s. 6d.
3456	The testing and approval of domestic electrical appliances. Part A: Heating and cooking appliances. Section A3: Electric kettles	4s. 0d.
	REVISED CODE OF PRACTICE	
CP 143	Sheet roof and wall coverings. Part 6: Corrugated asbestos-cement	7s. 6d.

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Recent Export Orders

United Kingdom firms are invited to send in brief details of new export orders or contracts for publication on this page

Printers for Italian Banks

Rank Xerox Ltd., London, have received a £14,400 order from Italian banks for four xerographic 'Copyflo' printers which will be made by their subsidiary Rank Xerox S.p.a., Milan.

Poultry Plant for Portugal

Gordon Johnson-Stephens Ltd., are to supply Portugal with an automatic production line plant capable of processing 600 chickens an hour.

Flour Milling Machines for East Pakistan

Henry Simon Ltd. have been awarded a £12,000 contract to supply flour milling machines and accessories for the East Pakistan Government's flour mill at Dacca.

Cables for Ten Countries

Aberdare Cables Ltd., Aberdare, have received orders for their electrical cables (for power and control) from Australia, Ceylon, Cyprus, France, India, Iran, Jamaica, Malaya, Nigeria and Pakistan.

Hammer Mill for Australian Cement Works

The Fraser & Chalmers Engineering Works of GEC (Engineering) Ltd., Erith, have received an order from Australia for a hammer mill which will be used to crush limestone in a cement works. Some of the parts will be made in Australia.

New South African Fertilizer Plant is British Designed

Simon Engineering Ltd., Cheadle Heath, through their South African associate Simon-Carves (Africa) (Pty.) Ltd., have been awarded a £3 million contract to build nitrogen production units at Sasolburg. The plant will be used by the South African Coal, Oil and Gas Corporation to produce synthetic nitrogen fertilizers. Most of the equipment will be supplied from South Africa but the major portion of the design work will be done at Cheadle Heath.

TV Outside Broadcast Vehicle for New Zealand

Marconi's Wireless Telegraph Co. Ltd. of Chelmsford, have received an order for another television outside broadcast vehicle from the New Zealand Broadcasting Service, for use in the Wellington station.

Switchgear for Indian Power Station

An order worth £178,000 has been received by A. Reyrolle and Co. Ltd. of Hebburn, Co. Durham, from the India Supply Mission in the United States, for airbreak switchgear, for installation in Chandrapura Thermal Power Station.

Rail Wagon Tippers for Australia

An order worth £48,000 has been placed with Strachan and Henshaw Ltd., of Bristol, for two hydraulically-operated end tippers for rail wagons, for use in Australia.

Repeat Australian Order for TV Side-band Analyzers

Marconi Instruments Ltd., St. Albans, have received a repeat order from the Australian Postmaster General's Department for fifteen television transmitter side-band analyzers worth £23,000.

Furnace for Egypt

AEI-Birlec Ltd., of Birmingham, have received an order worth £105,000 for furnace equipment from El Nasr Pipes and Fittings Co., of Egypt. Included is a continuous single track furnace, a pair of elevator furnaces and two mains frequency melting furnaces.

The 172-mile long Comilog Railway built by the French, American and British consortium of Citra, Utah and Taylor Woodrow (Overseas) in three years in the Republique de Congo, will carry manganese ore from Moanda in Gabon. Seen here is a diesel electric locomotive taking track elements to a laying site.

Power Station Equipment for Philippines

A £200,000 order has been placed with Mirrlees National Ltd., for the supply of diesel generating sets and Brush switchgear which will be used to equip the largest power station in the Philippines.

Pellet Hardening Plant for Norwegian Steelworks

Huntington, Heberlein & Co. Ltd., have won a contract for a self-fluxing pellet hardening plant to be built at A/S Norsk Jernverk's Mo-i-Rana works in Norway.

Indus Basin Contract

Two contracts, valued at a total of £386,000, have been placed with Ransomes & Rapier Ltd., Ipswich, for 45 gates in the Sidhnai Barrage (on the Ravi River) and 28 weir and siphon gates in the Mailsi Siphon on the Sutlej. The firm will also erect the gates on site.

Yorkshire Looms for Indian Carpet Industry

Fairbairn Lawson Textile Machinery Co. Ltd., Leeds, have, in recent months, gained orders totalling £1 million for broad looms from India and Pakistan.

Water Cooling Towers for Denmark

Film Cooling Towers (1925) Ltd., have won a contract to supply two 3-cell induced draught water cooling towers which will be erected in Jutland.

Metal Windows for Iraq

The Crittall Manufacturing Co. Ltd., Braintree, Essex, has been awarded a contract to the value of £150,000 for the supply of aluminium windows for the new Republican Medical City in Baghdad.

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Contractors to H.M. Government

Questions Asked and Answered in Parliament

Below is a selection of Parliamentary Answers of interest to trade and industry.

Thursday November 1

Publication of Consumer Protection Report

In reply to a question in the House of Lords as to whether H.M. Government would publish a popular version of the final report of the Committee on Consumer Protection in view of the considerable public interest in the matter, Lord Hastings replied: 'No, my Lords. My right hon. Friend considers that the complex and very technical matters dealt with in this report do not lend themselves to abridgement. Moreover, the public demand for a popular version would in his view be much too small to justify the cost of preparing and printing it. I have no doubt, however, that the Consumer Council which the Government have decided to establish, will give early consideration to the possibility of publicising matters of interest to the consumer arising out of the Molony Report.'

First Feature Film Quotas

The President was asked if he was aware of the probability that, for cinema exhibitors who do not have access to either of the two main release programmes for their first feature films, there may be too few first feature films available in 1963 to enable them to fulfil their quota obligations.

In reply Mr. Frederick Erroll, President of the Board of Trade, said that at his request the Cinematograph Films Council had considered this matter and he had asked the Council to keep the position under constant review. 'Should they advise me that, contrary to present expectations, insufficient new British first feature films of acceptable quality have been available to these exhibitors I will not hesitate to issue in appropriate cases certificates under Section 1 (4) of the Films Act, 1960, that failure to achieve quota has been due to circumstances beyond the exhibitors' control.'

Monday November 5

Factory Building in North-East

The President was asked how much of the recently announced extra £70 million for work on public services was for additional factory building in the north-east. In reply he said that funds for factory building would be outside the figure of £70 million.

White Paper on Brussels Negotiations

The Lord Privy Seal was asked if he would make a statement on the Negotiations in Brussels, particularly with regard to the British agricultural industry.

In reply the Minister said that the position was set out in his report on the Ministerial meeting in Brussels from October 25 to 27 which had been published as a White Paper, Cmnd. 1847.

Tuesday November 6

Anglo-Japanese Treaty and Wool

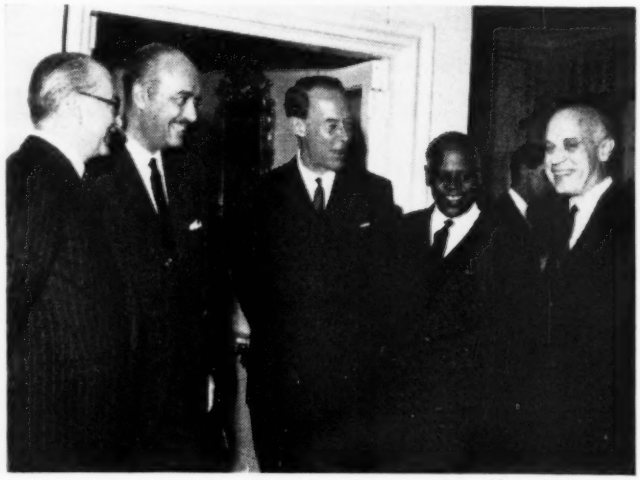
The President was asked what safeguards he had been able to include in the terms of the proposed Anglo-Japanese Commercial Treaty to protect the wool textile industry of the United Kingdom from the effects of the dual pricing system and other discriminatory practices used by Japan.

Mr. David Price, Parliamentary Secretary, replied that during the Adjournment Debate on October 31, he had indicated the nature of the safeguards which were to be included in the proposed Anglo-Japanese Commercial Treaty. 'While the Treaty is under negotiation I am not in a position to amplify what I said then. I would, however, remind the hon. Member that the safeguards I described would protect the wool textiles industry against serious injury due to disruptive imports from Japan.'

Anglo-Roumanian Quota Negotiations

Asked when trade talks with Roumania would be resumed, the Parliamentary Secretary said: 'I hope that the quota negotiations will be continued shortly.'

Middle East Association Reception



Mr. Alan Green (centre), Minister of State, Board of Trade, seen with (from left) Mr. Leonard Short, chairman of the Middle East Association, Dr. Adbel Moneim Kaissouny, United Arab Republic Minister of Treasury and Planning; Ato Haddis Alemayehu, Ethiopian Ambassador; and Mr. Mohamed El Kony, U.A.R. Ambassador; at a reception given by the Middle East Association in London recently.

Photo: Central Office of Information

Decline in Textile Industry

The President was asked whether, in view of the continuing decline in the textile industry, he would appoint a working party to consider the efficiency of the industry as a whole and to recommend what action might be necessary to bring it into line with modern requirements.

The Parliamentary Secretary replied: 'No. The basic facts are known and the necessary decisions must be taken by individual firms in the industry.'

Industrial Development in Cotton Belt

The Parliamentary Secretary, replying to a questioner who asked what help would be given to local authorities and industries within the parliamentary constituency of Accrington, in view of rising unemployment in that area, said the President was prepared to approve further suitable industrial development in areas in the cotton belt wherever the firms concerned could not be steered to development districts.

Advance Factory Site

Asked if the site had been selected for the advance factory at Lesmahagow, the Parliamentary Secretary replied that a suitable site had been found at Blackwood and negotiations for acquiring it were now at an advanced stage.

DSIR Scientific Library Opened

THE NATIONAL Lending Library for Science and Technology at Boston Spa, Yorkshire, was opened by Lord Hailsham, Minister for Science, on November 5. The Library will make an outstanding contribution to more effective communication between science and industry and thus, it is hoped, help to reduce the time lag between a scientific development and its application. Already, its loan collection of scientific literature – currently about 350,000 volumes – from all parts of the world is the largest in Western Europe and over the next 20 years this is expected to double.

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Government Surplus Sales by Auction

War Office

1962	Stores	Location	Auctioneers
Nov. 13	Miscellaneous stores	Central Ordnance Depot, Didcot, Berks.	Simmons & Sons (Dept. L), 12 Station Road, Reading. (Tel. 54025).
Nov. 20-23.	Machine tools and miscellaneous stores including:	W.D. Storage Depot, Royal Arsenal, Woolwich, London, S.E.18.	Fuller, Horsey, Sons & Cassell (Dept. L), 10 Lloyd's Avenue, London, E.C.3. (Tel. Royal 4861).

Maxicut gear shaper; Butler shaper; Paddon cylinder boring machine; grinders; slotting machines by Lumsden; Gisholt & Cincinnati central capstan screw cutting and S.S. and S.C. lathes; milling machines; woodworking machinery; power and other presses; two soil stabilizing trains; nine-wheel wobble rollers; Massey diesel impact compactor; Smiths' cement spreader; Euclid diesel tractor; Phoenix diesel decanting units; four diesel and petrol road rollers, scrapers; 80 diesel concrete mixers; 33 power and bitumen distributors; binoculars; wrist watches; 20,000 blankets, clothing, furniture, etc.

Nov. 29-30.	Vehicles, machine tools and miscellaneous stores.	W.D. Storage Depot, Bowhouse, Hurlford, Nr. Kilmarnock, Ayrshire.	Dixon & Wallace Ltd. (Dept. L), Bank Buildings, Graham Square, Glasgow, E.1. (Tel. Bridgeton 2447).
Dec. 4, 5 & 6	Vehicles, earth moving, roadmaking and lifting equipment.	W.D. Storage Depot, Ruddington, Notts.	Walker, Walton & Hanson (Dept. L), Byard Lane, Bridlesmith Gate, Nottingham. (Tel. 54272).

Catalogues for each sale shown above may be obtained from the appropriate auctioneer fourteen days prior to date of sale, price 1s. 0d. each (*Postal Orders only*).

MACHINE TOOLS – Sale by Tender

1. Wellman Seaver hydraulic and mechanical piercing and forging presses, etc.
2. Cross rolling mills – 6 in. Witter process – by Salem Eng. Co., United States.
3. Louden 10 ft. x 4 ft. x 4 ft. planing machines.

Locations:—War Department Storage Depots:

1. Yeadon, Nr. Leeds, Yorks.
2. Yeadon, Nr. Leeds, Yorks., and Gladstone Road, Northampton.
3. Technical Stores Depot, Bicester, Oxon.

Application for tender forms, stating tender required, should be made to War Office, Directorate of Disposals, First Avenue House, High Holborn, London, W.C.1. Tender forms must be returned by November 29, 1962. Permission to view on production of tender forms only.

Air Ministry

1962	Stores	Location	Auctioneers
Dec. 6	Miscellaneous stores and equipment	No. 25 Maintenance Unit, Royal Air Force, Hartlebury, Worcs.	Nock & Joseland, Bank Buildings, Kidderminster, Worcs. (Tel. Kidderminster 2053).

The above sale will include clothing and webbing equipment, balloon fabric, cordage, dinghies, parachutes, cameras and projectors, radio and electrical equipment, furniture and general stores.

1963			
Jan. 10	Miscellaneous stores and equipment	No. 35 Maintenance Unit, Royal Air Force, Heywood, Lancs.	Brady & Son, 17 Warren Street, Stockport, Cheshire. (Tel. Stockport 2252).
Jan. 23	Miscellaneous stores and equipment	No. 16 Maintenance Unit, Royal Air Force, Stafford.	South & Stubbs, Eastgate Street, Stafford. (Tel. Stafford 2331).

Catalogues for the above sales may be obtained within fourteen days of the advertised date of sale, on application to the auctioneers. (Catalogues for all sales held at Maintenance Units cost 1s. 0d. each, *Postal Orders only*).

Registrations of British and Foreign Films

THE FOLLOWING are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday, November 2, 1962.

Title of Film	Registered in the Name of	Maker's Name	Registered No.	Playing Time (minutes)	Date of Registration
		BRITISH			
Mining Review No. 3, 16th Year	Data Film Distributors Ltd.	National Coal Board	Br/E 27848	10	October 29
Girl On Approval	Bryanston Films Ltd.	Eyeline Films Ltd.	Br/E 27849	75	October 29
A Prize Of Arms	" "	Inter-State Films Ltd.	Br/E 27850	105	October 29
Death Trap	Anglo-Amalgamated Film Distributors Ltd.	Merton Park Studios Ltd.	Br/E 27851	56	October 29
Weave Me A Rainbow	" "	Templar Film Studios	Br/E 27852	22	October 31
The Main Attraction	Metro-Goldwyn-Mayer Pictures Ltd.	Seven Arts Production (U.K.) Ltd.	Br/E 27854	90	November 1
Pathe News 62-87	Warner-Pathe Distributors Ltd.	Associated British-Pathe Ltd.	Br/E 27503	7	November 2
Pathe News 62-88	" "	" "	Br/E 27504	7	November 2
Movietone News 1742A	Twentieth Century Fox Film Co. Ltd.	British Movietonews Ltd.	Br/E 27554	7	November 2
Movietone News 1743	" " "	" "	Br/E 27555	7	November 2
		FOREIGN			
The Wonders Of Aladdin	Metro-Goldwyn-Mayer Pictures Ltd.	Lux Film S.P.A.	F 27853	92	November 1
Berlin Wall	Plato Films Ltd.	DEFA Documentary Film Studios	F 27855	83	November 2
Island Aflame	" "	Central Documentary Film Studios	F 27856	75	November 2

Br/E indicates that the film is a British quota film.

Trade Fairs and Exhibitions at Home and Overseas

Changes in Trade Fairs and Exhibitions Announcements

BECAUSE of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:

	Date Last Published	Date Next Published
United Kingdom	Nov. 2	Feb. 1
Outside Europe	Oct. 5	Jan. 4
Europe	Sept. 7	Dec. 7

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Publicity and Fairs Branch, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 3096 Europe; 3097 United Kingdom and outside Europe) will be glad to answer general inquiries but applications should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Publicity and Fairs Branch can also provide information about other events, which, owing to space limitation, are not included in the lists.

* indicates fair which is held annually at approximately the time stated.

† indicates fair which is held in alternate years at approximately the time stated.

Additions to Classified List of Trade Fairs and Exhibitions

THE fairs and exhibitions given below are additions to the full lists published in the *Board of Trade Journal* on November 2, October 5 and September 7 respectively.

UNITED KINGDOM

No change.

OUTSIDE EUROPE

Additions;

NEW YORK: NATIONAL MOTOR BOAT SHOW – January 9-20, 1963.
* Apply, J. E. Choate, National Association of Engine and Boat Manufacturers, 420 Lexington Avenue, New York, 17.

NEW YORK: NATIONAL AUTO ACCESSORIES EXHIBITION – January 28-31, 1963.
* Apply, Automotive Accessories Manufacturers of America, One Bala Avenue, Bala Cynwyd, Pennsylvania.

NEW YORK: 65TH ANNUAL MEETING OF THE AMERICAN HOSPITAL ASSOCIATION 'HOSPITAL MERCHANDISE MART' – August 26-29, 1963.
* At the Coliseum. Apply, The American Hospital Association, 840 North Lake Shore Drive, Chicago, 11, Illinois.

EUROPE

Addition;

TURIN: INTERNATIONAL FASHION TRADE FAIR (SAMIA) – March 23-31, 1963.
* Apply, Mrs. Ruth Stewart, Business Representatives (London) Ltd., 19 Hanover Square, London, W.1. (Tel. Hyde Park 1911.)

Toy Trade Mission from Canada

A CANADIAN Playthings Trade Mission will visit Britain from November 20 to 23. The Mission will explore the prospects for sales of Canadian toys on the British market. Further information can be obtained from the Office of the High Commissioner for Canada, 1 Grosvenor Square, London, W.1. (Tel. Mayfair 9492, Ext. 2005).

London Fashion Displays

THE PAST fortnight has been a busy one for the British clothing and ready-to-wear fashion industry and buyers from Britain and abroad have been busily commuting from one presentation to another.

The 7th Presentation of Children's and Teenage Fashions, was held at the Piccadilly Hotel from October 29 to 31 and was opened by Lady Hoare, the Lady Mayoress of London. Apart from the exhibition itself, a striking fashion parade of 64 different ensembles was held each day for the 1,200 buyers from the home market and the United States, France, West Germany, Holland, Canada and Rhodesia.

The other young age-group fashion show was the 21st Junior Fashion Fair held at the Royal Horticultural Society's Old Hall from October 29 to November 1. Organized by the National Children's Wear Association of Great Britain and Northern Ireland, it was opened by Mrs. Olive Stephens, a radio and television personality. On October 31, Mrs. Frederick Erroll, wife of the President of the Board of Trade, visited the Fair. Speaking at lunch with the Council members and buyers, Mrs. Erroll referred to the NCWA promotion of British Children's Wear at the Dusseldorf Fashion Fair next Spring and said: 'My husband is particularly glad that your association is so well aware of the vital need to export. He has asked me to say a special word to you about your plans for participating in the Dusseldorf Fair. A co-operative effort of this kind can be most fruitful and the Board of Trade is very glad to be able to help you with your preparations'.

Lord Derwent, Minister of State, Board of Trade, opened the preview of Spring 1963 fashion garments sponsored by the Apparel and Fashion Industry's Association, held at Quaglino's on November 1, and entitled 'London Presents'. The 24 participants together presented 62 different ensembles which included some strikingly printed cottons. Among the buyers present were fifty from the United States, Rhodesia, South Africa and Europe. Following the presentation in London, twenty-two member firms of the Apparel and Fashion Industry's Association were displaying British women's fashions at the Women's Wear Exhibition (DACOVA) in Amsterdam from Monday to Thursday of this week.

On Monday, at the Fashion Theatre, Celanese House, Hanover Square, Mrs. Reginald Maudling, wife of the Chancellor of the Exchequer, opened the Eighth presentation of off-the-peg fashion clothes organized by the Fashion House Group of London. The hall was packed with buyers from home and abroad, and over 200 complete outfits were modelled with professional chic. Having already represented the British fashion industry during the official British Fortnight in Geneva, the Fashion House Group is now carrying the flag of British ready-to-wear fashions to the United States for British Week in San Francisco which opens next Monday. H.R.H. Prince Philip will be present.

British Sports Goods Display in Cologne

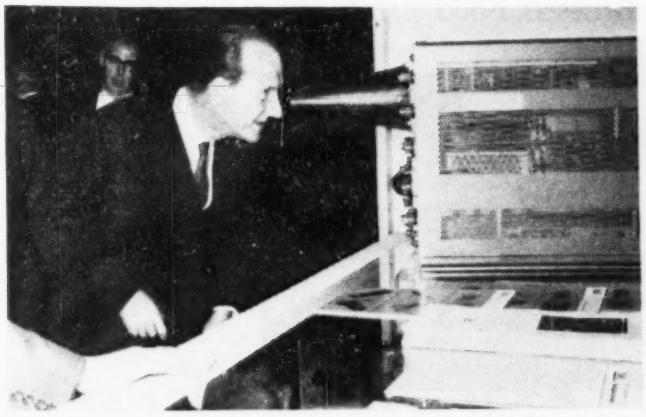
FORTY-SEVEN British manufacturers displayed sports goods and equipment in two combined displays organized by the Board of Trade in collaboration with the Federation of British Manufacturers of Sports and Games and the Rural Industries Bureau at the International Trade Fair of Sports Goods and Camping Equipment (SPOGA), Cologne, which opened on November 4. Twenty-six of the firms showed a wide variety of indoor and outdoor sports goods, camping equipment and sports clothing on a stand organized by the Board in collaboration with the Federation. The other 21 showed a selection of sports goods on a smaller stand organized in collaboration with the Rural Industries Bureau. Both the Federation and the Rural Industries Bureau had their own trade inquiry bureaux and there was also a trade inquiry bureau staffed by the British Embassy in Bonn.

The two combined British displays were designed by the Central Office of Information and covered a total of more than 6,000 square feet. At a joint reception for the press and buyers on November 5,

(*Continued at foot of page* 952)

BRITISH TRADE PROMOTION IN OVERSEAS EXHIBITIONS

A selection of pictures taken in connection with overseas exhibitions, reports of which have been published in the *Board of Trade Journal*.



H.E. Mr. Paul Grey, H.M. Ambassador at Berne, on the EMI Stand following his opening of the British Electronic Components and Instrument Exhibition in Basle on October 15.

A section of one of the British stands at the recent International Lingerie Fair at Cologne. A report appears on page 955 of this issue.

A section of the exhibition of educational toys opened on September 18 in Ibadan, capital of Western Nigeria, by H.E. the Administrator of the Western Region, Senator, the Hon. Dr. M. A. Majekodunmi. The exhibition is part of a campaign for the promotion of educational toys in Africa. Samples of educational toys were provided by the British Toy Manufacturers Association Ltd., and the campaign was initiated by the British Information Services in Ibadan with the co-operation of the Board of Trade, the United Africa Company Ltd., and Kingsway Stores of Nigeria Ltd.

H. E. Sir Pierson Dixon, H.M. Ambassador at Paris, with Semaine du Cuir officials on the stand of C. W. Pittard & Co. Ltd., Yeovil, Somerset, manufacturers of shoes, clothing, gloves and leathers at the Semaine International du Cuir held in Paris in September.

Mr. George Littler (left), H.M. Consul in Kansas City, discusses the Macy Christmas Festival of Britain with Mr. Thomas Johnston, President of Macy's in Kansas City, who buy for the five stores involved in this promotion.

A Million and a Quarter see Brussels Food Exhibition

Some of the large number of visitors to the International Food Exhibition seen at the stands displaying English cheeses, the sale of which was such that fresh supplies had to be rushed to Belgium before the end of the first week.

THE 33RD Brussels International Food and Home Exhibition – the Salon de l'Alimentation et des Arts Menagers – closed its doors on October 28, following a sixteen-day run during which more than a million and a quarter people visited the fair. This year's Salon broke previous records in the number of halls, exhibitors, products displayed, visitors and amount of business transacted. There were nine foreign exhibits, including the English Country Cheese Council's stand covering more than 700 square feet which consisted of a cheese-tasting and sales counter with an 'English Cheese Maiden' in attendance. Nine English cheeses were on sale and trade was so brisk that even before the end of the first week further supplies had to be rushed to Belgium to meet the demand. The English cheeses were competing with many other foreign cheeses, especially French, Dutch, Danish, German and Italian.

There is no other Belgian fair that attracts so many visitors or makes such a strong impact on the general public. This is because the Salon, except for the food and catering machinery section, is aimed almost exclusively at the general public. Retail sales are permitted and for many exhibitors this is the sole purpose of exhibiting. This engenders lively competition and showmanship.

There was a record number of 793 exhibitors, and according to the organizers, the products of more than 4,000 Belgian and foreign firms were represented. In addition to the English Country Cheese Council's exhibit, there were some forty stands on which British firms or their Belgian agents displayed British-made products. These included many of the leading brands of Scotch whisky, gin and other drinks, chocolate and confectionery, biscuits, tea, sauces, pickles, baking and custard powders, domestic cleaning polishes, household maintenance preparations, washing machines, vacuum cleaners, floor polishers, refrigerators, gas cookers, gas and electric fires and food manufacturing machinery.

Next year's Salon will be held from October 12 to 27, 1963. The cost of exhibiting, including all ancillary expenses, is heavy, especially if an attractive and eye-catching display is arranged. But given the large number of visitors, participation is an effective means of publicity and a first-class introduction to the Belgian market. Samples are expensive, but most food exhibitors resorted to them to draw attention to their products. Many of them also did brisk trade, especially on Saturdays and Sundays (family days), by giving away large balloons for children with purchases of more than 20 francs. There were innumerable stands where beer, wines, spirits, aperitifs and champagnes were on sale by the glass.

British Day was held on Monday, October 15, and H.E. Sir John Nicholls, the British Ambassador, accompanied by Mr. A. A. Webb, President of the British Chamber of Commerce for Belgium and Luxembourg, and members of the Embassy commercial staff, toured the Salon and visited stands displaying British products.

Belgium offers an expanding market for foodstuffs, beverages, household articles and domestic electrical appliances, and British manufacturers should be able to take advantage of the opportunities available although competition is severe and requires vigorous sales promotion efforts. Belgium is so near to London that a personal visit can be made with little loss of time and at small expense. Personal visits almost invariably pay dividends.

Success of British Industrial Fair in Bucharest

THE FIRST British Industrial Exhibition ever to be held in Roumania took place in Bucharest from October 15 to 26. It was sponsored by the Roumanian Section of the London Chamber of Commerce and the Roumanian Chamber of Commerce and was organized by Fairs and Exhibitions Ltd. Among those attending the opening ceremony were Lord Kilmarnock, President of the London Chamber of Commerce, M. G. Radulescu, Roumanian Minister of Foreign Trade, M. Mihai Ciobanu, President of the Roumanian Chamber of Commerce, Mr. J. D. Murray, British Minister in Bucharest, and the heads of most diplomatic missions in Roumania. Lord Kilmarnock, in his speech inviting the Roumanian Minister of Foreign Trade to open the exhibition, said the fact that 76 British manufacturers were displaying some of their products demonstrated in a practical way British confidence in the future of Anglo-Roumanian trade. M. Ciobanu, who also spoke, welcomed the exhibition as a contribution to extending trade in both directions between the two countries.

General comments from Roumanian and other foreign guests who toured the exhibition after the opening ceremony, were uniformly favourable. It was gratifying to the British visitors to see in addition to the Minister of Foreign Trade, three other Roumanian Ministers at the opening ceremony as well as a number of Deputy Ministers and other leading figures in Roumanian Governmental and industrial circles concerned with drawing up and executing Roumania's current economic plans. The exhibition was honoured on the final day by a visit from M. Chivu Stoica, Secretary of the Central Committee of the Roumanian Workers Party, who was accompanied by M. G. Apostol, first Vice-President of the Council of Ministers, and other distinguished personalities in the Roumanian Government and the Communist Party leadership. A useful feature of the exhibition, from the exhibitors' point of view, was the visit organized by the Roumanian Chamber of Commerce of groups of engineers and other specialists from the technical ministries, planning and project institutes and state trading enterprises. Personalities and delegations from other countries in Eastern Europe also visited the exhibition, including the Czech Minister of Light Industry.

The general public and technicians alike were impressed by the continual working demonstration throughout the exhibition of high speed making and packaging of filter-tipped cigarettes. This was

(*Continued on page* 954)

Sports Goods on Display (*Continued*)

Mr. F. Lowry, President of the Federation of British Manufacturers of Sports and Games presented the Lord Mayor of Cologne with £150 worth of sports equipment for a German youth club or orphanage. West Germany is Britain's fourth largest customer for sports goods and equipment. In 1961 Britain exported £4,942,000 worth of sports goods and equipment, of which £1,210,000 worth went to Europe and £274,872 worth went to West Germany.

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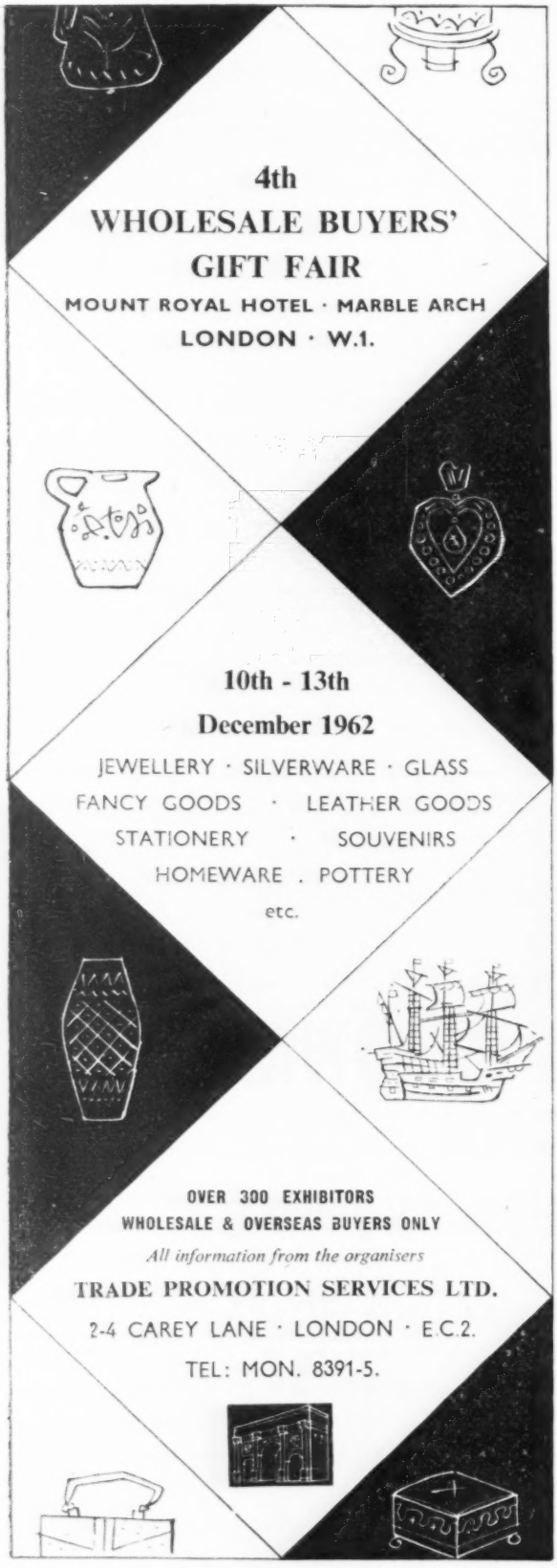

British Fair in Bucharest (*Continued*)

mounted by Molins Machines Ltd., who used materials provided by the Roumanian Tobacco Monopoly to make a leading brand of Roumanian cigarette. Among the other exhibits which aroused great interest were a display of coloured television by E.M.I. (Electronics) Ltd.; knitting machines shown in action by Bentley Engineering Ltd.; and a demonstration of electronic separators for beans and other agricultural products by R. W. Gunson (Seeds) Ltd. Some of the larger stands showed models of factories now under construction in Roumania by such British companies as Consolidated Foundry Plant Ltd., Lyddons Black Clawson Ltd., Simon Engineering and Petrocarbon Developments Ltd. Adjacent to the Exhibition Hall were a number of external exhibits which also attracted attention, including a display of earthmoving equipment by the United Construction Machinery Co. Ltd., and a hydraulic platform with a maximum height of 15 metres on which Simon Engineering (Dudley) Ltd., were giving free rides to members of the public. Mattbro Ltd., exhibiting a range of fork lift trucks, staged an impressive display. In a working demonstration a small truck lifting a large packing case was itself lifted by a larger truck. (The help which this firm was able, with its specialized machinery, to give other exhibitors to place their heavy equipment in position was greatly appreciated.) Other outdoor exhibits included the Leyland Super Comet tractor and semi-trailer, and a caravan containing a computer and other precision electronic instruments from the Solartron Electronic Group.

M. G. Radulescu, Roumanian Minister of Foreign Trade (fourth left) seen at the Board of Trade stand with Lord Kilmarnock, President of the London Chamber of Commerce (third left) and other exhibition officials.

A programme of technical films, provided by the Central Office of Information, was also shown at the British Legation to an invited audience of Roumanian engineers. The Board of Trade's official Information Stand was kept busy answering commercial and general inquiries. Particularly striking was the keen interest shown in British technical publications of all kinds, a large selection of which was available at the Board of Trade stand. So great was public interest that on more than one occasion the counter was in danger of being pushed over by the crowds.

There can be no doubt of the intense public interest in this exhibition. In the 12 days it was open to the public it was visited by an estimated 120,000 people. British exporters were gratified to see so much interest shown by the general public in their goods, but were even more encouraged by the enthusiasm generated among the expert personnel of technical Ministries and State purchasing organizations, as well as managerial and technical staff from factories, many of whom travelled specially to the capital. Officials have made it clear that the exhibition has afforded their experts a valuable opportunity to see at first hand a selection of the latest type machines and other products for which British industry is famous.

British Nylon Spinners' Success in Cologne

THE SECOND International Fair of lingerie, foundation garments and underwear took place in Cologne from October 18-21. According to the Fair authorities, the total area covered by the exhibition was approximately 25,000 square metres, and was attended by 9,240 buyers and trade visitors including 1,780 from 23 foreign countries. Of the 301 exhibitors, 119 represented foreign firms of which 37 were French. Britain took second place with 24 exhibitors.

The 182 German exhibitors, it was stated, agreed that the fair had attracted a considerable amount of business from home and abroad. The main emphasis of the demand was on fashionable articles in the medium and upper price ranges and particular interest was shown by the trade in lingerie made from light fabrics with lace and embroidery trimmings. The future development of the industry, it was thought, would be influenced among other things, by a break away from the hitherto standard colours and this was reflected in attempts to give currency to a new European colour, 'Sapphire' and to a new German shade for the coming season named 'Caviar'.

The foreign exhibitors, again according to the Fair authorities, expressed satisfaction with the results they achieved in an impressive international atmosphere. It was this international aspect which had induced many of them to come to Cologne in order to renew and extend existing contacts and to make new ones.

It was against this backcloth that the British Nylon Spinners Ltd., staged for the first time on the Continent a collection of Bri-nylon lingerie at a series of daily fashion parades which evoked much favourable comment from all who attended them. In an illustrated article, 'The British Excel' *The Koelnische Rundschau* of October 24, handed a well-earned bouquet to the slender English models. 'A pity that other models could not see them – they would have been astounded', said the article, which high-lighted the collection displayed and was at pains to describe the happy marriage between colour and style. The stylish and colourful display of lingerie and leisure wear at highly competitive prices undoubtedly went far towards putting Bri-nylon merchandise on the European Marketeers' lists of eminently desirable things to come perhaps before, and certainly after, if Britain enters the Common Market.

British Nylon Spinners Ltd. – who were represented in Cologne by Mr. E. Sharp, marketing manager, Mr. J. Ash, export manager, and other executives – also sponsored 23 leading British manufacturers who presented their own exceptionally well-chosen collections of Bri-nylon garments in a wealth of fabrics, styles and attractive colours designed to meet the requirements of the continental and other foreign markets. These manufacturers saw themselves neither as conquistadors nor as suppliants but as businessmen offering value for money and they were not above looking, listening and learning. In the final analysis they had every reason to be satisfied with what they achieved on all counts and it was felt that they could return to the continent secure in the knowledge that their merchandise had stood the test of price, quality and fashion.

Although no resounding successes were reported, a number of British exhibitors particularly those with established German connections, were observed in daily conclave with interested callers. The concensus of British opinion on the closing day of the Fair reflected sober satisfaction with the volume of inquiries or sample orders received. These came from Germany, France, Norway, Sweden, Denmark, Holland, Belgium, Switzerland and Austria and it was hoped that a good follow-up would ensue. Existing accounts were increased in some cases and in others a number of valuable new contacts were made. An encouraging tally of entirely new accounts was reported and in general the continental market prospects of this British industry appeared to be bright if cultivated with keen sales forces, reliable agents and adequate publicity. This determined approach by the British manufacturers to the European market will only be revealed in its true perspective in months to come and although the immediate tangible results were relatively and understandably small, this being in reality a reconnaissance in force, its effects in the long term should be considerable.

The British stand was visited during the course of the Fair by Mr. E. Melville, H.M. Minister (Economic) accompanied by Mrs. Melville who also attended the fashion parade. At a reception given by British Nylon Spinners before the fair closed, Mr. Melville congratulated all concerned on the initiative and imaginiation shown on this occasion.

British Pavilion at Melbourne Trade Fair

MR. FREDERICK ERROLL, President of the Board of Trade, sent his best wishes to Donald Campbell when Mr. Campbell recently announced plans for his new attempt on the world land speed record at Lake Eyre in Australia next year after exhibiting the Bluebird car and the Bluebird boat in the British pavilion at the Melbourne International Trade Fair in February. The President said in a message read at Mr. Campbell's press conference in London: 'The Bluebird car is the contender for the land record and I wish it and its distinguished driver every success. The Bluebird boat already holds the water record; and these two machines represent a notable and imaginative effort on the part of a host of British engineers who have contributed to the design and construction of their component parts and of the finished products. If we should ever be charged with being a slow and backward nation, Mr. Campbell and his two Bluebirds provide a cogent retort; and I am very grateful to him for co-operating with the Board of Trade in showing to the people of Melbourne these two famous products of British engineering skill. We shall be wishing him the best of luck when he moves on to Lake Eyre.'

The British pavilion at the Melbourne Trade Fair in which the Proteus Bluebird and the Bluebird Hydroplane will be exhibited is being organized by the Board of Trade in collaboration with the Central Office of Information and the British Trade Commission in Melbourne. Still under construction by the fair authorities, the pavilion will be a modern building and with its 60,000 square feet of exhibition space it will be about three times bigger than any other of the national exhibits.

Other exhibits in the pavilion will include a display of consumer goods selected by the Council of Industrial Design. There will also be displays of products ranging from carpets and pottery to cars and industrial equipment, by more than 40 British firms and trade associations or their Australian associates or subsidiaries. Many of the private stands are being designed by the Central Office of Information, which is also responsible for co-ordination of stand design throughout the pavilion.

The British pavilion at Melbourne is the first major step in a sustained campaign initiated by the Federation of British Industries to promote British trade in Australia. Other events will be British weeks in Adelaide (September 16-21, 1963), Hobart and Launceston (Spring 1964), Brisbane (April 6-11, 1964) and Perth (May 18-23, 1964). The culminating event of the campaign will be the British Exhibition, Australia, 1964, to be held in Sydney in September and October of that year. This is being organized by British Overseas Fairs Ltd.

Emphasis on Quality at the Royal Dairy Show

VISITORS FROM 35 overseas countries, including parties from the United States, Canada, France, Italy and Holland, were among the many who attended the eleven acres of demonstrations, exhibits and show-rings at the Royal Dairy Show, Olympia, London, from October 23 to 26. The number of overseas visitors has greatly increased in recent years and the organizers, the Association of Royal Dairy Farmers, expect this year's overseas attendance to be the highest on record.

In keeping with the Association's slogan 'to promote good husbandry', the main objective of the show was to demonstrate the drive for higher quality in British dairy products. Visitors were able to see what is being done to keep the industry ahead of the rest of the world in such directions as research in grass, the basic raw material of the industry, and developments in milk products, eggs and bacon.

The cattle exhibits were a reminder that the Royal Dairy Show is famous for its cattle judging and the emphasis on breeding which has done much to put British stock in the forefront of the world. Other livestock on show included calves, pigs, goats and poultry. Exports of goats, although still small, are steadily increasing. The United Arab Republic is the leading overseas customer.

Exhibits of particular interest included the results of efforts to rear a bird producing eggs of a predictable size regularly throughout the greater part of the year and an illustration by the Ministry of Agricuture, Fisheries and Food of some of the more important factors affecting the hygienic and compositional quality of milk. In addition to the large number of entries from United Kingdom dairy producers there were many entries from Australia, New Zealand and Kenya.

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Overseas Trade Section

United States Trade Expansion Act, 1962

THE TRADE EXPANSION ACT, 1962 was signed by President Kennedy on October 11, 1962. The Act falls into three main parts – the scope of the **tariff-cutting powers** which the President will be able to use in making trade agreements, the **requirements** which he must fulfil before exercising these powers, and the provisions for **assistance to United States industry** either by increasing tariffs or by 'adjustment assistance'.

I. TARIFF CUTTING AUTHORITY.

1. Duration of powers.

The President may make trade agreements over a 5-year period from June 30, 1962 to July 1, 1967.

2. General powers.

(a) To reduce any rate of duty down to 50 per cent. of the rate existing on July 1, 1962.

(b) To eliminate any rate of duty which, on July 1, 1962, was not more than 5 per cent. *ad valorem* (or *ad valorem* equivalent).

3. Special powers to negotiate with EEC.

(a) To reduce or eliminate tariffs over any category selected by the President where exports of the United States to the free world, together with exports of the EEC, as a whole, to the free world account for 80 per cent. or more of total exports from free world countries to other free world countries.

(b) To reduce or eliminate tariffs or import restrictions on *agricultural commodities*, whether or not they satisfy the 80 per cent. rule, in pursuance of any agreement which will maintain or expand United States exports of the like article.

(c) To reduce or eliminate tariffs or import restrictions on any *tropical agricultual or forestry commodity*, provided that it is not produced in significant quantities in the United States and provided that the EEC has provided comparable access for the commodity for all free world countries.

4. Phasing of tariff cuts.

(a) All reductions, except those on the tropical products mentioned in 3(c) above, must not be made more quickly than in 5 equal annual instalments.

(b) For items on which the tariff was reduced in the Dillon round, the initial stage of a new reduction must not take effect until one year after the final reduction under the Dillon agreement.

II. PRE-NEGOTIATION REQUIREMENTS.

1. Tariff Commission advice.

(a) Before any negotiation the President must publish and furnish the Tariff Commission with lists of the items being considered for tariff reductions.

(b) The Tariff Commission has 6 months to advise the President 'as to the probable economic effect of modifications of duties or other import restrictions on industries producing like or directly competitve articles'.

(c) In preparing its advice the Tariff Commission must hold public hearings and must *inter alia*, 'analyse the production, trade and consumption of each like or directly competitive articles, taking into consideration employment, profit levels, and use of productive facilities'.

2. Reservation of articles from negotiation.

The President must reserve from negotiation;

(a) Any item on which there is in effect any Presidential action taken under Section 232 of the Act (safeguarding national security) or its predecessor, under Section 351 (tariff adjustment) or its predecessor (the escape clause procedure provided for in the 1951 Act), or under Section 352 (orderly marketing agreements).

(b) Any item which, under the old escape clause procedure, was found by a majority decision of the Tariff Commission to be 'imported in such increased quantities as to cause or threaten serious injury to an industry' even if the President took no action on such a finding. *But* this reservation is mandatory only if the industry concerned so requests it, within 60 days of the publication of the item in the President's list of items considered for tariff reduction, and only if the Tariff Commission finds and advises the President that 'economic conditions in such industry have not substantially improved' since the earlier finding.

3. National Security.

(a) Most-favoured-nation treatment must not be extended to or continued for 'any country or area dominated or controlled by Communism'.

(b) No action shall be taken to reduce or eliminate tariffs or import restrictions if, in the President's judgment, it would 'threaten to impair the national security'.

4. Foreign import restrictions.

(a) The President must provide an opportunity for the presentation of views concerning foreign import restrictions.

(b) If, in the President's judgment, unjustifiable foreign import restrictions or other discriminatory practices 'oppress the commerce of the United States' he may:

(i) refrain from negotiating the reduction of any United States import restrictions and withdraw or prevent the application of any trade agreement concession;

(ii) impose duties or other import restrictions on the products of any foreign country in retaliation for import restrictions imposed by them.

III. ASSISTANCE TO UNITED STATES INDUSTRY.

1. If a trade association, firm, union, or other representations of industry so requests, the Tariff Commission must make an investigation to determine whether, 'as a result in major part of concessions granted under trade agreements, an article is being imported into the United States in such increased quantities as to cause or threaten to cause, serious injury to the domestic industry producing an article which is like or directly competitive with the imported article'.

2. The Tariff Commission must report its findings to the President and make them public within 6 months.

3. If the Tariff Commission reports an affirmative finding the President may:

(a) Provide tariff adjustment by such increase or imposition of any duty as he deems necessary.

or (b) Negotiate international *orderly marketing agreements* limiting the import in the United States of the article causing or threatening injury.

or (c) Enable firms and/or workers to apply for adjustment assistance.

4. If the President does not, within 60 days of the affirmative finding, proclaim the increase or imposition of duty recommended by the Tariff Commission, he shall immediately submit an explanation to Congress, and may be overruled by a simple majority of both Houses.

5. Any increased duty must not exceed by more than 50 per cent. the rate existing on July 1, 1934 and any newly imposed duty must not exceed 50 per cent. *ad valorem*.

6. Any such increase is to remain in force for 4 years, unless reduced, terminated, or extended for periods not exceeding 4 years at one time, on the advice of the Tariff Commission.

Copies of the Act may be seen at Export Services Branch (Tariff Section), Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. Inquiries about this notice should be addressed to Commercial Relations and Exports Department (United States Branch), Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2856).

Japanese Trade Mission to the U.K.

AT THE END of their visit to the United Kingdom, the Japanese Trade Mission, which was sponsored by the Japan Chamber of Commerce and Industry and the Federation of Economic Organizations, agreed with their hosts, the London and Birmingham Chambers of Commerce and the Federation of British Industries, upon the following statement (issued on November 1):

Anglo-Japanese Trade Relations

Both delegations welcomed the growth in the trade between the two countries, now running at the rate of approximately £50 million a year in each direction. Certain problems remained and efforts would be needed to resolve them.

The United Kingdom side expressed their recognition of the progress that the Japanese had made towards the liberalization of their market and of Japan's balance of payments position. At the same time they repeated the opinion which they had expressed on previous occasions that Japanese export subsidies which were regarded in the Western trading community as unacceptable constituted a serious obstacle to

the further development of Anglo-Japanese trading relations; and they therefore advocated their early abandonment.

The Japanese representatives pointed out that their Government had undertaken to give up the general export subsidies early in 1964, and said that their Mission would take note of British objections to certain other particular trading practices. For their part they hoped for a more open reception in certain sections of British industry both for their goods, of whose quality they were justly proud, and for visitors from their industries. They were therefore all the more appreciative of the friendly welcome their Mission had everywhere received. Both delegations hoped that with mutual goodwill such problems could be overcome.

Subject to that they believed that trade in both directions could and should be further increased in the interests of both countries; and that the proposed Treaty of Commerce and Navigation, expected to be concluded shortly, together with the Double Taxation Agreement would mark a significant stage in this development.

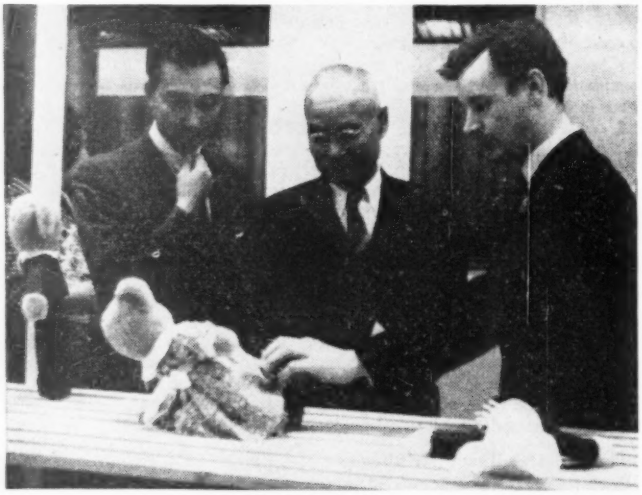
The U.K. and the Common Market

The Japanese expressed their understanding of the reasons for the United Kingdom's application to join the Common Market and their confidence that should the United Kingdom ultimately become a member its influence would be exerted in a liberal and outward-looking direction. On that basis they saw the prospect of an expanded Common Market as offering further opportunities for Japan's trade. They hoped for closer relations with Europe and its institutions, for example, OECD.

Both delegations recognized that the way the Anglo-Japanese Treaty was operated in the interests of both countries would have a great influence on future relations between the Six and Japan.

Technical Co-operation

Both delegations want to see a further growth of technical agreements (e.g. over patents and know-how) and joint ventures between British and Japanese companies. The United Kingdom representatives drew attention to the difficulties and delays often put in the way by the Japanese Government's control over such agreements, and hoped that policy in this field might become more liberal. The Japanese were very impressed by advanced British technology in many fields, but said that by and large British industry had not yet made Japanese industry aware of what it had to offer.



Members of the Japanese Trade Mission, in Britain as guests of the London and Birmingham Chambers of Commerce and the Federation of British Industries, visited the Design Centre, London, on October 22. Mr. Tadashi Tsukasa (centre), vice-president of the Tokyo Chamber of Commerce and Industry, chairman of the Craft Centre of Japan, member of the Design Council of the Japanese Ministry of Industry and director of the Japan Design House, Tokyo, is seen examining an exhibit in the Toy Display with Mr. A. Reeve, CoID.

Photo : CoID

Trade and Financial Arrangements

£10m. Loan to Pakistan

UNDER AN AGREEMENT completed in Karachi on November 5 the British Government have made a loan of £10 million to the Government of Pakistan to finance the purchase of British machinery and equipment for projects forming part of Pakistan's Second Five Year Plan. The Agreement was signed by Mr. Osman Ali, Secretary to Government, on behalf of the Government of Pakistan, and by Sir Morrice James, the British High Commissioner, on behalf of Britain.

The two Governments have agreed that the following will be among the purchases to be made from the loan; railway wagons, buses, ships, electrical equipment and a variety of items for small-scale industries in both the east and the west wings of Pakistan.

Britain undertook to make this new loan at the January meeting of the Consortium of countries which was formed by the International Bank to concert aid to Pakistan. It brings the total of British Government aid to Pakistan to £45 million, of which the contribution to the Second Plan totals £25 million. The loan has been made under Section 3 of the Export Guarantee Act, 1949. The repayment period will be 25 years, including a grace period of 7 years before repayments of principal commence.

Austria and Japan

IT HAS been reported by the British Embassy in Vienna that by an exchange of letters on September 17, 1962, a trade arrangement as regards liberalized goods as is granted to other GATT

The Austrian authorities agree to extend to Japan similar treatment as regards liberalised goods as is granted to other GATT members, and the Japanese authorities undertake to allow Austria to benefit from their liberalization and global quotas. Quota lists of Japanese goods are annexed to the agreement.

An arrangement concerning the export of cotton textiles from Japan to Austria was also signed on September 17, 1962. The Austrian authorities have established quotas for a period of five years beginning October 1, 1962, covering specified categories of cotton yarns, fabrics, knitted goods, and made up clothing.

Tunisia and Yugoslavia

THE TUNISIAN *Journal Officiel* of October 9, 1962, announced details of a new trade agreement signed on March 19, 1962, between Tunisia and Yugoslavia, which cancels the old agreement.

The agreement is valid for a period of three years from the date of signing. Goods to be exchanged during 1962 include, under the heading of exports from Yugoslavia to Tunisia, ships, various textiles, various machinery and motors, agricultural machinery and tractors.

Exports from Tunisia to Yugoslavia will include cement, small raw skins, crude phosphate, cork and cork products and sea salt.

The French text of this announcement may be seen at Export Services Branch, Board of Trade, Room E38, Hillgate House, 35 Old Bailey, London, E.C.4.

Tunisia and Republic of Senegal

THE TUNISIAN *Journal Officiel* of October 9, 1962, announced the signing of a trade agreement between Tunisia and Senegal. The agreement was signed on March 30, 1962, and came into force three months after the date of signing, being valid for two years. No details of bilateral quotas have been given.

The French text of this announcement may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

(Continued on next page)

New Trade Directory of West Africa

The first edition of the 'West African Directory' provides a background to the West African countries, together with statistical material and a classified business directory for each country. It includes special air and shipping sections and the names of firms trading with West Africa. Copies: Thomas Skinner & Co., (Publishers) Ltd., Gresham House, Old Broad Street, London, E.C.2. Price 42s.

Tunisia and Republic of Niger

THE TUNISIAN *Journal Officiel* of October 9, 1962, announced the signing of a trade agreement between Tunisia and the Republic of Niger. The agreement was signed on April 3, 1962, and came into force three months after the date of signing, being valid for three years. No details of bilateral quotas have been given.

The French text of this announcement may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

Tunisia and United Arab Republic (Egypt)

THE TUNISIAN *Journal Officiel* of October 2-5, 1962, published details of a Trade and Payments Agreement signed on March 1, 1962. The Trade Agreement replaces the former agreement of July 2, 1957, and is valid for a period of three years from date of signature.

A translated copy of the agreement may be seen at Export Services Branch, Board of Trade, Room E.54, Hillgate House, 35 Old Bailey, London, E.C.4.

Tunisia and Libya

THE TUNISIAN *Journal Officiel* of October 9, 1962, announced the renewal for a period of one year from July 1, 1962, of the trade agreement between Tunisia and Libya.

Bilateral quotas under this agreement remain unchanged.

The French text of the announcement may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

Tunisia and India

THE TUNISIAN *Journal Officiel* of October 9, 1962, announced the renewal, for a period of one year from October 5, 1962, of the trade agreement between Tunisia and India.

Bilateral quotas under this agreement remain unchanged.

The French text of the announcement may be seen at the Export Services Branch, Board of Trade, Room E38, Hillgate House, 35 Old Bailey, London, E.C.4.

Tunisia and Denmark

THE TUNISIAN *Journal Officiel* of October 9, 1962, announced the renewal, for a period of one year from June 1, 1962, of the trade agreement between Tunisia and Denmark.

Bilateral quotas under this agreement remain unchanged.

The French text of the announcement may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

South Africa – U.K. Double Taxation Relief

H.M. TREASURY announce that the Double Taxation Convention with South Africa relating to taxes on income was ratified on September 27, 1962, and has now been published as the Schedule to an Order in Council numbered S.I. 1962 No. 2352.

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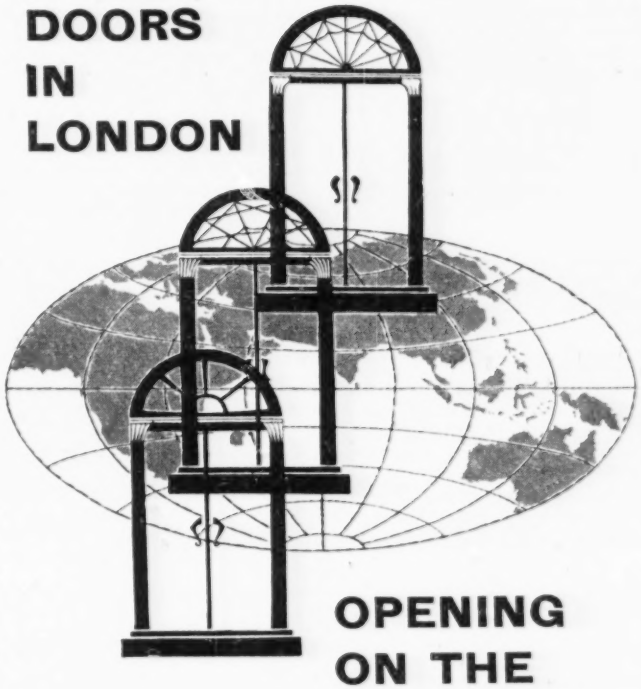

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Information for United Kingdom Exporters

BRIEF DETAILS are given below of overseas inquiries for United Kingdom products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the *Export Service Bulletin*.

The *Bulletin*, published three times a week, with a weekly Supplement, is available to United Kingdom manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room E.09, Hillgate House, 35 Old Bailey, London, E.C.4. (City 5757, Ext. 420), (Telex 25977). Copies of particular *Bulletins* containing further details of the items referred to below can be obtained from the same address on prepayment of the sum of 2s. per copy.

Calls for Tender

*Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Inquiries by telephone: City 5757, Ext. 406 and 404). Reference numbers should always be quoted. The date given is the closing date for tendering. It refers to the current year unless otherwise indicated. Tender documents are available for loan in those cases marked with an asterisk *.*

ARGENTINA

Caravans for Federacion Universitaria la Plata. January 20, 1963. Tender documents (in Spanish) available. E.S.B. 33762/62.*

Dam Construction for Federal Commissioner of Cordoba. (Advance Information.) Closing date not known. E.S.B. 33571/62.

AUSTRALIA

Building Construction for Commonwealth Department of Works. (Advance Information.) E.S.B. 33767/62.

Railway Wagons for Queensland Government Railways. (Further Information.) November 23. E.S.B. 32079/62.

Power Transformer for Brisbane City Council. December 14. E.S.B. 33663/62.*

Bridge Construction for the Ministry for Works, Northern Territory. (Advance Information.) Closing date not yet known. E.S.B. 33768/62.

Coal Handling Plant for State Electricity Commission, Perth. February 28, 1963. E.S.B. 33584/62.*

Electricity Commission of New South Wales:

Transformers. December 10. E.S.B. 33711/62.*
Boiler Feed Pump. December 5. E.S.B. 33604/62.*
Switches and Steel Support Structures. December 3. E.S.B. 33201/62.*

AUSTRIA

Hot Water Pumping Plant for Federal Property Administration Office. November 28. E.S.B. 33613/62.

BURMA

Cable for Directorate General of Posts and Telegraphs. November 27. E.S.B. 33709/62.*

Civil Stores Committee:

Raincoats and Capes. November 21. E.S.B. 33654/62.*
Planimeter Allbrit. November 20. E.S.B. 33357/62.*
Roofing Nails. November 22. E.S.B. 33605/62.
Bolts and Nuts; Cotter Pins; and Spring Washers. November 20. E.S.B. 33225/62.*
Hinges; Staples. November 20. E.S.B. 33356/62.*
Plastic Compound. November 21. E.S.B. 33653/62.*
Sprayers—Hand. November 21. E.S.B. 33655/62.*
Pipe Specials. November 22. E.S.B. 33652/62.*
Tape Measures. November 21. E.S.B. 33656/62.*
Feeding Bottles. November 23. E.S.B. 33221/62.*

CHILE

Totalizator Equipment for El Directorio de la Sociedad Hipodromo Chile. December 14. Tender documents (in Spanish) available. E.S.B. 33601/62.*

COLOMBIA

Transit Warehouse for Empresa de Puertos Colombia. November 20. E.S.B. 33368/62.

CONGO REPUBLIC

Bed Linen for United Nations. November 23. A limited number of tender documents available. E.S.B. 33721/62.*

COSTA RICA

Highway Construction Equipment for La Proveeduria Nacional. December 10. E.S.B. 33761/62.*

CYPRUS

Transformers; Switchgear for Electricity Authority of Cyprus. December 20. E.S.B. 33706/62.*

EGYPT

Pipeline for Compagnie Orientale des Petroles d'Egypte. November 24. E.S.B. 33715/62.*

Cement Factories; Dust Filters for General Organization for Building Materials and Ceramics. (Further Information.) Closing date postponed to February 1, 1963. E.S.B. 32614/62.*

Organization for Executing the Five-Year Plan:

Earth Moving Equipment. December 16. E.S.B. 33278/62.*
Refrigeration Plant. (Further Information.) Closing date postponed to February 2, 1963. E.S.B. 19737/62.

Egyptian Railways:

Wagon Axles. December 22. E.S.B. 33609/62.
Steam Pressure Gauge. December 1. E.S.B. 33608/62.
Springs. December 1. E.S.B. 33607/62.
Steel Round Bars. November 27. E.S.B. 33606/62.

FORMOSA

Central Trust of China:

Terminal Compression Tools. November 22. E.S.B. 33775/62.*
Splicing Tool. November 20. E.S.B. 33615/62.*
Power Circuit Breakers. November 19. E.S.B. 33659/62.*

FRANCE

Radio Telephone Equipment for SHAPE Paris. November 23. E.S.B. 33611/62.*

GREECE

NATO Infrastructure Contract:

Construction of Dispersal Area at an Airfield for the Greek Authorities. Apply by November 19. G.D. 94/62 (49).

Ministry of Trade:

Phyto-Pathology Equipment. November 26. E.S.B. 33379/62.*
D.D.T. Solution. November 23. E.S.B. 33380/62.*

HONG KONG

Milk Powder for Colonial Secretariat. November 30. E.S.B. 33649/62.*

INDIA

Swing Footbridge for Madras Port Trust. December 13. E.S.B. 33710/62.
Wire for Madhya Pradesh Electricity Board. December 15. E.S.B. 33627/62.
Ion Exchange Units for Indian Rare Earths Limited. January 3, 1963. E.S.B. 33586/62.
Switchgear (Outdoor) for Koyna Hydro Electric Project. January 21, 1963. E.S.B. 33805/62.
Cables for Madras State Electricity Board. December 3. 33701/62.*
Wire for Ministry of Railways. December 3. E.S.B. 33750/62.
Air Compressors for Delhi Electric Supply Undertaking. November 24. E.S.B. 33692/62.

(*Continued on page* 963)

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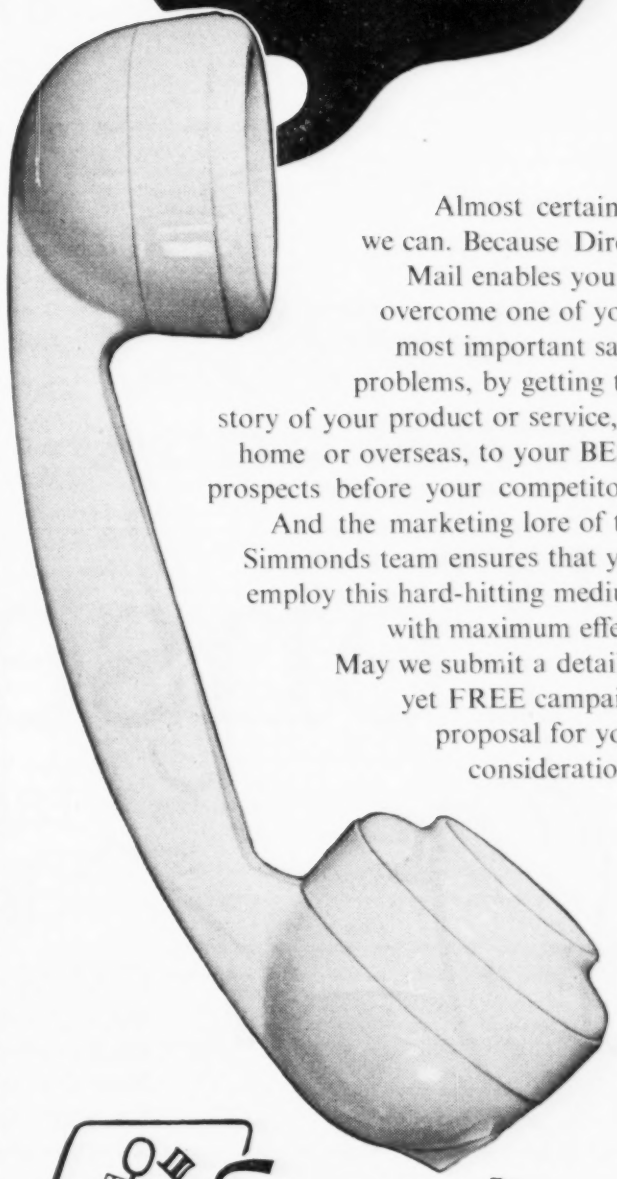

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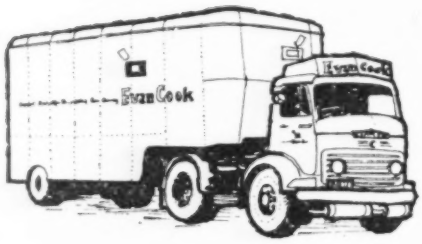

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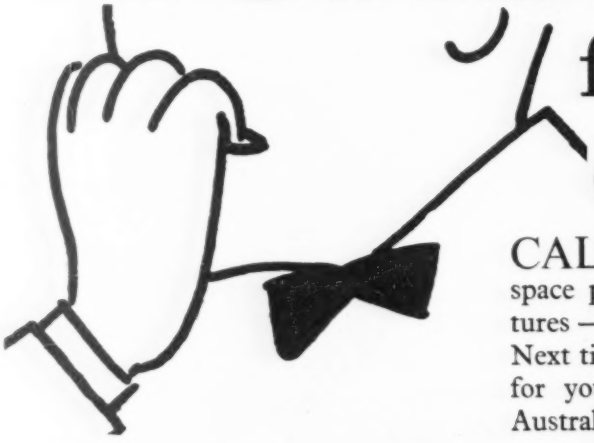

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PRESTWICK . . . . . Cargo Service Building 390, Prestwick Airport, Ayrshire. Tel: Prestwick 79822 ext. 99.
MANCHESTER . . . . . 326 Chester Road, Manchester 16. Tel: Trafford Park 2241.

Information for U.K. Exporters (*Continued*)

Workshop Equipment for Kanpur Electricity Supply Administration. November 22. E.S.B. 32815/62.*
Construction of Piers: Road Bridge Spillway Gates and Hoists for the Yeldari Dam. (Further Information.) December 18. E.S.B. 26860/62.
Marshalling Yard Equipment for South Eastern Railway. (Further Information.) Tender documents now received. E.S.B. 31834/62.*

Punjab State Electricity Board:
Oil Filtration Sets. (Further Information.) Tender documents now received. E.S.B. 32613/62.*
Cranes. (Further Information.) Tender documents now received. E.S.B. 33226/62.*

The Fertilizer Corporation of India Limited (Trombay Division):
Air Auxiliary Plant. December 18. E.S.B. 33628/62.
Magnesite (Magnesium Carbonate). November 21. E.S.B. 33388/62.

Hindustan Steel Ltd.:
Roll Turning and Guide Conditioning Equipment. March 6, 1963. E.S.B. 33683/62.*
Lifts. January 7, 1963. E.S.B. 33337/62.

Atomic Energy Establishment, Trombay:
Periscope. November 19. E.S.B. 33622/62.
Climatic Test Chamber. November 19. E.S.B. 33621/62.
Centrifugal Blowers. November 20. E.S.B. 33400/62.
Cutting-off Machine. November 21. E.S.B. 33623/62.
Air Blower. November 21. E.S.B. 33624/62.
Wind Transmitters. November 20. E.S.B. 33399/62.

U.P. State Electricity Board:
Protective Gear Equipment. January 28, 1963. E.S.B. 33678/62.
Transformers. (Further Information.) Tender documents now received. E.S.B. 30994/62.*
Electrical Equipment. (Further Information.) Closing date extended to November 21. E.S.B. 30985/62.*
Meters; Transformers. (Further Information.) Closing date extended to November 21. E.S.B. 30989/62.*
Switchgear. (Further Information.) Tender documents now available. E.S.B. 30990/62.*
Steel Tubular Poles. (Further Information.) Tender documents now available. E.S.B. 30993/62.*
Metering Equipment. January 16, 1963. E.S.B. 33679/62.

Alloys Steel Project:
Grinding and Polishing Machines. March 8, 1963. E.S.B. 33684/62.*
Cable and Sealing Compounds. March 1, 1963. E.S.B. 33689/62.*
Lifting Equipment. March 11, 1963. E.S.B. 33690/62.*
Insulators and Bonds. February 27, 1963. E.S.B. 33688/62.*
Laboratory and Inspection Equipment. March 4, 1963. E.S.B. 33691/62.
Pump House Equipment. February 22, 1963. E.S.B. 33686/62.*
Inter-Communication System. February 25, 1963. E.S.B. 33687/62.*

IRAN

Paint for the Imperial Iranian Navy. December 5. E.S.B. 33515/62.*

IRAQ

Sulphur for Government Oil Refineries Administration. (Further Information.) Closing date extended to November 27. E.S.B. 29190/62.
Dismantling and Re-erecting Generating Sets for Ministry of Municipalities. November 24. E.S.B. 33764/62.

Gulbenkian Foundation:
Sound Amplification Equipment. December 15. E.S.B. 33760/62.
Sound Installation Equipment. December 15. E.S.B. 33763/62.

Ministry of Defence:
Spare Parts for Ford Thames Trader. December 19. E.S.B. 33316/62.
Bicycles and Accessories. November 28. E.S.B. 33317/62.*
Eyelet and Ring. November 28. Tender documents available for loan. E.S.B. 33318/62.*
Spare Parts for Truck. December 19. E.S.B. 33319/62.

IRISH REPUBLIC

Offaly County Council:
Construction of a Bridge. January 4, 1963. E.S.B. 33699/62.
Concrete Beams. January 4, 1963. E.S.B. 33713/62.

JORDAN

Construction of Highway for Jordan Development Board. (Advance Information.) Closing date not known. E.S.B. 33771/62.

KOREA

Office of Supply:
Coal Tar Pitch. November 19. E.S.B. 33769/62.*
Teletype Equipment. November 20. E.S.B. 33770/62.*
Dyeing and Textile Machinery. (Further Information.) Closing date postponed until further notice. E.S.B. 30201/62/D.L.F.*
Pipe and Pumping Units. November 27. E.S.B. 33373/62.*

KUWAIT

Steel Pipes for Kuwait Oil Company Ltd. November 25. E.S.B. 33351/62.*

Ministry of Electricity and Water:
Cooling Tower. December 2. E.S.B. 33353/62.*
Refrigerant Gases. November 21. E.S.B. 33352/62.*

NEW ZEALAND

Radio Telephone System for General Post Office, Wellington. December 10. E.S.B. 33702/62.*
Transformers for Electricity Department. February 5, 1963. E.S.B. 33708/62.*

PAKISTAN

Electric Hauling Winch for Karachi Port Trust. November 21. E.S.B. 33394/62.
Drop Wire for Pakistan Telegraph and Telephone Department. Closing date postponed to November 20. E.S.B. 30295/62.*

The Directorate of Supply:
Lawn Mowers. November 21. E.S.B. 33392/62.*
Family Planning Materials. November 26. E.S.B. 33390/62.*
Bandsaw Equipment. November 20. E.S.B. 33391/62.*

PORTUGUESE EAST AFRICA

Construction of Bridge for the Public Works Department. December 11. E.S.B. 33572/62.*

RHODESIA AND NYASALAND

Television System for Director of Civil Aviation. November 23. E.S.B. 33647/62.*
Water Meters for City Engineers Department, Bulawayo. December 5. E.S.B. 33575/62.*

Federal Tender Board:
Passenger Vehicle Chassis. November 23. E.S.B. 33645/62.*
Vehicles. November 23. E.S.B. 33642/62.*
Vehicles. November 23. E.S.B. 33643/62.*
Trailers. November 23. E.S.B. 33644/62.*

SINGAPORE

Plaster of Paris Bandages for Ministry of Health. November 23. E.S.B. 33704/62.*

SOUTH AFRICA

Cape Provincial Administration:
Basketmaking Equipment. November 27. E.S.B. 33377/62.*
Paper. November 23. E.S.B. 33376/62.*

State Tender Board, Pretoria:
Piping. November 22. E.S.B. 33670/62.*
Geophysical and Hydrological Equipment. November 22. E.S.B. 33671/62.*

South African Railways:
Cranes. (Further Information.) Closing date postponed to January 18, 1963. E.S.B. 23646/62.*
Newsprint and Typing Paper. November 23. E.S.B. 33665/62.*
Strain Gauge Equipment. December 7. E.S.B. 33666/62.*
Mechanical Handling Equipment. November 30. E.S.B. 33718/62.*
Electric Coal Loader. December 21. E.S.B. 33716/62.*
Ballast Tampers. November 23. E.S.B. 33664/62.*

SUDAN

Pumps for Ministry of Works. November 30. E.S.B. 33705/62.*
Traffic Signals for Khartoum Muncipal Council. (Further Information.) Closing date postponed to November 29. E.S.B. 30252/62.*
Ceiling Fans for Sudan Gezira Board. December 5. E.S.B. 33753/62.*

Posts and Telegraphs Department:
Cable. December 11. E.S.B. 33676/62.*
Cable. December 12. E.S.B. 33677/62.*

Sudan Railways:
Electric Furnace. December 10. E.S.B. 33747/62.
Foundry Equipment. December 11. E.S.B. 33748/62.
Tyres for Railway Wagons. December 3. E.S.B. 33746/62.*
Meters. December 12. E.S.B. 33749/62.
Railway Shed Building Materials. November 28. E.S.B. 33754/62.*

THAILAND

Aluminium Ingots for the Treasury Department. December 3. E.S.B. 33640/62.
Railway Signalling Equipment for State Railways of Thailand. November 19. E.S.B. 33639/62
Insulators for the Provincial Electricity Authority. November 20. E.S.B. 33630/62.
Paper Pulp for The National Economic Development Co. Ltd. November 26. E.S.B. 33641/62.

TRINIDAD AND TOBAGO

Transformers for Trinidad and Tobago Electricity Commission. December 19. E.S.B. 33612/62.*

TUNISIA

Ministry of Agriculture:
Construction of Dam. November 20. Tender documents (in French) available. E.S.B. 33668/62.*
Construction of Dam. November 20. Tender documents (in French) available. E.S.B. 33669/62.*

TURKEY

Construction of Antennas and Transmission Lines for Allied Land Forces South Eastern Europe. December 10. E.S.B. 33719/62.*
Steel Materials and Pipes for State Railways Administration. November 21. E.S.B. 33668/62.*

UNITED STATES OF AMERICA

Circuit Breakers for Bureau of Reclamation. November 29. E.S.B. 32610/62.*
Turbines and Generators for Douglas County Public Utility District No. 1 (Advance Information.) Closing date not yet known. E.S.B. 32889/62.

(*Continued on next page*)

REPORTS FOR U.K. EXPORTERS ON FIRMS OVERSEAS

UNITED KINGDOM exporters may wish to know more about a firm abroad which has offered to do business with them. The Board of Trade keeps records about the standing, activities and influence of many firms abroad, and will make inquiries about any particular firm not already on record. These are not credit reports (for which the inquirer should apply to banks and other agencies) but they are useful in deciding the suitability of the overseas trader as a sales outlet. Requests for reports should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4, or to the appropriate Regional office of the Board.

Information for U.K. Exporters (*Continued*)

Agency and Export Opportunities, Market Surveys, Etc.

Further details of the items referred to below are contained in recent issues of the Export Service Bulletin, or Supplement, copies of which can be obtained from the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (inquiries by telephone City 5757, Ext. 427), on prepayment of the sum of 2s. per copy. The reference number should be quoted in all inquiries.

Australia
Agency inquiry for seals for hydraulics. (E.S.B. 33052/62.)
Manufacture under licence – precision equipment and components. (E.S.B. 33801/62.)

Bahrain
Inquiry for record players and changers. (E.S.B. 33550/62.)
Inquiry for clothing. (E.S.B. 33541/62.)

Belgium
Agency inquiry for machinery and plant; iron and steel castings. (E.S.B. 33583/62.)

British Eastern Caribbean
Economic report, July-September 1962. (C.R.E. 4000/G.)

Canada
Agency inquiry for bearings. (E.S.B. 32796/62.)
Agency inquiry for giftwear; souvenir items; gift stationery. (E.S.B. 32797/62.)
Agency inquiry for pleasure craft; outboard motors; marine hardware; protective clothing. (E.S.B. 33081/62.)
Agency inquiry for giftware; jewellery; women's knitwear. (E.S.B. 33060/62.)
Inquiry for plastics foam. (E.S.B. 33467/62.)
Inquiry for marine hardware. (E.S.B. 33148/62.)
Inquiry for construction equipment. (E.S.B. 33562/62.)
Inquiry for diesel engines; generators. (E.S.B. 33540/62.)
Market report on metalworking machine tools. (E.S.B. 30947/62.)

Ceylon
Inquiry for equipment for making typewriter ribbons and ink; packing materials; stencils. (E.S.B. 33177/62.)

Congo Republic (Leopoldville) (including Katanga)
Economic report, September 1962. (C.R.E. 3480/G.)

Costa Rica
Inquiry for machinery and plant. (E.S.B. 33109/62.)

Cyprus
Inquiry for engineering equipment. (E.S.B. 33404/62.)

Denmark
Inquiry for haberdashery; fancy goods; hosiery. (E.S.B. 32768/62.)
Economic report, September 1962. (C.R.E. 3029/61.)

Ecuador
Inquiry for machinery for making biscuits. (E.S.B. 33208/62.)

Egypt
Inquiry for wire. (E.S.B. 32657/62.)

El Salvador
Inquiry for printing press. (E.S.B. 29911/62.)

Finland
Agency inquiry for caravans; safes. (E.S.B. 33200/62.)
Inquiry for furnaces. (E.S.B. 31904/62.)

France
Agency inquiry for hosiery; thread. (E.S.B. 33143/62.)
Agency inquiry for household and table linen; blankets. (E.S.B. 33121/62.)
Agency inquiry for wallpaper; paint. (E.S.B. 33195/62.)
Agency inquiry for rubber footwear. (E.S.B. 33195/62.)

Germany (Federal Republic of)
Agency inquiry for machinery. (E.S.B. 33478/62.)
Agency inquiry for footwear materials and equipment. (E.S.B. 33986/62.)
Agency inquiry for labelling machine; labels and tape. (E.S.B. 33189/62.)
Agency inquiry for yarns. (E.S.B. 33896/62.)
Agency inquiry for motor car tyres and accessories. (E.S.B. 33539/62.)
Agency inquiry for tyres for motor vehicles. (E.S.B. 33528/62.)
Inquiry for dental and pharmaceutical preparations. (E.S.B. 33103/62.)
Inquiry for storage and shelving equipment. (E.S.B. 33814/62.)
Market report on surgical instruments; medical appliances; dental equipment. (E.S.B. 15898/62.)
Import Committee Publication – October 26, 1962; potato meal. (C.R.E. 158/62.)
Import Committee Publication, October 15, 1962 – molasses of beet sugar. (C.R.E. 158/62.)
Economic report, October 22-28, 1962. (C.R.E. 1479/G.)

Greece
Economic report – July-August 1962. (C.R.E. 4828/G.)

Iceland
Economic report – July-September 1962. (C.R.E. 5272/59.)

Indonesia
Inquiry in respect of shipyard project; coastal vessels. (E.S.B. 33031/62.)

Iran
Agency inquiry for pumping sets. (E.S.B. 33020/62.)

Iraq
Agency inquiry for medicated soap; infant's milk powder; baby powder; water bottles. (E.S.B. 25984/62.)
General report – government purchases by tender. (re-print).

Irish Republic
Agency inquiry for boilers. (E.S.B. 31973/62.)

Italy
Agency inquiry for patent medicines. (E.S.B. 33872/62.)
Agency inquiry for tea. (E.S.B. 33110/62.)
Agency inquiry for domestic ironing machines. (E.S.B. 33904/62.)

Ivory Coast
Inquiry for textile machinery. (E.S.B. 33462/62.)

Jamaica
Agency inquiry for television sets and accessories; hotel supplies; parking meters. (E.S.B. 33950/62.)

Japan
Economic report, July-September 1962. (C.R.E. 5945/62.)

Jordan
Inquiry for foodstuffs; whisky. (E.S.B. 33433/62.)
Inquiry for machinery and materials for making cosmetics. (E.S.B. 33130/62.)
Economic report – January-June 1962. (C.R.E. 9123/62.)

Kenya
Agency inquiry for plastics moulding equipment; lighters for gas cookers; water heaters – further information. (E.S.B. 31561/62.)
Agency inquiry for greetings cards; men's ties. (E.S.B. 33915/62.)
Agency inquiry for women's swimwear; travel goods. (E.S.B. 33512/62.)

Lebanon
Agency inquiry for machine tools. (E.S.B. 33818/62.)
Agency inquiry for cosmetics; canned foods; soap and detergents. (E.S.B. 32039/62.)
Economic report, July-September 1962. (C.R.E. 4574/62.)

Libya
Inquiry for battery making equipment. (E.S.B. 32935/62.)

(*Continued on page 966*)

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Information for U.K. Exporters (*Continued*)

Netherlands
Agency inquiry for scarves; underwear. (E.S.B. 26973/62.)
Agency inquiry for non-ferrous metals; industrial raw materials. (E.S.B. 33188/62.)
Inquiry for machine tools; representative. (E.S.B. 32534/62.)

New Zealand
Inquiry for cutlery. (E.S.B. 28897/62.)

Pakistan
Agency inquiry for machinery and plant. (E.S.B. 33836/62.)
Inquiry for fire-fighting equipment. (E.S.B. 25442/62.)
Inquiry for machinery and plant. (E.S.B. 33575/62.)
Market report on boilers and boilerhouse plant. (E.S.B. 30401/62.)

Panama
Inquiry for seeds; fertilizers; fungicides. (E.S.B. 23851/62.)

Philippines, The
Economic report, September 1962. (C.R.E. 594/62.)

Portuguese West Africa (Angola)
Economic report – July-September 1962. (C.R.E. 2074/57.)

Rhodesia and Nyasaland
Agency inquiry for pipes and fittings; machine and hand tools; railway materials; electric and pneumatic tools; pumps; mining plant. (E.S.B. 33574/62.)
Hospital project (construction of roads and services). (E.S.B. 35962/61.)

Singapore
Agency inquiry for piece goods. (E.S.B. 33125/62.)

Spain
Agency inquiry for foodstuffs; beverages. (E.S.B. 30487/62.)
Agency inquiry for marine diesel engines. (33559/62.)

Sudan
Inquiry for steel; aluminium. (E.S.B. 33075/62.)
Inquiry for machinery and materials for making leather and fibre cases. (E.S.B. 33076/62.)

Sweden
Agency inquiry for sports goods; radios; gloves. (E.S.B. 31473/62.)
Agency inquiry for ship-building materials; marine instruments; marine engines. (E.S.B. 32769/62.)
Agency inquiry for pneumatic tools; compressors; hoses and coupling tools; roll chain; transmission axles; motor car accessories. (E.S.B. 33582/62.)
Agency inquiry for three-wheel tipping truck. (E.S.B. 35354/61.)
Agency inquiry for iron and steel fittings; pipes; valves. (E.S.B. 22232/62.)
Agency inquiry for clocks. (E.S.B. 33842/62.)
Agency inquiry for marine machinery and equipment. (E.S.B. 33584/62.)
Agency inquiry for industrial cleaning machinery and materials. (E.S.B. 33825/62.)
Agency inquiry for chemicals; plastics raw materials. (E.S.B. 33586/62.)
Agency inquiry for textile and packing machinery. (E.S.B. 33859/62.)
Agency inquiry for suitings. (E.S.B. 33585/62.)
Agency inquiry for electroplating equipment and materials. (E.S.B. 32555/62.)
Inquiry for printing materials and accessories. (E.S.B. 33852/62.)
Agency inquiry for ceiling fittings for tools. (E.S.B. 33544/62.)
Agency inquiry for glassworking apparatus and tools. (E.S.B. 33505/62.)
Collaboration – electronic controls. (E.SB. 33045/62.)
Economic report, September 1962. (C.R.E. 2838/60.)

Syria
Agency inquiry for transistor radios; dry batteries. (E.S.B. 33100/62.)
Inquiry for oil-drilling equipment. (E.S.B. 33162/62.)

Thailand
Market report on electrical and telephone cable, and insulated fine wire. (E.S.B. 31051/62.)

Trinidad
Agency inquiry for lockets. (E.S.B. 33448/62.)

Turkey
Agency inquiry for chemicals and fertilizers; tyres and tubes; rubber; wool; ferrous and non-ferrous metals; engines; safety glass. (E.S.B. 33490/62.)

United States of America
Inquiry for gloves; ski accessories. (E.S.B. 33178/62.)
Inquiry for vacuum cleaner assembly; electrical appliances. (E.S.B. 33098/62.)
Inquiry for clothing. (E.S.B. 32793/62.)
Economic report, September 1962. (C.R.E. 870/62.)

Various countries
N.A.T.O. Infrastructure contracts. (G.D. 481/62.)

Exporters

THE services of the Export Sections of the Board of Trade Regional Organizations are freely available to you. Each of these Export Sections is closely linked with the Board of Trade Headquarters and thus with the Overseas Offices of H.M. Government. The Controller and his staff will give you all possible help in your efforts to sell your goods overseas.

Tariff, Customs, Import and Other Regulations in Overseas Countries

Registered Trade Mark (rtm) Goods in Overseas Tariff Lists

THE LISTS OF TARIFF, Customs and import regulation changes in overseas countries published in this section of the Journal some times contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be prefixed by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

EUROPEAN COMMUNITIES

English Translations of the Communities' Regulations

THE FOLLOWING further translations of the European Communities' Regulations are now available from H.M. Stationery Office, Kingsway, London, W.C.2, and branches;

European Atomic Energy Community

Regulation No. 1 determining the languages to be used by the European Atomic Energy Community. Price 5d.

Regulation No. 2 establishing the form of passes issued to the members of the European Parliamentary Assembly Price 8d.

Regulation No. 10 exempting transfers of small quantities of ores, source material and special fissile material from the effect of the rules contained in the chapter on supplies. Price 5d.

Regulation No. 13 determining the emoluments of Members of the Court of Justice, (published as Regulation No. 62 of the European Economic Community). Price 1s. 0d.

A translation is also available of a Glossary of Legal Terms appearing in the French Texts of the Treaties establishing the European Atomic Energy Community, the European Coal and Steel Community and the European Economic Community, Price 2s. 0d.

Action Programme During 1962-65

IN A MEMORANDUM PUBLISHED on October 29, the Common Market Commission set out the action programme for the European Economic Community during its second four-year stage (1962-65).

The programme has two aims. The first is to lay down the lines that the Commission propose to follow in the years ahead and to settle the direction of the Community's development. The second is to fulfil its duty of giving guidance to the other countries seeking to join in the common task or link themselves organically with the Community..

The Commission cover in eleven chapters the action which they propose should be taken to achieve the various objectives of the Community. Among the subjects covered are the following:

On the customs union, the Commission say that if the general economic situation permits, and if economic union has advanced in step with the customs union, they intend to propose the complete abolition of internal duties on January 1, 1967.

On restrictive practices, the memorandum gives details of current EEC policy and describes the obstacles to be tackled.

On taxation and the approximation of laws, and in the chapters on agriculture, energy, social policy, transport policy and overseas aid, the memorandum indicates action planned for the future already in train.

The economic policy and monetary policy chapters envisage the submission of proposals for 'Community planning' for the 1964-68 period, and the establishment of closer collaboration on exchange rates.

The memorandum emphasizes the Community's responsibilities to non-member countries, and suggests policies to be followed towards such countries.

In short, the memorandum shows that considerable areas of the economic and social policies of the members are inevitably affected by the process of European integration.

FINLAND

Restrictions on Short Terms Foreign Credit

THE BANK OF FINLAND announced on October 20, 1962, a prohibition, to take immediate effect, on the use of short terms foreign credit for the purchase of the following goods:

Brussels Nomenclature Number	Goods
84.06	Boat engines
84.15	Refrigerators and deep freeze cabinets
84.18	Centrifugal clothes driers
84.40	Washing machines
85.06	Domestic electrical machinery
85.07	Electric razors and hair clippers
85.15	Radio and television receivers
87.02	Passenger vehicles and station wagons
87.09	Motor cycles
90.07	Cameras
90.08	Cine-cameras, projectors
92.01	Pianos and grand pianos
92.11	Gramophones, dictaphones, tape recorders

This restriction is being effected by only releasing those goods from Customs control on which payment has previously been made to a foreign exchange bank, or the appropriate sum has been deposited with the Bank of Finland. In special cases the Bank of Finland may dispense with the above requirements. Inquiries concerning this notice should be addressed to Commercial Relations and Exports Department, Horse Guards Avenue, Whitehall, London, S.W.1 (Tel. Trafalgar 8855, Ext. 2368) quoting C.R.E./591/62.

FEDERAL REPUBLIC OF GERMANY

Assimilation Levy on Biscuits and Wafers

BY A DECREE which entered into force on October 3, 1962, the Federal German Government has introduced an assimilation levy of DM 8.35 per 100 kilograms on imports of biscuits and wafers from non-EEC countries and from the Netherlands (Tariff No. 19.08). The aim of the levy is to counteract the competitive advantage enjoyed by Netherlands manufacturers as a result of lower sugar prices. It has been sanctioned by the EEC Commission who insisted, however, that it should apply to non-EEC countries also.

The levy will be charged on the value of the goods before payment of customs duty. It will be included in the price of the goods for the purpose of calculating turnover equalization tax.

SPAIN

Addition to Seventh Liberalization List

SPAIN'S Seventh Liberalization List was published in the *Board of Trade Journal* of July 20, 1962 (pages 153-157).

With effect from October 24, the Spanish authorities have also liberalized the import of soya bean seeds – Spanish tariff heading 12.01 B-3.

The Challenge of the Common Market

'Ten Questions – the challenge of the Common Market', a short report by the Management Consultants Association, outlines the main features of the EEC and poses ten questions for British industry. Copies: MCA, 23-24 Cromwell Road, London, S.W.7. Price 7s. 6d.

GHANA

Notice to Importers No. 197

THE CONTROLLER of Imports and Exports published the following notice in the Commercial and Industrial Supplement to the *Ghana Gazette* of October 26, 1962:

The Controller of Imports and Exports hereby invites applications for import licences for the underlisted items originating in any country except those covered by Notices Nos. 146 and 152, for the period January-December 1963.

Two copies only of each application for import licence must be submitted in respect of each group of items in accordance with a specified *pro forma* set below and must reach the Controller on or before November 15, 1962.

Item No.	Description
121	Unmanufactured tobacco-leaf cured, dried and fermented.
211-292	Crude materials inedible for local industries only.
321-341	Mineral fuels, lubricants and related materials.
512	Organic chemicals.
513	Inorganic chemical elements, exides and halogen salts.
514	Other Inorganic chemicals.
515	Radioactive and associated materials.
521	Mineral tar and crude chemical from coal petroleum, natural gas and tanning stuff.
641-100 and 200	Newsprint, printing and writing papers.
652-100-202	Cotton fabrics grey - unbleached.
652-203-206	Other cotton fabrics, printed, piece dyed, colour woven, cotton white bleached.
653-101-940	Velvets, silk, woollen, imitation kente, linen, etc.
656-110	Jute bags and sacks.
656-200	Tarpaulins, tents, sails and other canvas.
656-601-602	Cotton blankets and woollen blankets.
661-200	Cement.
661	Asbestos corrugated sheets, flat sheets and pipes.
664-200-800	Glass unworked.
665	Glassware.
666	Pottery.
671	Pig iron, spiegeleisen sponge iron, iron and steel powder and ferro alloys.
672	Ingot and other primary forms including semis and seamless tubes.
673	Iron and steel bars, rods.
673	Angles, shapes, and sections including sheet pilings.
674	Universal plates and sheets.
675	Hoop and strip.
677	Iron and steel wire.
678	Tubes, pipes and fittings of iron and steel including cast iron.
679	Tube and pipe fittings.
681	Silver and platinum metals - silver unwrought, rolled.
682	Copper - bars, rods, angles, shapes, sections wire, plates, sheets, and strips, foil, tubes, pipes, blank fittings, hollow bars.
683	Nickel - bars, rods, angles, shapes, section wire, plates, sheet and strips, foil, tubes, pipes, blank fittings, hollow bars.
684	Aluminium - alloys, bars, rods, angles, shapes, plates, sheets, foil, tubes, pipes, etc.
685	Lead - bars, rods, angles, shapes, section wire, plates, sheets, and strips, foil, tubes, pipes, blank fittings, hollow bars.
686	Zinc - bars, rods, angles, shapes, section wire, plates, sheets and strips, foil, tubes, pipes, blank fittings, hollow bars.
687	Tin - bars, rods, angles, shapes, section wire, plates, sheets, and strips, foil, tubes, pipes, blank fittings, hollow bars.
689	Miscellaneous non-ferrous base metals employed in Metallurgy.
691	Finish structural parts and construction.
692	Metal containers for storage and transport.
693	Wire products excluding electric and fencing grills.
695-200-260	Hand tools, pliers, pincers and others.
611 and 713-719	Machinery other than electric.
712	Agricultural machinery and implements including tractors.
722-729	Electric power machinery and switch gear.
732-110 to 160	Road motor vehicles - cars.
732-200	Road motor vehicles - buses.
732-310 and 320	Road motor vehicles - truck and lorries.
732-500	Road motor vehicles - tractors.
732-720-901	Chassis with engines, bodies, chassis, frames, and other parts for motor vehicles assembly.
732-902	Scooters, motor cycles.
733-110	Road vehicles, other than motor vehicles - bicycles, trailers and other vehicles not motorized and invalid carriages motorized.
812	Sanitary, plumbing, heating and lighting fixtures and fittings.

India and Pakistan Textile Industry

The 1963 edition of the 'India and Pakistan Wool, Hosiery and Fabrics' directory includes a report of the British Trade Mission's visit to Japan and an article on financing export trade. Copies: John Worrall Ltd., Central Works, Oldham, Lancs. Price (including postage) 35s. 6d.

Customs Tariff Amendments

THE CUSTOMS (Amendment of Duties) (No. 1) Order, 1962, published in the *Board of Trade Journal* on November 2, 1962 (page 925), has been further amended by Customs (Amendment of Duties) (No. 1) Resolution, 1962, Legal Instrument 222, as published in the Ghana *Official Gazette* of October 26, 1962. The amendments are as follows:

FIRST SCHEDULE PART I - IMPORT DUTIES

Item	Goods	Rate of Duty
1A	Aircraft and their component parts, all accessories and instruments thereof, imported to the satisfaction of the Comptroller for use other than for commercial operation	15% *ad val.*
2A (1)	Aluminium, asbestos cement, iron and steel sheets and plates, galvanized sheets and tinplates, but excluding asbestos cement sheets not corrugated . . the square foot	3d.
(2)	Aluminium coils, circles, iron and steel sheets and plates, galvanized sheets, tin plates and other materials for the manufacture of aluminium sheets and holloware, enamelware, tin containers and galvanized products admitted as such by the Comptroller	20% *ad val.*
9 (1)	Piece-goods:	
(e)	Grey unbleached . . . the square yard	1s. 0d. or 50% *ad val.* whichever is the higher.
11B (a)	Holloware, domestic made wholly or mainly of aluminium or enamel	50% *ad val.*
(b)	Accessories and fittings imported for locally manufactured holloware	10% *ad val.*
11C	New item: Jute, raw, imported for the manufacture of bags and sacks admitted as such by the Comptroller	5% *ad val.*
19	Provisions: (7) Flour and meal of wheat and spelt (including meslin) the pound	5d.
	(13) Potatoes, fresh . . . the hundred pounds	6s. 0d.
20	Amended to read: Radio and wireless apparatus and accessories. (*Omit* 'n.e.s. and not particularly exempted under Part III of this schedule.')	45% *ad val.* or £G35 per set whichever is the less.
21A	New item: Rubber and rubberized canvas and other materials imported for the manufacture of canvas and/or rubber footwear and travel bags admitted as such by the Comptroller	15% *ad val.*
24A	New item: Synthetic resin imported for the manufacture of plastic goods	5% *ad val.*

PART III - EXEMPTIONS FROM IMPORT DUTIES

Delete item 19.

'(19. Arms, ammunition and other goods imported with the sanction of the Minister by an approved rifle club as defined in the Arms and Ammunition Ordinance and rifles imported with the sanction of the Secretary of the Ghana Rifle Association by any member of an approved rifle club exclusively for the purposes of the drill, exercises, or practice of such club, and admitted as such by the Comptroller.)'

Substitute item 73 by the following:

73. Packages, excluding bags, sacks, tin and cardboard containers, ordinarily imported for the packing and transport of goods, the product of agricultural, manufacturing or industrial operations within Ghana and packing materials which the Comptroller is satisfied are imported exclusively for use with such packages and cooper's stores admitted as such by the Comptroller.

New item:

74A. Paper polyethelene and cellophane imported for the manufacture of paper containers for the packing of products made in Ghana admitted as such by the Comptroller.

82. Provisions of the following kinds:

(4) Substitute by the following:

'Products intended for use as beverages containing cocoa or cocoa mixed with sugar and/or milk together with other ingredients other than eggs and malt or egg and malt substitute the total proportion of which ingredients does not exceed 10% by weight.'

The SECOND SCHEDULE - List of Prohibited Imports - is amended as follows:

6. Amend to read:

'6. Animals or carcases infected with disease within the meaning of the Disease of Animals Act, 1951, (Act 83) or any part of such animals or carcases.'

11. Amend to read:

'11. Coin current in any foreign country or any money purporting to be such, not being of the established standard in weight and fineness.'

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FEDERATION OF RHODESIA AND NYASALAND

Application for Increased Duty

THE BRITISH TRADE Commissioner at Salisbury reports that an application has been received by the Ministry of Commerce and Industry for an increase in the Customs duty applicable to the following commodities. Britain pays the Column D rate of duty.

Tariff Item	Description of Goods	Rates of Duty			
		Duty A	Duty B	Duty C	Duty D
172	Glassware, chinaware, porcelainware, earthenware, stoneware and plastic substitutes therefor, n.e.e.:				
	(b) Tableware, household utensils and ornaments:				
	(ii) China, porcelain, earthenware and stoneware:				
	Present duties . *ad val.*	50%	35%	25%	10%
	Requested duties:				
	(A) Cups and saucers:				
	(i) Plain white not being painted, coloured, tinted, stained, enamelled, gilded, printed or similarly decorated or patterned *ad val.*	50%	35%	25%	10%
	(ii) Cups, other *ad val.*	50%	35%	25%	10%
	each	£0 0s. 2d.	and in addition £0 0s. 2d.	addition £0 0s. 2d.	£0 0s. 2d.
	(iii) Saucers, other *ad val.*	50%	35%	25%	10%
	each	£0 0s. 1d.	and in addition £0 0s. 1d.	addition £0 0s. 1d.	£0 0s. 1d.
	(B) Other . . *ad val.*	50%	35%	25%	10%

Where United Kingdom trade organizations are thought to be interested in the above application they are being informed and it is suggested that any British firm desiring to make representations to the Ministry of Commerce and Industry and belonging to a trade organization should get into touch with that body in the first instance. Firms proposing to make independent representations to the Federal Authorities and desiring further information relating to the above should address their inquiries to the Commercial Relations and Export Department, Board of Trade, Horse Guards Avenue, London, S.W.1, quoting reference C.R.E. 12516/62. The closing date for the receipt of such representations by the Federal Ministry of Commerce and Industry is December 14, 1962.

NIGERIA

Customs Tariff Amendment

LEGAL NOTICE No. 146 of 1962 published in the Federation of Nigeria *Official Gazette* Supplement of October 18, 1962, gives details of The Customs Tariff (Duties and Exemptions) (No. 7) Order, 1962.

This is an amendment to the Second Schedule to the Customs Tariff Act, 1958 (which relates to exemptions from import duties of Customs) by the addition, after item 18, of the following new item which is effective from October 18, 1962:

Second Schedule – Exemptions from Import Duties.

18A – Multi-strand steel wire in use exclusively for manufacture of tyres.

REPUBLIC OF SOUTH AFRICA

Customs Tariff Applications

CUSTOMS TARIFF Application List No. 319 published as Government Notice No. 759 in the Republic of South Africa *Government Gazette* of October 26, 1962, states that the Board of Trade and Industries has received the following applications affecting the Republic's Customs Tariff:

For an increase in duty on:

1. All kinds of manufactured wooden flooring blocks, from 3 per cent. *ad valorem* to 20 per cent. *ad valorem* (intermediate column).
2. Foam rubber or foam plastic bust improvers either in the original form or covered with material, from 20 per cent. *ad valorem* to 20 per cent. *ad valorem* with a minimum of 20 cents per pair (in the intermediate column).

Where British trade organizations are thought to be interested in the above applications they are being informed, and it is suggested that any British firm wishing to make representations to the South African Board of Trade and Industries and belonging to a trade organization, should get in touch with that body in the first instance. Firms proposing to make independent representations to the South African Authorities and desiring further information relating to the above, should address their inquiries to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1, quoting reference (1) C.R.E. 12531/62;, (2) C.R.E. 12532/62.

Proposed Regulations under the Seeds Act, 1961

GOVERNMENT NOTICES Nos. R.1764-1767 inclusive published in the Republic of South Africa *Government Gazette* of October 26, 1962, set out the proposed regulations under the Seeds Act, 1961, relating to the sampling, analyzing, testing and examination, of seeds, the sealing of containers of lucerne seed, the registration of cleaners and sellers of seed and the requirements in respect of seed containers. Interested persons are invited to submit, within four weeks from October 26, any objections or representations concerning the proposed regulations, to the Secretary for Agricultural Technical Services, Private Bag 116, Pretoria.

Copies of the Notices may be inspected at Exports Services Branch, Board of Trade, Room E.49, Hillgate House, 35 Old Bailey, London, E.C.4.

Amendments to Customs Act, 1955

DETAILS WERE GIVEN in the *Board of Trade Journal* of December 15, 1961 (page 1245) of an amendment to the South African Customs Act 1955 which made provision for a person other than a manufacturer to be registered as an importer entitled to import or clear ex-bond under rebate of duty, goods enumerated for use in certain manufacturing industries. Government Notice R.1660 published in the Republic of South Africa *Government Gazette* of October 12, 1962 extends those provisions to cover the following tariff items:

(a) ITEM 491 of the Second Schedule to the Act for the purpose of being used for the manufacture, on behalf of the said person, of clothing by a manufacturer who is registered in terms of the said Item 491;

(b) ITEM 495 of the Second Schedule to the Act for the purpose of being used for the manufacture, on behalf of the said person, of scarves, stoles and neckerchiefs by a manufacturer who is registered in terms of the said Item 495; or

(c) ITEM 507 of the Second Schedule to the Act for the purpose of being used for the manufacture, on behalf of the said person, of nightdresses by a manufacturer who is registered in terms of the said Item 507.

PAKISTAN

Import of Crawler Tractors

GOVERNMENT of Pakistan Press Note E. No. 4026K dated October 2, 1962, announces that the following makes of crawler type tractors have been approved for inclusion in the list of crawler type standardized tractors for import into the country for agricultural purposes:

1. Caterpillar . . . United States and United Kingdom
2. International Harvester . United States and United Kingdom
3. Fowler Challenger . . United Kingdom
4. Deutz . . . . West Germany

Import of crawler type tractors other than those mentioned above will not be allowed.

BURMA

Issue of Import Licences

THE Directorate of Imports and Exports of the Government of the Union of Burma has announced that import licences for the import of the following goods from any country for the shipping period ending April 30, 1963, were issued to importers on October 24, 1962:

1. Parts and accessories of bicycles, *excluding* bicycle frames, tyres, tubes and flaps.
2. Chinese patent medicines, ayurvedic, homoeopathic and unani medicines.
3. Stationery.

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AUSTRALIA

Revision of Customs By-laws

THE AUSTRALIAN Department of Customs and Excise have announced changes in the By-laws shown below:

New By-laws

The undermentioned goods will be admitted under the following tariff items until further notice:

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
BLANKS:		
Glass, in sizes up to 6 inches in any one direction, of types suitable for use in the manufacture of lenses or light filters, other than blanks of types suitable for use in the manufacture of lenses or light filters for spectacles or goggles	449 (A) (1)	Free
Glass, of types suitable for use in the manufacture of spectacles or goggles, not processed beyond the stage of casting		
DRUGS, CHEMICALS AND MEDICINES:		
Medicines:		
Dimetridazole	285 (B) (1)	Free
ELECTRICAL MACHINERY AND APPLIANCES:		
Transistors and semi-conductor devices, otherwise classifiable under Tariff Item 181 (J) (3), and parts therefor, viz.:	449 (A) (1)	Free
Complete devices, viz.:		
Silicon transistors		
SAND put up in retail packages not exceeding ½ lb.		

Amended By-laws

The following By-laws have been amended to apply to the goods as shown:

MISCELLANEOUS MACHINERY AND APPLIANCES:		
Saw blades:		
Otherwise classifiable under Tariff Item 215 (B) (6), but not including: saw chains and parts therefor blades for hole saws	449 (A) (1)	Free
TEXTILE GOODS:		
Man-made fibres, continuous, or having a textile fibre content in chief part by weight of continuous man-made fibres:		
Yarns:		
Polyester, otherwise classifiable under Item 460 (B) (2) (b)	449 (A) (1)	Free
VEHICLE PARTS:		
The By-law relating to vehicle parts under Tariff Item 359 (D) (3) published in the *Board of Trade Journal* of November 3, 1961 (page 940) is now amended:		
(1) By adding to the table of goods excluded the following: axle systems (other than steering or driving axles) having a rated load capacity)of not less than 12,000 lb.		
(2) By adding to the Note the following paragraph: (g) axle systems include axles, hubs including spoke spiders where necessary, brake drums, brake backing plates and brake parts mounted thereon and housed within the brake drum or directly mounted on the axle, stubs or spindles, but do not include wheels.		
The By-law relating to vehicle parts under Tariff Item 359 (E) (2) published in the *Board of Trade Journal* of November 3, 1961 (page 941) is now amended:		
(1) By adding to the table of goods excluded under the heading 'when imported separately or otherwise', the following: axle systems (other than steering or driving axles) having a rated load capacity of not less than 12,000 lb.		
(2) By adding to the Note the following paragraph: (e) axle systems include axles, hubs including spoke spiders where necessary, brake drums, brake backing plates and brake parts mounted thereon and housed within the brake drum or directly mounted on the axle, stubs or spindles, but do not include wheels.		

Cancelled By-laws

The following goods are removed from the provisions of By-law entry and will now be classified under the substantive item indicated:

GLASS, but not including fused shapes, in sizes up to 6 inches square, for lenses and light filters	243 (A)	12½% *ad val.*

The following is a further list of goods which were removed from the provisions of By-law entry on June 30, 1962, and which became classifiable under the substantive items indicated:

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
PIECE-GOODS:		
Window holland, cotton, proofed with substances other than nitro-cellulose	105 (H) (1)	22½% *ad val.* Primage duty 5% *ad val.*
SWITCHES for automatic telephone switchboards, viz.:		
Line	179 (B) (7)	22½% *ad val.*
TIMBER:		
Shafts, rough turned, of greenheart, beech, birch or lancewood, for fishing rods	303 (A)	22½% *ad val.* Primage duty 5% *ad val.*
Veneers, mahogany, for use in the manufacture of wireless cabinets, under security	291 (N) (1) or (2)	If the value for duty exceeds 44s. 0d. per 100 sq. ft.: 6s. 3d. per 100 sq. ft. Otherwise: 12½% *ad val.*
TIPS:		
For corset shields	122 (A) (2)	20% *ad val.* Primage duty 5% *ad val.*
Steatite, for gas fittings	241 (B) (2)	17½% *ad val.*
TOGGLES, trace end	208 (A) (2) or 325 (A)	27½% *ad val.* or 17½% *ad val.*
TOOLS:		
Combination, consisting of parallel jaw vice, pipe vice, cable and pin shearer, cable stripper, pipe bender, anvil, floating vice and screwing device	208 (A) (2)	27½% *ad val.*
TROLLEYS, garment, metal, for travelling trunks or wardrobe trunks	376 (C) (1)	17½% *ad val.*
TUBING:		
Fibre, for ferrules	369 (A)	30% *ad val.*
Rubber, corrugated, internal diameter one inch, in lengths not exceeding 3 feet 6 inches, for use with gas and oxygen machines (anaesthesia apparatus), under security	332 (E) (1)	5d. per lb. or 22½% *ad val.* whichever rate returns the higher duty. Primage duty 5% *ad val.*
TURNBUTTONS, brass, for use in the manufacture for cutlery cabinets, under security	208 (A) (1)	27½% *ad val.*
TURNTABLES, pressed steel, portable, for light railways, to provide junction arrangements on existing tracks	208 (A) (2)	27½% *ad val.*
UPPERS, boot or shoe, perforated to render them unsuitable for use as boot or shoe parts, for demonstrating styles of footwear	325 (A)	17½% *ad val.*
VALVES:		
Blower, for use in the manufacture of locomotives, under security	208 (A) (2)	27½% *ad val.*
Delivery, of non-corrosive metal, for use in the manufacture of enemas, under security		
Discharge, gunmetal, for use in the manufacture of locomotives, under security	208 (A) (1)	27½% *ad val.*
Floatless, automatic, having double inlets and a single outlet, as used in laundry machines	208 (A) (2)	27½% *ad val.*
Metal, for air beds, air cushions or air pillows		
Suction, of non-corrosive metal, for use in the manufacture of enemas, under security		
WASHERS, steel, stamped, for use in the manufacture of electric motors not exceeding 1/10th horse-power, under security	182	30% *ad val.* less 3s. 6d. per cwt. or as an alternative to the above composite rates 10% *ad val.* whichever rate returns the higher duty.
WEDGES, ebony, for billiard cues	303 (A)	22½% *ad val.* Primage duty 5% *ad val.*
WHEELS, trolley, pressed steel, for railways motor gang cars	359 (B) (2)	22½% *ad val.*

(*Continued on next page*)

Australia (*Continued*)

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
WIRE:		
Brass, in the form of angle wire, as used in the manufacture of card clothing	137 (B) (2)	15% *ad val.* and an additional duty on the copper content calculated on the rates applying to unwrought copper.
Iron, pure, of gauges Nos. 18 to 46 (I.S.W.G.), both gauges inclusive	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
Iron or steel:		
Annealed, round, hardened and tempered, other than wire of gauges Nos. 6 to 19 (I.S.W.G.), both gauges inclusive, for use in the manufacture of springs, under security	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
Annealed, round, other than wire of gauges Nos. 5 to 19 (I.S.W.G.), both gauges inclusive, for use in the manufacture of springs, under security	or 136 (E) (2)	5% *ad val.* Primage duty Gauges 1-5 inclusive 5% *ad val.*
Annealed, square, for use in the manufacture of springs, under security	136 (E) (2)	5% *ad val.* Primage duty 5% *ad val.*
Roping, untempered, mild steel or iron, galvanized, No. 17 gauge (I.S.W.G.), or finer, for use in the manufacture of stranded wire, under security		
Steel:		
Coated with zinc, copper or other metal, to prevent rusting, No. 15 gauge (I.S.W.G.) and finer, for use in the manufacture of pneumatic rubber tyres, under security	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
For use in the manufacture of springs for roller shutters, under security	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
Hardened and tempered, for use as a substitute for bristles in the manufacture of brushware, under security	or 136 (E) (2)	5% *ad val.* Primage duty Gauges 1-7: 5% *ad val.*
Of 0·004 inch diameter, in spools, as used with magnetic wire recorders	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
Spring, for use in the manufacture of springs for blind rollers, under security	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
Spring, tempered, for use in the manufacture of sash balances, spring catches or door closers, under security	or 136 (E) (2)	5% *ad val.* Primage duty Gauges 1-7: 5% *ad val.*
Straight, hardened and tempered, 0·024 inch, 0·025 inch or 0·029 in. in thickness		
Tinned, binding, for use in connection with the winding of armatures, under security	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
Tinned, for use in the manufacture of wire mattresses, under security	136 (E) (2)	5% *ad val.* Primage duty Gauges 1-7: 5% *ad val.*
Tinned, of gauges finer than No. 26 (I.S.W.G.), for use in the manufacture of woven wire, under security	136 (E) (1)	10% *ad val.* Primage duty 5% *ad val.*
Washer, flat square edged, for use in the manufacture of springs, under security	136 (E) (2)	5% *ad val.* Primage duty 5% *ad val.*
Woven, in rolls exceeding 48 inches in width, for use in the manufacture of roller blinds or screens, provided that the material is used in the width in which imported and is not cut into sizes which could have been produced from material not exceeding 48 inches in width, under security	208 (A) (1) or 208 (A) (2)	27½% *ad val.*
Woven, tinned, having a mesh not coarser than 16 holes to the lineal inch, for use in the manufacture of household utensils, under security	208 (A) (2)	
YARNS:		
Mohair, for use in the manufacture of piece-goods containing not more than 5 per cent. mohair, under security	462 (B) (2)	4d. per lb. and 10% *ad val.*
ZINC SULPHATE for use in the manufacture of dry colours, under security	281 (D)	12½% *ad val.* Primage duty 5% *ad val.*

Decisions on Tariff Classifications

THE AUSTRALIAN Department of Customs and Excise have announced the following decisions on the application of the Australian Tariff.

Goods	Classification and Duty under the British Preferential Tariff	
	Tariff Item	Rate of Duty
FLOWERS:		
Artificial:		
For hats, shoes and other attire:		
In the form of buckles, clasps or slides	106 (E)	Various according to composition.
PAINTS, COLOURS, VARNISHES, etc.:		
Paints and colours:		
Prepared for use	231 (G) (1)	5s. per cwt. or 17½% *ad val.* whichever rate returns the higher duty. Primage duty 5% *ad val.*
NOTE: For the purposes of Item 231 (G) (1) the term 'Paints and colours prepared for use' means those products which, in the condition imported, are ready for application (possibly with slight thinning) to a surface as a paint or colour. It does not include dyes or concentrated pigments put up as tinting additions to prepared paints of basic colours (including white). Such tints are classifiable Item 231 (A) (2) if their basic constituent is a dye or Item 231 (G) (1) (as colours ground in liquid) if their basic constituent is a dry colour, n.e.i., and so on.		

Note: Specific rates are shown in Australian currency: £A125 = £ Sterling 100.

Details of Temporary Duties

DETAILS are given below of the temporary changes made in Australian Customs duties, which came into effect on October 26, 1962. Additions to the Customs Tariff are shown by italics.

Tariff Item	Goods	Former Duties			New Duties		
		British Preferential	Most-Favoured-Nation	General	British Preferential	Most-Favoured-Nation	General
264	(C) Vinyl acetate monomer per ton	£45	£45	£45	£45	£45	£45
	less *ad val.*	15%	—	—	15%	—	—
	And, in addition, a temporary duty of per ton	—	—	—	£17	£17	£17
	provided that, in respect of such goods in direct transit to Australia on September 28, 1962, which are entered for home consumption on arrival, no additional temporary duty shall be payable.						

Note: Specific rates are shown in Australian currency: £A125 = £ Sterling 100.

(*Continued on next page*)

Australia *(Continued)*

Tariff Board Inquiries

AS ANNOUNCED in last week's issue of the *Board of Trade Journal* (page 919) the Australian Minister for Trade has referred to the Tariff Board for inquiry and report the question whether:

Paradichlorobenzene and orthodichlorobenzene (Tariff Items 280 (K) (1) (b) and 280 (K) (7)

should be gazetted under Section 7 of the Customs Tariff (Dumping and Subsidies) Act, 1961.

Details of the Tariff Items under which the above-mentioned goods are dutiable are given below:

Note: Specific rates are shown in Australian currency: £A125 = £ Sterling 100.

Tariff Item	Goods	British Preferential	Most Favoured Nation	General
280	(K) (1) (b) Paradichlorobenzene			
	NOTE: Paradichlorobenzene is liable to additional imposts under the provisions of the Customs Tariff (Dumping and Subsidies) Act .			
	ad val.	25%	32½%	32½%
	AND, IN ADDITION, TEMPORARY DUTIES as follows:			
	per lb.	3d.	3d.	3d.
	And, for each 1d. or part thereof by which the f.o.b. price is less than 13d. per lb. per lb.	1d.	1d.	1d.
	(K) (7) Orthodichlorobenzene, but not including goods covered by item 269 (B) or which but for this item would be covered by item 269 (B).			
	Note: Orthodichlorobenzene is liable to additional imposts under the provisions to the Customs Tariff (Dumping and Subsidies) Act .			
	ad val.	Free	7½%	7½%
	AND, IN ADDITION, TEMPORARY DUTIES as follows:			
	per lb.	2d.	2d.	2d.
	And, for each 1d. or part thereof by which the f.o.b. price is less than 11d. per lb. . . per lb.	1d.	1d.	1d.

This matter has been reported by telegraph by the British Senior Trade Commissioner at Canberra, who has been asked by the Australian authorities to notify them at the earliest possible date if any United Kingdom interests propose to tender evidence. In accordance with normal procedure, notification in this instance should be given to the Australian authorities **not later than November 21, 1962.** Before this date, therefore, United Kingdom Trade Associations or firms intending to submit evidence to the Tariff Board should so advise the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1, quoting reference No. C.R.E. 12166/62.

Amendment to Tariff Board Inquiries Announcement

A NOTICE appeared in last week's issue of the *Board of Trade Journal* (page 919) announcing Australian Tariff Board Inquiries into:

(1) Vinyl acetate monomer; and,
(2) Watered narrow woven fabrics.

The date before which United Kingdom Trade Associations or firms intending to submit evidence to the Tariff Board should so advise the Board of Trade, should have read November 20, 1962.

NEW ZEALAND

Revision of 1962/3 Import Licensing Schedule

THE NEW ZEALAND Customs Department has announced increases in certain basic allocations originally published in the 1962/63 Import Licensing Schedule (see *Board of Trade Journal* of March 23, 1962, pages 623-631, March 30, 1962, pages 699/707, April 6, 1962, pages 767/776 and amendments published subsequently). The revised allocations are detailed in Schedules A and B below.

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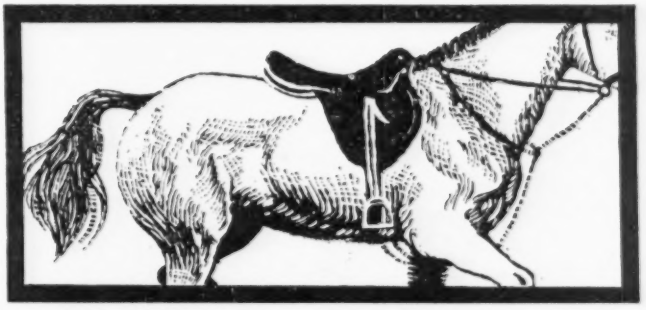
RAHU SADDLE!



For what kind of horse is **that?**

Your astonishment is understandable. To reach this saddle you'd have to climb two thousand feet en route from Springs Junction to Reefton in faraway New Zealand. And if that seems a surprising piece of information for a bank to dispense, let us quickly add that we bow to nobody in our knowledge of New Zealand. For we are the National Bank of New Zealand and, as such, can claim to know practically all there is to know about our country. This is explained both by the fact that we have been established since 1872 and that we have more than 160 branches and agencies in the North and South Islands. Against such a background, we have acquired an intimate understanding of New Zealand's way of life. So if you want to know anything about anything to do with New Zealand, ask us –

The National Bank
OF NEW ZEALAND LIMITED
Established 1872

HEAD OFFICE: 8 MOORGATE, LONDON, EC2. Telephone: MONARCH 8311

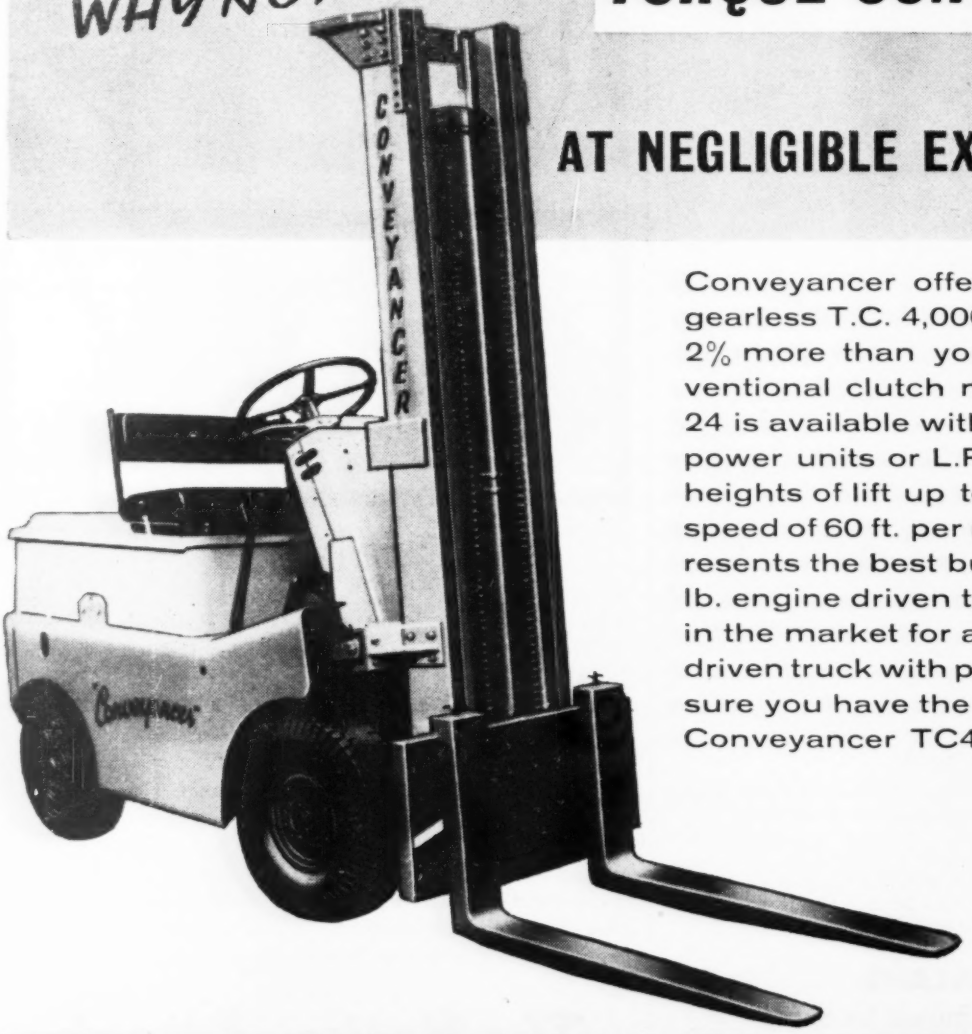
More than 160 branches and agencies throughout New Zealand

IF THIS IS THE SPECIFICATION

4,000 lb., PNEUMATIC TYRES PETROL, DIESEL OR L·P·GAS.

WHY NOT ADD — TORQUE CONVERTER

AT NEGLIGIBLE EXTRA COST!



Conveyancer offer the clutchless, gearless T.C. 4,000 lb. truck at only 2% more than you pay for a conventional clutch model. The TC4-24 is available with choice of three power units or L.P. Gas and three heights of lift up to 14 ft. with a lift speed of 60 ft. per minute. This represents the best buy today in 4,000 lb. engine driven trucks. If you are in the market for a 4,000 lb. engine driven truck with pneumatics make sure you have the full details of the Conveyancer TC4-24.

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New Zealand *(Continued)*

Some Category D items, for which no allocation was given in the 1962/63 Import Licensing Schedule, are now given token allocations on the basis of 1961 licences for the same goods. These token items are detailed in Schedule C below.

SCHEDULE 'A'

Item Code	Goods	Existing Allocation	Amended Allocation
05.14	Pineapple (The increased allocation applies to licences for crushed canned pineapple).	50% 1960 licences	66⅔% 1960 licences
66.13	Millstones, grindstones, etc.	66⅔% 1960 licences	90% 1960 licences
66.38	Tumblers, glassware, etc. (see also Item 66.39 below)	40% 1961 licences	75% 1961 licences
66.39	Heat resistant glassware (Additional basic licences now authorized and original basic licences are interchangeable with those for item 66.38 above).	50% 1961 licences	75% 1961 licences
66.51	Artificial flowers, of porcelain, etc.	33⅓% 1961 licences	50% 1961 licences.
66.53	Other precious stones, etc.	75% 1960 licences	90% 1960 licences.
69.21	Engineers' studs, etc.	75% 1961 licences	90% 1961 licences
69.34	Holloware of enamelled iron, etc.	50% 1961 licences	75% 1961 licences
69.40	Other household equipment, etc.	50% 1961 licences	75% 1961 licences
69.78	Articles, n.e.i., of iron or steel, etc.	50% 1961 licences	75% 1961 licences
71.22	Garden tractors	50% imports under 1960 licences	75% imports under 1960 licences
71.23	Tractors, etc., viz., crawler and wheeled	50% imports under 1960 licences	75% imports under 1960 licences
71.32	Office machines and parts, etc.	66⅔% 1960 licences	75% 1960 licences
71.46	Sewing machines, domestic	50% 1960 licences	66⅔% 1960 licences
71.49	Stereotypes, electrotypes, etc.	75% 1960 licences	100% 1960 licences
71.76	Accessories and parts, etc.	75% 1960 licences	90% 1960 licences
72.53	Electrical apparatus for medical purposes, etc.	75% 1960 licences	90% 1960 licences
72.63	Electrical starting and ignition, etc.	75% 1960 licences	100% 1960 licences
72.65	Electricity supply or production meters, etc.	66⅔% 1960 licences	75% 1960 licences
73.15	Motor cycles, etc.	50% 1961 licences	90% 1961 licences
81.04	Flashlight or torch cases	33⅓% 1961 licences	75% 1961 licences
84.05	Gloves, etc., of textile, etc. (Additional basic licences for goods under this item may be interchanged with those under 84.06).	50% 1960 licences	75% 1960 licences
84.06	Gloves, etc., of leather, etc. (Additional basic licences for goods under this item may be interchanged with those under 84.05).	33⅓% 1961 licences	75% 1961 licences
86.17	Cameras, etc.	50% 1961 licences	75% 1961 licences
86.23	Image projectors, etc.	50% 1961 licences	75% 1961 licences
86.33	Revolution counters, etc.	66⅔% 1960 licences	75% 1960 licences
86.44	Other watches and clocks, etc.	50% 1961 licences	75% 1961 licences
89.01	Office dictating machines, etc.	33⅓% 1961 licences	50% 1961 licences
89.08	Harps, stringed musical instruments, etc.	50% 1960 licences	75% 1960 licences
89.27	Toys, n.e.i., etc.	33⅓% 1960 licences	75% 1960 licences
89.30	Fishhooks, mounted, etc.	50% 1961 licences	100% 1961 licences
89.31	Skipping ropes, balls, etc.	50% 1961 licences	100% 1961 licences
89.33	Card games, etc.	33⅓% 1961 licences	50% 1961 licences
89.39	Non-military arms, etc. (Licences under this item may now be used for goods under item codes 57.06 and 57.07).	50% 1961 licences	75% 1961 licences
57.06	Cartridges, viz., ball, etc.	D	100% 1960 licences same goods.
57.07	Other cartridges	66⅔% 1960 licences	100% 1960 licences
89.50	Imitation jewellery	25% 1961 licences	50% 1961 licences
89.52	Other jewellery, etc.	33⅓% 1961 licences	50% 1961 licences
89.71	Parts, fittings, trimmings, etc.	75% 1960 licences	100% 1960 licences
89.96	Vacuum flasks, etc.	50% 1961 licences	75% 1961 licences
64.26	Wallpaper, lincrusta (The additional allocation will be apportioned on the basis of the amended allocation of 66⅔% 1961 licences (see *Board of Trade Journal*, June 8, 1962, p. 1318)).	66⅔% 1961 licences	75% 1961 licences
65.70	Coir mats	25% 1961 licences	75% 1961 licences
66.15	Natural or artificial abrasive powder, etc., viz., other kinds	50% 1960 licences	75% 1960 licences
69.15	Dog spikes and deck spikes, etc. (excluding fencing staples)	50% 1960 licences	75% 1960 licences
69.29	Other knives, etc.	50% 1961 licences	75% 1961 licences
69.31	Other cutlery, etc.	50% 1961 licences	75% 1961 licences

SCHEDULE 'B'

Item Code	Commodity	Existing Allocation	Amended Allocation
05.23	Olives, capers, etc.	33⅓% 1960 licences	50% 1960 licences
09.02	Mustard flour, etc.	75% 1960 licences	100% 1960 licences
09.04	Curry powder, etc.	33⅓% 1960 licences	50% 1960 licences
09.05	Cider vinegar	50% 1960 licences	100% 1960 licences
26.03	Cotton waste, etc.	75% 1960 licences	100% 1960 licences
29.14	Bulbs, tubers, etc.	66⅔% 1960 licences	75% 1960 licences
59.16	Preparations, etc., for fire extinguishers, etc.	90% 1960 licences	100% 1960 licences
62.20	Hygienic and pharmaceutical articles	90% 1960 licences	100% 1960 licences
62.24	Water beds, etc., for hospital use, etc.	33⅓% 1960 licences	66⅔% 1960 licences
63.09	Wooden articles for personal use, etc.	25% 1961 licences	50% 1961 licences
64.21	Filter papers, etc.	50% 1961 licences	75% 1961 licences
65.43	Electrical insulation tape	75% 1960 licences	100% 1960 licences
65.47	Twine, etc., as fishing lines	75% 1960 licences	90% 1960 licences
65.51	Fishing nets, etc.	75% 1960 licences	90% 1960 licences
66.30	Safety glass, etc., laminated, etc.	75% 1960 licences	90% 1960 licences
69.14	Nails, etc., bootmaking, etc.	50% 1960 licences	75% 1960 licences
69.27	Beekeepers knives, etc.	75% 1961 licences	90% 1961 licences
69.28	Lino, etc., knives, etc.	75% 1961 licences	90% 1961 licences
69.35	Sanitaryware of stainless steel	50% 1961 licences	75% 1961 licences
69.36	Sanitaryware of enamelled iron, etc.	50% 1961 licences	75% 1961 licences
69.39	Statuettes, etc., of base metal, etc.	33⅓% 1961 licences	50% 1961 licences
69.51	Needles, handsewing, etc.	75% 1960 licences	90% 1960 licences
69.58	Beads and spangles of base metal	25% 1961 licences	50% 1961 licences
69.62	Capsules	75% 1960 licences	90% 1960 licences
69.68	Fittings, n.e.i., etc., for ships, etc.	75% 1961 licences	100% 1961 licences
69.69	Clips, tags, etc., of iron, etc.	75% 1960 licences	100% 1960 licences
69.70	Clips, tags, etc., of plastic, etc. (Licences under this item may be used for goods under item code 69.69).	75% 1960 licences	100% 1960 licences
69.76	Looped, etc., wire for baling, etc.	75% 1960 licences	100% 1960 licences
71.06	Parts of gas turbines, n.e.i.	75% 1960 licences	100% 1960 licences
71.29	Sheep shearing machines, etc.	90% 1960 licences	100% 1960 licences
71.58	Ships' propellers	75% 1960 licences	100% 1960 licences
71.67	Domestic scales and balances, etc.	66⅔% 1960 licences	75% 1960 licences
72.19	Lampholders—other	33⅓% 1961 licences	50% 1961 licences
72.41	Room fans	33⅓% 1961 licences	50% 1961 licences
72.46	Parts, electro mechanical domestic appliances, etc.	75% 1960 licences	100% 1960 licences
72.47	Hair clippers with self-contained electric motors, etc.	50% 1960 licences	75% 1960 licences
72.72	Soldering irons	75% 1961 licences	90% 1961 licences
73.23	Axles and axle boxes	50% 1960 licences	100% 1960 licences
84.12	Elastic kneecaps, etc.	75% 1960 licences	100% 1960 licences
84.14	Hair nets, etc.	50% 1960 licences	100% 1960 licences
Ex 84.19	Dress linen collars, etc.	50% 1960 licences same goods.	100% 1960 licences same goods.
84.21	Polishing caps or mops, etc.	75% 1961 licences	100% 1961 licences
85.07	Ballet shoes	75% 1960 licences	100% 1960 licences
85.08	Ski boots	100% 1960 licences	150% 1960 licences
86.09	Photographic colour filters	50% 1960 licences	75% 1960 licences
86.13	Field glasses, etc.	33⅓% 1960 licences	50% 1960 licences
86.16	Studio type, etc., cameras	50% 1960 licences	100% 1960 licences
86.18	Photographic flashlight outfits	33⅓% 1961 licences	75% 1961 licences
86.19	Camera stands, etc.	50% 1960 licences	75% 1960 licences
86.21	Projectors	50% 1961 licences	75% 1961 licences
86.22	Stands, etc., and other parts, etc.	50% 1960 licences	75% 1960 licences
86.24	Film measuring apparatus, etc.	50% 1960 licences	75% 1960 licences
86.31	Balances, etc.	66⅔% 1960 licences	75% 1960 licences
86.32	Mathematical calculating instruments, etc.	66⅔% 1960 licences	75% 1960 licences
86.35	Parts, etc., for use, etc.	75% 1960 licences	100% 1960 licences
89.04	Needles for gramophones, etc.	75% 1960 licences	100% 1960 licences
89.06	Tapes, etc., for sound recording	50% 1960 licences	75% 1960 licences
89.09	Musical instrument strings	75% 1960 licences	100% 1960 licences
89.11	Metronomes	66⅔% 1960 licences	75% 1960 licences
89.13	Parts, etc., of musical instruments, etc.	50% 1960 licences	75% 1960 licences
89.17	Maps, etc., charts, etc.	50% 1960 licences	75% 1960 licences
89.25	Parts for manufacture of toys, etc.	50% 1960 licences	75% 1960 licences
89.26	Trumpets, toy, etc.	33⅓% 1960 licences	50% 1960 licences
89.32	Table tennis nets, etc.	75% 1960 licences	90% 1960 licences
89.41	Fish hooks unmounted, etc.	66⅔% 1960 licences	90% 1960 licences
89.47	Postage stamps, etc.	50% 1960 licences	75% 1960 licences
89.51	Cutlery	50% 1961 licences	75% 1961 licences
89.53	Worked tortoise-shell, etc.	33⅓% 1961 licences	50% 1961 licences
89.55	Cameos unmounted, etc.	50% 1960 licences	75% 1960 licences
89.60	Brushes for cleaning firearms	50% 1961 licences	100% 1961 licences
89.61	Artists' brushes	50% 1960 licences	75% 1960 licences
89.70	Shepherds' crooks, etc.	33⅓% 1961 licences	100% 1961 licences
89.72	Collar studs, etc.	25% 1961 licences	50% 1961 licences
89.79	Hair slides and the like	25% 1961 licences	50% 1961 licences
89.83	Hearing aids and parts thereof	75% 1960 licences	100% 1960 licences
89.84	Orthopaedic appliances, etc.	75% 1960 licences	90% 1960 licences
89.86	Catgut and artificial catgut	50% 1960 licences	75% 1960 licences
89.92	Articles, n.e.i., etc., of artificial flowers, etc.	25% 1961 licences	50% 1961 licences
89.94	Wigs, etc.—other kinds	50% 1960 licences	75% 1960 licences
89.95	Fans and hand screens, etc.	33⅓% 1961 licences	50% 1961 licences

(Continued on next page)

NOTICE

The use of an alphabetical sequence as an easy reference has been found impracticable in the compilation of the Tariff Customs and Import Regulations of Overseas Countries. Every attempt is made therefore to group countries by Continents as far as possible. The leading notice is selected on the basis of its overall importance to traders. The fact that a country occasionally appears out of context arises from technical modifications unavoidable in the making-up of these pages.

New Zealand (*Continued*)

SCHEDULE 'C'

Goods for which Token Licences will be issued on the basis of 1961 Licences Same Goods

1961 Schedule Item Code	Tariff Item or Extract Thereof
11-3	Dried or preserved vegetables, n.e.i.
12-1	Aerated waters, and beverages, n.e.i.
13-1	Mineral waters, etc.
16-1	Cocoa; cocoa beans, roasted or crushed.
16-2	Chocolate; also cocoa, etc.
28-1	Blue.
29-1	Candles, being night-lights, etc.
30-1	Candles, n.e.i.
32-3	Sugared or crystallized vegetable products, n.e.i., etc.
35-1	Anchovies, salted, etc.
45-1	Jams, jellies, etc.
46-1	Jellies, concentrated.
47-1	Macaroni, vermicelli, etc.
48-1	Malt-extract, malt-extract with cod liver, etc.
49-1	Meats, potted or preserved.
54-1	Candied peel, and drained peel.
55-1	Matches and vestas.
56-1	Pickles.
57-1	Sauces; chutney; soy, etc.
61-2	Soups, other than tomato.
61-4	Custard powder, egg powder, etc.
61-6	Meats, fresh, smoked, etc.
61-12	Cheese, other kinds.
63-1	Soaps, toilet, in tablet form.
66-1	Spices, ground, n.e.i., including pepper, etc.
70-2	Treacle, golden syrup, maple-sugar and maple-syrup.
72-1	Sugar of milk.
74-1	Cigarettes, n.e.i.
75-1	Cigarettes, exceeding in weight 2½ lb. per 1,000.
76-1	Cigars.
77-1	Snuff.
79-1	Tobacco, cut.
80-1	Tobacco, n.e.i.
83-1	Ale, beer, etc.
86-1	Perfumed spirits, etc.
98-1	Baking-powder; yeast, etc.
104-5	Sheep-dip; sheep dusting powder.
112-1	Essences, culinary or flavouring, containing more than 40 per cent. proof spirit.
113-1	Essences, culinary or flavouring, n.e.i.
121-1	Effervescing saline preparations; cod-liver oil emulsions; styptic pencils.
128-1	Rennet, in tablet form, etc.
129-1	Rennet, n.e.i.
136-3	Shirts, pyjamas, and nightdresses, not being knitted or made up from knitted materials, etc. (as per 1961 original Licensing Schedule).
136-4	Braces, suspenders, garters, etc.
136-7	Work gloves.
136-11	Neckties.
136-13	Men's and boys' overcoats, n.e.i., suits, etc. (excluding P.V.C. industrial protective clothing).
136-14	Hosiery, viz.: Fully fashioned or circular knitted of art silk or nylon.
136-16	Men's socks composed wholly of silk, artificial silk or nylon, or other synthetic fibre, or mixtures of same, except that the foot or a band at the top may contain cotton.
136-17	Men's heavy working socks, plain shades, including marl, minimum weight 2½ lb. per dozen pairs.
136-18	Boys' ¾ hose.
136-19	Children's socks and stockings.
136-20	Golf stockings.
136-21	Women's and girls' ankle socks and footlets.
136-24	Blouses.
136-25	Women's and girls' outer garments of woven fabrics (excluding blouses).
136-26	Knitted underwear of wool.
136-28	Cardigans, viz.: Men's sizes 32 inches and over.
136-29	Cardigans, viz.: Women's sizes 32 inches and over.
136-30	Knitted outerwear of wool (including knitted dresses and frocks) other than cardigans, jumpers, twin-sets, jerseys, and pullovers or slip-ons.
136-31	Bathing costumes; bathing robes or beach capes, etc. (as per original 1961 Licensing Schedule).
142-1	Boot and similar laces, etc.
159-5	Rubber mats.
160-2	Wholly or partly made up apparel, rugs, and similar articles made up from fur and other similar skins.
164-3	Hat-hoods, and hat-shapes, other kinds, etc. (excluding hat-hoods, woven or plaited, of sisal, straw, hemp, rush, and similar materials unblocked or partially blocked (but sewn) on declaration, etc.)
165-1	Hats, caps, etc., viz.: Of straw, sisal, hemp, rush or similar vegetable material, with raw-finished or bound edges but otherwise unsewn.
179-1	Tarpaulins, tents, sails, rick-covers, and wagon-covers.
184-3	Garment protection covers, etc. (as per 1961 original Licensing Schedule).
184-6	Lace trimmed and similar fancy handkerchiefs but excluding handkerchiefs with embroidered initials only.
185-1	Umbrellas, parasols, and sunshades.
195-2	Gumboots, viz.: Exceeding children's sizes 0-6 inclusive.
196-6	Footwear, n.e.i., other kinds (excluding ballet shoes, etc., as per 1961 original Licensing Schedule).
203-2	Manufactured articles of leather, or of plastic sheeting, n.e.i.
204-1	Handbags, purses, shopping bags, etc.
205-13	Hot water bags and hot water bottles.
212-2	Sheets, plain or corrugated, etc., composed of cement, etc.
212-3	Plaster-pulp sheets, etc.
215-1	Earthenware chambers.
216-1	Drainage-pipes, etc.
222-2	Glass, bevelled, silvered, etc. (excluding rear-view mirrors for motor cycles, bicycles, motor vehicles and other vehicles).
234-1	Camera covers and cases.
235-1	Cards, playing.
239-4	Bicycles, tricycles, pedal cars and similar vehicles designed for children's use.
239-11	Indoor bowls; underwater spear guns.
239-14 (previously 239-6)	Combs, hair and toilet.
241-1	Greenstone, cut and polished, unmounted.
242-3	Jewellery incorporating greenstone.
243-1	Lay figures, busts, and dress stands.
253-3	Paintings, pictures, drawings, engravings, and photographs, n.e.i., etc. (as per 1961 original Licensing Schedule).
262-1	Toilet preparations, and perfumery, n.e.i., etc.
262-2	Toilet sets, including containers, etc.
274-1	Envelopes and bags, paper, n.e.i.
275-1	Envelopes and bags made of plastic material, etc.
280-1	Ink, n.e.i., including writing, drawing, and marking ink.
300-4	Towels, handkerchiefs, serviettes, cleansing tissues, and similar articles, unprinted, made from crepe paper.
301-1	Paper transfers.
303-1	Showcards and calendars, all kinds, etc.
304-1	Cards, n.e.i., including printers' cards in blank form (except printers' cards in blank form, not printed).
304-3	Stationery, n.e.i., of paper.
331-1	Lawnmowers, other than hand roller type having cutting blades not exceeding 18 inches in width.
331-3	Lawnmowers, of the hand roller type.
333-5	Rotary hoes, motorized but hand propelled.
333-11	Electric fence chargers.
334-2	Milking machine parts wholly of rubber.
338-31	Radio-broadcast receiving sets, etc. (as per 1961 original Licensing Schedule).
338-37	Plugs, sockets or outlets, plastic, with flat pin contacts, etc. (as per 1961 original Licensing Schedule).
338-39	Switches of plastic other than through cord or push switches.
338-52	Insulators (excluding ceramic insulating beads).
340-1	Electric lamps not being peculiar to surgical use, viz.: table lamps, reading lamps, bedside lamps, of stand or clamp type.
340-5	Fluorescent lamps complete (other than fluorescent lamps complete, specially suited for street lighting).
340-6	Lamp shades.
351-7	Vacuum cleaners, domestic type.
351-20	Knitting and kilting machines, other than industrial.
353-16	Ironing machines, or presses, etc.; clothes pressing machines, manually operated.
356-4	Aluminium hollow-ware (including chromium plated aluminium hollow-ware).
356-14	Hinges (not being gate hinges) suited for doors, box-lids, or similar articles, viz.: butt hinges of steel, including back-flaps, etc.
356-17	Handles, pulls, catches, clips, slides and similar articles, suited for use on drawers or cabinets, etc. (as per 1961 original Licensing Schedule).
371-1	Springs, coil, volute and spiral, viz.: upholsterers' spiral sofa springs.
375-1	Window sashes or frames, metal.
381-1	Perambulators and the like vehicles.
390-1	Blacklead, grate and stove-polishes, -pastes, and liquids.
394-4	Coconut oil.
397-3	Kalsomine, distempers and similar preparations; cement based paints; dry paints, n.e.i.
397-8	Driers, n.e.i.
397-9	Paint-thinners, n.e.i.
397-10	White lead ground in oil.
397-11	Colours ground in liquid, n.e.i.
397-14	Collodion-base varnish for correcting stencils
397-15	Paints, mixed ready for use, etc.
397-16	Paints, n.e.i.
397-17	Preparations for removing paint and varnish
397-18	Putty and wood fillers.
406-1	Basketware, wickerware, etc.
407-1	Furniture, and cabinetware, n.e.i., etc.
408-1	Handles, broom, mop, hoe, rake, and similar.
409-1	Handles, wooden for tools, viz., etc. (as per 1961 original Licensing Schedule).
414-6	Woodenware, and turnery, n.e.i., etc. (excluding wooden casks in shook form, white oak and hard fir only).
419-1	Carpet-sweepers.
419-3	Paint brushes; shaving brushes.
419-5	Brushes, brushware, and brooms, n.e.i., etc. (as per 1961 original Licensing Schedule).
421-1	Cements and adhesives, viz.: mucilage, etc.; cements and adhesives, n.e.i., powders for adhesives, n.e.i., and liquid for use therewith.
425-3	Cordage, rope or twine, n.e.i., other kinds (excluding sash cord; blind and picture cord; sash light cord; trolley cord; log lines; nylon rope or cord; radio dial cord).
431-2	Gelatine, glue and size (excluding isinglas and process engravers' fish glue).
442-1	Roofing material, n.e.i.: building papers and paper felts waterproofed with tar, bitumen or similar material (excluding bitumen laminated kraft paper).

The following additional allocations have also been provided:

Item Code	Goods	
03.02	Fish in airtight containers, etc. . .	An allocation of 25% 1959 licences additional to the existing basic allocation. For the purposes of calculating the entitlement the 1959 licences are to be taken on the basis of the applicant's gross basic entitlement for the period.
73.20	Parts of vehicles, n.e.i., etc. . .	Allocation amended to 100% 1960 licences.
Ex 86.08	Spectacle lenses only . . .	Additional allocation of 50% 1961 imports under 1961 original schedule licences.
Ex 89.18	Art prints for framing . . .	Allocation increased to 100% 1960 licences.
66.19	Laboratory and chemical wares of ceramic materials . . .	Allocation increased to 90% 1960 licences.
66.40	Laboratory, hygienic and pharmaceutical glassware, etc. . . .	Allocation increased to 90% 1960 licences.
65.27	Knitted or crocheted fabrics, etc., of silk, etc.	Allocation increased to 60% 1960 licences.
65.45	Elastic fabrics and trimmings, etc., other than elasticized fabrics . .	An additional allocation of 10% of 1962-63 licences issued at August 31. Licences to be endorsed 'Available only for elastic braid up to and including ¾ in. in width.'

JAPAN

Further Liberalization of Imports

THE JAPANESE Ministry of International Trade and Industry has announced that from October 1, 1962 further additions were made to the items which may be imported under the Automatic Approval System and the Automatic Fund Allocation System. Licences are issued freely under both systems. It is stated that the relaxation raises the proportion of imports liberalized from 73 per cent. to 88 per cent.

Lists showing the items newly liberalized are now available and may be examined at Exports Services Branch, Board of Trade, Room E.47, Hillgate House, 35 Old Bailey, E.C.4. (Tel. City 5757, Ext. 457).

FORMOSA

Revised Commodity Tax

THE FORMOSAN statute on commodity tax has recently been revised and a translation of the full text of the statute which became effective on August 15 can be seen at Export Services Branch, Board of Trade, Room E.47, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. 5757, Ext. 457).

CEYLON

Import Trade Control

THE BRITISH Trade Commissioner in Colombo has reported by cable that an individual licence is now required to import soups and vegetable juices tinned, bottled or packeted from any source.

ARGENTINA

Modifications to Import Lists

ARGENTINE Government Decrees Nos. 9356 and 9357 of September 7, 1962, make the following amendments to the lists attached to Decree No. 5439/59 (see *Board of Trade Journal* of May 29, 1959, page 1278):

Decree No. 9356

Tariff No. 4280 (List No. 2, 20 per cent. surcharge). The following exclusion is hereby added under this Tariff No.:

VIII. Mixtures of two or more vitamins not expressly excluded from said Tariff number in the said List No. 2.

Tariff No. 4280. Mixtures of two or more vitamins not expressly excluded from Tariff No. 4280 in List No. 2 (20 per cent. surcharge).

This item is hereby included in List No. 3 (40 per cent. surcharge).

Tariff No. 4280. (I) Mixtures of two or more vitamins containing at least one of the vitamins expressly excluded from Tariff No. 4280 of List No. 2 (20 per cent. surcharge).

(II) Therapeutic alimentary supplements for animals containing at least one of the vitamins expressly excluded from Tariff No. 4280 of List No. 2 (20 per cent. surcharge) or which are assimilated to that Tariff number.

The two items mentioned above are hereby included in List No. 5 (150 per cent. surcharge).

Tariff No. 2110. Refractory blocks, loose, plain, containing above 50 per cent. aluminium oxide only.

This item is hereby removed from List No. 1 (No surcharge).

Tariff No. 2109. Refractory blocks, loose, plain, containing above 50 per cent. aluminium oxide only.

This item is hereby included in List No. 1 (No surcharge).

Tariff No. 4744 bis. Vinyl polymers and copolymers in the form of paste, clots, etc.

The text of this item in List No. 4 (100 per cent. surcharge) is hereby modified to read:

'Vinyl polymers and copolymers in the form of paste, clots, liquid, re-emulsifiable powders and flakes unplasticized, with the exception of polyvinyl chloride, *except in flakes unplasticized*; copolymers of vinyl chloride with vinyl acetate, in powder form or in clots; copolymers of vinyl chloride with vinylidene chloride, with a vinylidene chloride content of less than 50 per cent.; plasticized and unplasticized compounds of polymers and copolymers of vinyl chloride.'

Tariff No. Inhibitors, improvers, additives and antioxidents for fuel and lubricating oils which do not correspond to Tariff Nos. specifically included in Lists No. 2, 3, 4 and 5 (which are allowed to be imported with surcharges of 20, 40, 100 and 150 per cent. respectively) or to products which figure as specifically excluded from these lists.

This item is hereby removed from List No. 1 (without surcharge).

Decree No. 9357

The following items are included in the lists mentioned:

Tariff No.	Item	List No.
4271	3-Methoxy-2-sulphanilamidopyrazine ('Delfizine')	2
4251	*p*-Nitroacetophenone	2
4607 bis	Product composed mainly of graphite and of aluminium, iron and titanium silicates, mixed with approximately 4 % of sodium silicate, containing also a small quantity of an organic compound ('Thermon')	5
4280	4-(*N*-Benzylanilino)-1-methylpiperidine salicylate ('Soventol salicylate')	2
4280	4-(*N*-Benzylanilino)-1-methylpiperidine lactate ('Soventol lactate')	2
4853	Product in the form of powder, composed of a mixture of alkaline sulphates, chlorides and borates, of which the principal alkali metal constituent is sodium	5
4262 bis	Liquid solution of butylated hydroxyanisole, butylated hydroxytoluene, propyl 3 : 4 : 5-trihydroxybenzoate, citric acid and propane-1 : 2-diol in glycerol esters of fatty acids ('Tenox 6')	5
4271	Product in powder form, based on sodium benzoate, citric acid, sodium hydrogen carbonate and a substance with the properties of sorbic acid ('Culmin Ks')	5
4556	Fenil-p. (metoxifenil carbinil dimetilamino)-etileter o. (2. (p. metoxifenil)-4. dimetilamino)-feniletileter (Metocarbetilo) [Given in the original Spanish, as the chemicals concerned cannot be reconciled]	2
4280	5-Nitrofurfuraldehyde acetylhydrazone ('Nitrafur')	2
4271	Powder composed mainly of sodium perborate and a small quantity of emulsifier ('Ondalon D-20')	5
4844	Mixture of lactobacillus, acidobacillus, lactobacillus bifidus and escherichia coli bacteria, living and lyophilized	2
4280	Oxytocin ('Pitocin,' Sintocinon,' 'Alpha-hipopamine')	2
4902	Liquid composed mainly of an aqueous solution of zinc, calcium, magnesium, sodium and aluminium chlorides ('Sanitizer S')	5
4280	Vasopressin ('Pitressin,' 'Beta-hipopamine')	2

Temporary Additional Import Surcharge

H.M. EMBASSY at Buenos Aires report that an additional 5 per cent. surcharge has been placed on imports into Argentina; exemptions from the surcharge are granted for imports from Latin American Free Trade Area countries; for imports of newsprint, medicines, veterinary products, fertilizers, insecticides, etc.; for imports already approved under foreign investments or in connection with special regimes established for certain industries; and for goods shipped or covered by irrevocable letter of credit prior to October 17. The surcharge came into effect on November 1, and will remain in force for one year.

CHILE

Foreign Debts

CHILEAN LAW No. 14949 promulgated on October 11 governs the manner in which foreign exchange may be obtained at the free Bank Market rate in order to settle foreign debts contracted before January 13, 1962.

An English translation of the Law is available at the Commercial Relations and Export Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2805).

PANAMA

Registration and Control of Foodstuffs and Beverages

A NOTICE published in the *Board of Trade Journal* on October 26, 1962 (page 875) reported the introduction of a Panamanian Decree No. 256 of June 13, 1962, which provides for a wide range of regulations concerning the sale, distribution and handling of foodstuffs.

It is believed that the date on which the Decree was to be effective has been postponed and that it will, in fact, become operative on March 22, 1963.

Export Opportunities for U.K. Traders

Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms, are published each week in the *Board of Trade Journal* under the heading 'Information for United Kingdom Exporters'. Fuller information is also provided in the *Export Service Bulletin*, which is published three times a week, with a weekly supplement, by the Export Services Branch of the Board of Trade.

JAMAICA

Customs Tariff Changes

THE JAMAICAN Minister of Finance has approved under Item 30 (2) of the Second Schedule to the Customs Tariff, Jamaica Skeet Club as a Rifle Association entitled to import into the Island, free of duty, arms, ammunition, uniforms, accoutrements and equipment on the signed declaration of the President or Chairman of the said Club that such arms, ammunition, uniforms, accoutrements and equipment are for its own use.

Inquiries about the above notice should be addressed to the Export Services Branch (Tariff Section), Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

The Minister of Finance has also approved under Item 38 (5) of the Second Schedule to the Jamaica Customs Tariff the duty-free importation of the goods listed below provided they are for use solely in the livestock industry:

Injectable iron destrin
Smear 62
Tattoo ink
Growth booster pellets
Single pellet implanter with needles
Automatic pellet implanters
Needles for automatic implanter
Needles for single pellet implanter

Inquiries about the above notice should be addressed to the Export Services Branch (Tariff Section), Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

Supplementary Budget

A SUPPLEMENTARY BUDGET was presented to the Jamaica Parliament on October 30, 1962, which included, among other things, increases in certain import duties. The new import duties are already in force; full information about the changes made by the supplementary budget are not yet available but will be published in the *Board of Trade Journal* as soon as the details are received.

Inquiries about the above notice should be addressed to the Export Services Branch, Tariff Section, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

CANADA

'Made in Canada' Rulings

The following rulings have been made for Customs purposes:

Of 'a class or kind not made in Canada':
Butyl Isodecyl Phthalate.
(Ruling effective October 25, 1962)

Of 'a class or kind made in Canada':
Gravity type, non-pressurized, revolving disc pulp refiners, designed for powering by electric motors of up to and including 2,000 horsepower, for fiberizing rejected wood material after screening operations, and raw or chemically treated standard wood chips as used in the pulp industry.
(Ruling effective November 16, 1962).

The above information is contained in Canadian Department of National Revenue Memoranda Series D51-33-5 and D51-6-1 both dated October 25, 1962.

PERU

Surcharge Reduction on Some Preserved Fruit

BY SUPREME DECREE No. 20 of September 26, the specific duty surcharge imposed on Item No. 174 of the Peruvian Customs Tariff in accordance with Law 12995, Fruits, preserved in their own juice, in water or sugar syrup, in tinplate or glass containers was reduced from 200 per cent. to 50 per cent.

Duty Free Imports for Mining Industry

BY SUPREME DECREE No. 22 of October 10, 'Pasty compositions prepared with a base of tar or asphalt, for electric or thermic insulation, in packings of up to 20 kilos', classified under Item 2116 of the Peruvian Customs Tariff, were included in the list of materials which may be imported for use in the mining industry free of specific and *ad valorem* duties, with the exception of the portion of the latter (7½ per cent.) which corresponds to consular charges.

Duty Free Imports for Local Manufacturing Industry

BY SUPREME DECREE No. 21 of September 26, Item No. 2367 of the Peruvian Customs Tariff, 'Only for flat plates of common iron or steel, neither drilled, painted nor varnished, hot-rolled of more than 3·17 mm. (⅛ in.) in thickness, whilst they are not produced in the country, and only for the manufacture of articles for which they are indispensable, in accordance with specific approval in each case' was added to the list of raw and semi-finished materials on which exemption from import duties may be claimed by local manufacturing industry.

VENEZUELA

Customs Tariff

BY JOINT RESOLUTIONS, issued by the Venezuelan Ministries of Finance and Development, published in the *Official Gazette* of October 3, 1962, and effective from October 31, 1962, the Customs Tariff has been amended as follows:

Item No.	Description	Duty (in Rs.)
032-01	Fish, crustaceans and molluscs, and preparations thereof, including caviar and edible fish roe, in airtight containers or prepared in forms, n.e.s.:	
032-01-05	Crustaceans and molluscs, and preparations thereof,in airtight containers (except soups and broths) or prepared in forms, n.e.s.:	
032-01-05-3	Crustaceans	5·00
699-07	Nails, bolts, nuts, washers, rivets, screws, tacks, fence staples and similar articles of all base metals:	
699-07-01	Of iron or steel:	
699-07-01-1	Unpolished, tinned, galvanized or painted:	
	(C) Nails, n.e.s.	0·45
	(H) Tacks	0·20
899-11	Articles made of plastic materials, n.e.s.:	
899-11-03	Mosquito netting, furniture fittings and other articles, n.e.s., of plastic materials:	
899-11-03-11	Tubes, connections, taps and unions:	
	(A) Flexible tubes with external diameter of 1·27 and 1·91 cms.	3·00
	(B) Tubes, n.e.s., connections, taps and unions	0·005

October Bulletin for Industry

The October 'Bulletin for Industry' states that output has been expanding in 1962, but unemployment has continued to rise and spare capacity persists. The balance of payments has been improving, in unusually favourable conditions. In the first six months of 1962 industrial production in Western Europe was about four per cent. higher than a year earlier. In the six countries of the EEC, production has risen by six per cent. Expansion seems likely to continue throughout the remainder of 1962 and, more slowly, during 1963. Copies free from Publications Division, Central Office of Information, Hercules Road, Westminster Bridge Road, London, S.E.1.

B.O.T. Departments, Overseas Officers and Commercial Inquiry Officers

	Last published in Board of Trade Journal
British Commercial Representatives Overseas	10 Aug. 1962
Board of Trade Departments	3 Aug. 1962
Board of Trade, Regional Controllers	in this issue
E.C.G.D. Local Offices	14 July 1961
British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas	17 Aug. 1962
U.S. Consular Offices in the U.K.	21 July 1961

MISCELLANEOUS ADVERTISEMENTS

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Orders for advertisements in this section should be addressed to H.M. Stationery Office, Room D.63, Atlantic House, Holborn Viaduct, London, E.C.1

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Regional Organization of the Board of Trade

For information and guidance on export matters or on any other aspect of the work of the Board of Trade – including, for example, advice about location, which is available to industrial concerns seeking to expand or to develop new projects – you are invited to get in touch in the first instance with the nearest Regional Office. If you would prefer it, the Controller or a senior member of his staff, will gladly arrange to meet you at your own address. The names of the Controllers and the addresses, Subscriber Trunk Dialling Codes and Telex Numbers of the Regional Offices of the Department are given below.

NORTHERN REGION. Clarendon House, Clayton Street West, Newcastle-upon-Tyne 1. (Tel.: Newcastle 27550. Code: ONE 2. 27550. Telex No. 53178.)
R. Wood.

NORTH EASTERN REGION. Pearl Chambers, East Parade, Leeds, 1. (Tel.: Leeds 31761. Code: OLE 2. 31761. Telex No. 55265.)
E. Atherton.

EASTERN REGION. Cromwell House, Dean Stanley Street, London, S.W.1. (Tel.: Tate 4355. Telex No. 25991.)
D. A. Wilson, C.B.E.

LONDON AND SOUTH EASTERN REGION. Cromwell House, Dean Stanley Street, London, S.W.1. (Tel.: Tate 4355.
Barry Kay, C.B.E. Telex No. 25991.)

SOUTH WESTERN REGION. Government Buildings, Burghill Road, Westbury-on-Trym, Bristol. (Tel.: Bristol 62-2851. Code: OBR 2. 62-2851. Telex No. 44214.)
M. Weber.

WALES. Government Buildings, Gabalfa, Cardiff. (Tel. Cardiff 62151. Code: OCA 2. 62151. Telex No. 49267.)
R. W. Daniel, C.B.E.

MIDLAND REGION. Somerset House, 37 Temple Street, Birmingham, 2. (Tel.: Birmingham Midland 8221. Code: 021. MID 8221.
P. J. L. Homan. Telex No. 33702.)

NORTH WESTERN REGION. 76 Newton Street, Manchester, (Tel.: Manchester Central 2171. Code: 061. CEN 2171.
R. J. Forbes. Telex No. 66104.)

SCOTLAND. 40 George Street, Glasgow, C.1. (Tel.: Glasgow Bell 4455. Code: 041. BEL 4455. Telex No. 77583.) District Office: 29a High Street, Inverness. (Tel.: Inverness 31998. Code: OIN 3 31998.)
C. J. A. Whitehouse, O.B.E.

NORTHERN IRELAND. Ministry of Commerce (Northern Ireland), Chichester House, Chichester Street, Belfast. (Tel.: Belfast 28271. Code: OBE 2. 28271. Telex No. 74578.)
H. E. Jones, C.B.E.

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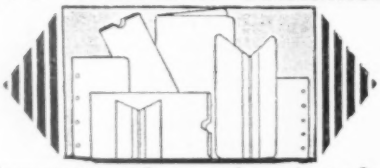

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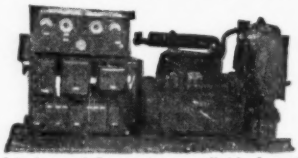

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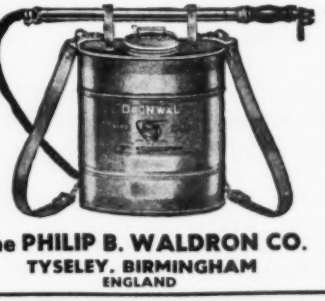

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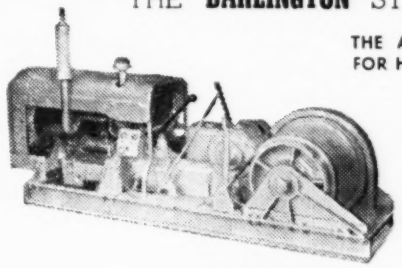

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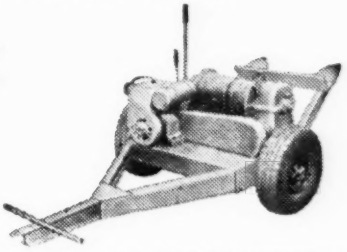

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